



**PHARMACEUTICALS** • **BEVERAGES** 



## World Class Facility for More Innovative Solutions



Since 1944, May & Baker has shown deep commitment to the well-being of all Nigerians and resident foreigners. And now, to further deepen this commitment our WHO cGMP compliant ultra modern facility, the PharmaCentre, is dedicated to providing the following services.

- Contract Manufacturing
- Formulation/Product Development
   Stability Testing
- Training For GMP (Good Manufacturing Practice)
- Laboratory Analysis



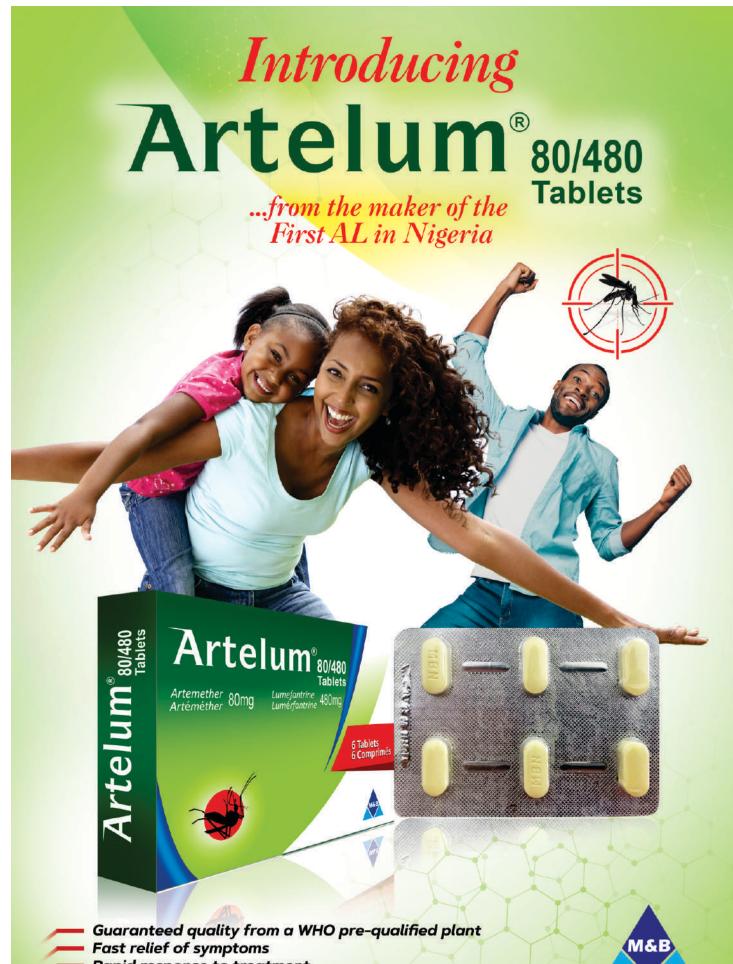


World Class Laboratory/ **Analytical Services** 



FACTORY SITE :

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#### About May & Baker Nigeria Plc

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When the foreign partners decided to divest in 2002, May & Baker Nigeria Plc became a wholly Nigerian company but retaining technical partnership with leading pharmaceutical manufacturers worldwide. These relationships gave her room to explore new investments and product development opportunities including the research, formulation and development of new products.

The company thereby began an aggressive expansion and diversification program which started with the introduction of Lily Table water in 2002. The company also invested in setting up an Anti-Retroviral (ARV) plant to produce drugs for HIV/AIDS. The plant began production in 2006 and is the first local manufacturing facility for ARV drugs. May & Baker has many registered ARV brands a couple of which have been presented and undergoing pre-qualification by the World Health Organization (WHO).

In June, 2011 May & Baker commissioned its WHO standard pharmaceutical production facility which was certified by the WHO for good manufacturing practice in 2014 (cGMP) and is currently undergoing re-certification, while specific products from the plant are being presented for WHO prequalification. In 2005 May & Baker began the process of establishing West and Central Africa's first private multiple vaccines production company by going into a partnership with the Federal Government of Nigeria with May & Baker holding fifty-one percent stake. The vaccines joint venture company Biovaccines Nigeria limited is geared towards making Nigeria self-sufficient in the making of basic human vaccines contained in the National Immunization Program while also aiming to earn foreign exchange through the export of its products to other African Countries.

#### **Our Tradition**

As Nigeria's first pharmaceutical company May & Baker has for over seven decades, remained a key player in the nation's healthcare industry. Generations of Nigerians have come to rely on the company for health support. The company's reputation for quality is legendary. This has been crucial in cementing partnerships with her long standing customers as well as winning new ones. Every May & Baker product picked off from the shelf has a guarantee and stamp of quality that has been the hallmark of the company in Nigeria. This is because May & Baker has a rigorous quality assurance procedure that starts with ensuring that the right quality raw materials from suppliers are received, to continuous checking, testing and re-testing at each stage of manufacturing, employing the highest standard of current Good Manufacturing Practice (cGMP) procedures. May & Baker's quality policy is in compliance and conformity with

ISO Quality management System standards and has been awarded the NIS ISO 9001:2015 by the Standards Organisation of Nigeria.

#### **Records and Hall of Fame**

Over the years, May & Baker has continued to improve its yearend financial performance. It is one of the top performing stocks on the Nigerian Stock Exchange and is considered an investors delight. The factors that encouraged investors in May & Baker's stocks include very strong fundamentals of the Company such as consistency in profit making, attractive projections for growth and good corporate brand name. There are also reasons of sound corporate governance practices and trusted management.

The company joined the Nigerian Stock Exchange in 1994 and in 1996, it was awarded the prestigious Nigerian Stock Exchange Annual president's Merit Award in the Healthcare/Chemicals and Paints category and in 1997, carted home the same prize in the Healthcare/Pharmaceuticals category. It has since then, won the award several times. May & Baker introduced the Professional Service Award in Pharmacy in 2005, to reward hard work and excellence in the practice of the pharmacy in Nigeria. The award remains the first of its type in the pharmacy practice in Nigeria.

In 2007, May & Baker won the Lagos State Excellence Award for Occupational Health and Safety and the Federal Ministry of Health/National Council on Health Special Recognition and Excellence Award for contributions to Pharmaceutical Industry in Nigeria. In Organization for Standardization (ISO) Quality Management Certificate, in recognition of the conformity of her management system to best international standards. This was further upgraded in 2017 to NIS ISO 9001-2015. The company has won several other awards including the PMG-MAN awards for the attainment of top 100 most respected companies in Nigeria. In 2018, May & Baker also won the highly coveted National Productivity Order of Merit award.

In 2017, the company adopted a new vision statement "To be a Leading Healthcare Brand in Sub-Sahara Africa". This vision is premised on a very ambitious but ordered quantum leap which removes all forms of restriction on growth and investments. It is a vision that allows the company to invest in all areas of human life that promotes its mission "To Improve the Quality of Life, Throughout Life, For all Lives". With this, May & Baker can explore investment opportunities in various aspects of the healthcare space of the economy.

Currently, the company is seeking expansion into Sub Saharan Africa by way of strategic alliances or setting up businesses in other countries in the sub region.





Corporate Infor	mation		
<b>BOARD OF DIRECTORS:</b>	Senator D. Danjuma	-	Chairman
	Mr. N.N. Okafor	-	retired as Director and Managing Director on 31 <sup>st</sup> December, 2020
	Mr. P.O. Ajah	-	Managing Director Appointed as Director on 1 <sup>st</sup> December, 2020 and Managing Director on 1 <sup>st</sup> January, 2021
	Mr. A.A. Adeleke Mr. I. Dankaro Mrs. G.I. Odumodu Dr. E. Abebe Chief S.M. Onyishi (MON) Mr. C.S. Chukuka Mr. V.C. Okelu Mr. A.S. Aboderin		Non-Executive Non-Executive Non-Executive Non-Executive Executive Executive Executive Executive
SECRETARIES:	Marina Nominees Limited 233 Ikorodu Road, Ilupeju, Lagos.		
<b>REGISTRATION NO.:</b>	558		
<b>REGISTERED OFFICE:</b>	3/5 Sapara Street, Ikeja.		
<b>REGISTRAR:</b>	Veritas Registrars Limited Plot 89AAjose Adeogun Str, Victoria Island Extension, Lagos.		
AUDITORS:	PKF Professional Services 205A Ikorodu Road, Obanikoro, Lagos.		
SOLICITORS:	Nnenna Ejekam & Associates		
BANKERS:	Access Bank Plc First City Monument Bank Plc Fidelity Bank Plc First Bank of Nigeria Plc Guaranty Trust Bank Plc Union Bank Plc Zenith Bank Plc		

#### Results at a Glance

#### **RESULTS FOR THE YEAR ENDED 31ST DECEMBER 2020**

2020

The Directors of May & Baker Nigeria Plc have pleasure in announcing the group Trading results for the year ended 31st December,2020 with comparative figures for the previous year as follow:

**ANNUAL REPORT & ACCOUNTS** 

		Restated	
	GROUP	GROUP	%
	2020	2019	Change
	N'000	N'000	
Revenue	9,390,196	8,080,390	16.21
Profit before tax	1,248,326	900,594	38.61
Taxation	(283,762)	(184,466)	53.83
Profit after tax (continuing Operations)	964,564	716,128	34.69
Profit after tax (continuing Operations)	-	-	-
Other Comprehensive Income:			-
Gain on revaluation of asset (Net of tax)		408,144	-100.00
Total comprehensive Income	964,564	1,124,272	-14.21
Retained earning	2,459,119	1,925,864	27.69
Total earnings per share (EPS) (Kobo):			
EPS discontinued Operations	-	-	-
EPS continued Operations	56	42	33.33
Not Acceta par abara (Kaba)	391	360	8.61
Net Assets per share (Kobo) Stock Exchange price as at 31 December	3.51	1.93	81.87
Slock Exchange price as at 31 December	5.51	1.55	01.07
Authorised Share capital	3,000,000	3,000,000	-
Issued share capital	862,617	862,617	-
Number of employees	337	325	3.69

The Financial Statements were prepared in accordance with the International Financial Reporting Standards IFRS



#### **Chairman's Statement**

Members of the Board of Directors, Fellow Shareholders, Representatives of our regulatory bodies,

I welcome you to the 70th Annual General Meeting (AGM) of our company. I am pleased to lay before you the Annual Report and Accounts for the year ended December 31, 2020. It is indeed a source of concern that for one year, we are unable to return to our usual gatherings for this meeting because of the ravaging Covid-19 pandemic which is still very much with us. It is my hope and prayers that this scourge will be over soon and we shall once again be able to meet in the usual manner. I am however assured that many of our members are linked to this meeting online and will be able to follow the proceedings of this AGM today.

#### **Global Business Environment in 2020.**

The 2020 business year started on a positive note. The previous year, 2019 had ended with global Gross Domestic Product (GDP) growth rate of +2.9% according to the International Monetary Fund (IMF) and the projections for 2020 were encouraging then. However the outbreak of Covid-19 pandemic in China in December 2019, which warranted drastic prevention measures was to alter the socioeconomic lives of people across the globe in a manner never imagined. The measures to curtail infection by reducing social interactions between people led to reductions in the activities of many economic sectors. National economies were locked down and people suddenly became prisoners in their own homes. Nearly all economic activities in most countries halted. Supply and demand disruptions caused contractions across the entire global supply chain. This had immediate impact on the economy of countries, developed and developing with all major economies across the globe going into recession. For businesses it reduced the predictability of risk and made it difficult to avoid supply chain disruptions. Traditional market dynamics were disrupted and even consumption habits changed. As people's lives became more isolated, their social lives and national economies were altered.

As the effects of the pandemic continue to manifest, it has been estimated that African economies will have a drop of about 1.4% in GDP, with smaller economies facing contraction of up to 7.8%. At the end of 2020 African merchandise exports was estimated to contract by about 17%.

The African Continental Free Trade Area (AfCFTA) which took off January, 2021, will perhaps help to change this grim scenario by diversifying African economies and protect them from commodity price vagaries. The AfCTA is therefore expected to help redirect African trade, reduce dependence on Western nations and aid economic growth.

**The Nigerian Environment** Before March 2020, the fluctuating price of crude oil was the only major index case of concern for the Nigerian economy. Oil price dropped from nearly US\$60 per barrel in 2019 to as low as US\$9 per barrel in April, 2020. The index case of Covid-19 Virus Disease was imported into Nigeria on February 27, 2020. The spread was fast and by the end of March, 2020 the government had announced several



measures including economic lock-down to curtail the spread. The new public health crisis triggered its own economic crisis in the country.

Nigeria now had to contend with a twin problem of the spread of the virus and the decline in oil prices. The country was faced with the problem of managing a major health crisis with dwindling resources. The result was a major economic crisis which affected both public sector and private businesses. Aggregate household income shrank as people lost their jobs and many others received half salary. The informal sector was almost completely shut down. The result was low consumer spending power which meant a drastic fall in demand for products including medicines. Coupled with hyper inflation which was put by the National Bureau of Statistics at 13 % as of July 2020, many households resorted to coping mechanisms such as reducing food consumption. Nigeria's GDP which ended +2.2% in 2019 crashed and ended 2020 at -5.4% according to the IMF.

The government offered palliatives to businesses and households through the Central Bank of Nigeria (CBN) which gave loans to some sectors including the pharmaceutical sector. But these loans and palliatives proved inadequate and unable to stabilize the economy, especially for the healthcare sector which had suffered neglect over the years, it was too little coming too late.

The 2020 Federal budget which was planned with oil price benchmark of US\$57 per barrel could not be sustained. The budget practically turned obsolete and a supplementary appropriation bill had to be approved in response to the pandemic.

#### Other challenges of 2020 business year include:

Shortage of foreign exchange - the CBN could not meet foreign exchange requests by manufacturers to purchase spare parts and material inputs.

Devaluation of Naira the Naira was devaluated against the dollar by about 14% with the official rate moving from N360/\$ by December 2019 to N410/\$ by December 2020. Protracted land border closure affected trade within



#### Chairman's Statement contd.

within West Africa, the informal sector of the economy was seriously affected by this measure.

#### Healthcare Sector

Despite the harsh challenges that came with it, the Covid-19 pandemic threw open new windows of opportunity for investment in the healthcare sector in Nigeria in particular and the sub Saharan Africa in general. Pharmaceutical companies like ours which were proactive and innovative took advantage of the ravaging disease to introduce products that helped to reduce the spread of Covid-19. Our sanitizer range was a significant contributor to our revenue and profit in 2020.

The healthcare system in Africa faces operational challenges and the pandemic clearly exposed the huge deficit in medical equipment, resources and infrastructure to muster an adequate response but this has also provided opportunities for further investments in the healthcare sector. Of the 20 countries with the highest maternal mortality rate around the globe, 19 are said to be in Africa. The continent is home to many life-threatening diseases which offer attractive investment opportunity. We shall continue to innovate to take advantage of these opportunities.

#### **Our Result**

In spite of the near debilitating conditions of business in 2020 because of the Covid-19 pandemic, I am pleased to announce to you that our company recorded growth in both top and bottom lines. Our turnover increased by 16% from N8 billion in 2019 to N9.4 billion in 2020. We achieved a gross profit growth of 30% from N2.9 billion in 2019 to N3.8 billion in 2020. Profit before Tax (PBT) did even better increasing 39% from N901 million in 2019 to N1.2 billion in the year under review. However, a 54% jump in taxation from N184 million to N283 million put our Net Profit after tax at a 35% growth from N716 million in 2019 to N965 million in the review period. Earning per share also grew 35% from 41.5 kobo to 55.9 kobo per share.

The company tried to contain the rising cost of doing business in 2020 but the hyperinflation and forex scarcity challenges affected various cost elements. Our cost of sales rose by 8% from N5.2 billion in 2019 to N5.6 billion in 2020. Finance costs also jumped by 42% from N95 million to N135 million. Delays in the commercial operations by our joint venture business, Biovaccines Nigeria Limited also led to a loss of N24 million in 2020 compared to N12 million in 2019

#### Dividends

I am quite delighted to inform you that in view of the sterling performance of our company, the Directors have recommended a dividend of 30 kobo for every 50 kobo shares held of the company, representing total dividend pay-out of N517,570,465.80k subject to applicable withholding tax. This will apply to every shareholder whose name appears in the register of members as at 14th May, 2021.

#### **Developments in the Company**

The company witnessed key developments in 2020 into 2021 which I now formally bring to your notice.

#### **Board Changes**

Major changes took place on the Board

(a) Retirement of Mr. Nnamdi Okafor: Mr Nnamdi

Okafor retired as the Managing Director/CEO of the company and from the Board with effect from December 31, 2020. Mr. Okafor served the company for 35 years, 17 years of which were as Board Director and 10 years as MD/CEO. Please join me to thank Mr Okafor for his invaluable services and contributions to the company and to wish him well in his future endeavours.

(b) Appointment of New MD/CEO: Mr. Patrick Ajah joined the Board as Executive Director from December 1, 2020. By January 1, 2021, he was appointed as Managing Director/CEO. I welcome Mr. Ajah to the company and appeal for your support and cooperation to enable him take our company to great new levels.

(c) Exit of Non-Executive Director: Mr. Adebayo Adeleke representing minority shareholders equally retired from the Board effective from this AGM. We also thank him for his contributions to the company and wish him well in his future endeavours.

(d) Appointment of Non-Executive Director: Mr. Kolawole Durojaye has now been appointed as a non-executive director to represent minority shareholders. On your behalf I welcome him to the Board of our company.
(e) Retirement of Mr. Chukutem Chukuka: With effect

(e) Retirement of Mr. Chukutem Chukuka: With effect from May 31, 2021 Mr. Chukutem Chukuka retired as Executive Director, Pharma Sales & Marketing after attaining the retirement age of 55 years. Mr Chukuka joined the Board in September 2016. On behalf of the Board and Management, I wish to thank him for his services and contributions to the company and wish him well in his future endeavours.

**Biovaccines Nigeria Limited:** Our joint venture subsidiary for local vaccine production is making slow but steady progress to berth vaccine production in Nigeria. The outbreak of the COVID -19 pandemic and the search for vaccine solution brought home the essence of this project. I am glad to inform you that government has realised the need to move faster on this project. The company has been able to secure some landmark agreements with Technical Partners and obtained initial commitments from the government for 2021. We will provide more details as they unfold.

**Osworth Nigeria Limited:** Our operating subsidiary, Osworth Nigeria Limited is giving a good account of itself and has contributed significantly in the financial report we are reviewing both in revenue and profit which grew by 15% from N394 million to N451 million and 928% from N5 million to N60 million, year on year respectively.

#### **Future outlook**

Distinguished shareholders, we have a re-invigorated company, our new management team is set to run and we cannot expect less than a quantum leap. We shall maintain the growth trajectory through new strategic plans being put together by the new management. We sustain the desire to dominate our defined markets.

Lastly, let me thank the staff and management for their services and contributions to the growth of our company. I equally thank the Board and all shareholders for your support. Thank you very much and please continue to keep safe.

Dudanyuma

Senator Daisy Danjuma Chairman, Board of Directors



#### Notice of Annual General Meeting

NOTICE IS HEREBY GIVEN that the seventieth Annual General Meeting of the Company will be held at the Muson Centre,

Onikan, Lagos on Thursday, 3rd June, 2021 at 11.00 a.m. for the following purposes: -

#### **ORDINARY BUSINESS**

- 1. To lay before the meeting the financial statements for the year ended 31<sup>st</sup> December, 2020 and the reports of the Directors, Auditors and the Statutory Audit Committee thereon.
- 2. To disclose the remuneration of Managers
- 3. To declare a dividend.
- 4. To elect and re-elect Directors.
- 5. To authorize the Directors to fix the remuneration of the External Auditors.
- 6. To elect members of the Audit Committee.

#### SPECIAL BUSINESS

7. To consider and if thought fit to pass the following resolution which will be proposed as a special resolution:

"That the Memorandum and Articles of Association of the Company contained in the printed document submitted to the meeting and for the purpose of identification initialed by the Chairman hereof, be approved and adopted as the new Memorandum and Articles of Association of the Company in substitution for and to the exclusion of the existing Memorandum and Articles of Association."

#### **BY ORDER OF THE BOARD**

1 1= Adetoun O. Abiru (Mrs.) FRC/2013/ICSAN/0000003280 for: MARINA NOMINEES LIMITED SECRETARIES, LAGOS 26<sup>th</sup> April, 2021

#### NOTES:

#### **ELECTRONIC INFORMATION**

Relevant documents in connection with the Meeting are available to all shareholders from the date of this notice on the Company's website, www.may-baker.com

#### PROXY

Every member of the Company entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote in their stead. A proxy form is provided with the Annual Reports and Financial Statements (AR & FS) and is pre-stamped for the use of the Shareholders. To be valid for the purpose of the Meeting, the form must be completed and deposited at the office of the Registrars, Veritas Registrars Limited, Plot 89 Ajose Adeogun Street, Victoria Island Extension, Lagos not later than 48 hours before the time appointed for holding the meeting. Copies can be downloaded from either <u>www.may-baker.com</u> or <u>www.veritasregistrars.com</u>, shareholders can also send soft copies of their duly executed proxy form via email to <u>veritasregistrars@veritasregistrars.com</u> A proxy need not be a member of the Company.

In view of the COVID 19 pandemic, the restriction on gatherings and the social distancing measures instituted by Governments, the Company has, under the guidelines issued by the Corporate Affairs Commission ("CAC") obtained the approval of the CAC to hold the Annual General Meeting (AGM) taking advantage of S. 254 of the Companies and Allied Matters Act, 2020 (CAMA) on the use of proxies, with attendance by proxies.

Members entitled to attend and vote at the AGM may wish to select any of the under-listed as their proxies to attend and vote in their stead:

- 1. Senator Daisy Danjuma
- 2. Mr. Ayodeji Aboderin

Mr. Mathew Akinlade
 Mr. Boniface Okezie

Sir Sunny Nwosu

Each duly completed proxy form shall be counted as one and every member, present in person or by proxy shall have one vote. A proxy remains valid provided that no information in writing of death, insanity, revocation or transfer shall have been received by the Company at the registered office or office of the registrars before the commencement of the meeting or adjourned meeting at which the proxy is used. Any objection to a proxy shall be made in due time and shall be referred to the Chairman of the meeting, whose decision shall be final and conclusive



#### Notice of Annual General Meeting contd.

In line with the CAC guideline, the Company has made arrangements at its cost, for the stamping of the duly completed and signed proxy.

#### **DIVIDEND PAYMENT**

If the dividend recommended by the Directors is approved by the members, the dividend warrants will be paid on Friday  $4^{th}$  June, 2021, to the shareholders whose names appear in the Register of Members at the close of business on Tuesday  $18^{th}$  May, 2021 (qualification date).

#### UNCLAIMED DIVIDEND

All shareholders with "Unclaimed Dividends" should address their claims to the Registrars, Veritas Registrars Limited, Plot 89A Ajose Adeogun Street, Victoria Island, Lagos. Due to volume involved, the list of all unclaimed dividends is hosted on our website <u>www.may-baker.com</u> and also on the Registrars website <u>www.veritasregistrars.com</u> for affected shareholders to access. All shareholders are encouraged to download the e-dividend mandate form from the Registrars' website, execute same with their banks and send to the Registrars to update their records for automatic posting of dividends.

#### **CLOSURE OF REGISTER AND TRANSFER BOOKS**

The Register of Members and Transfer Books will be closed from Wednesday 19<sup>th</sup> to Friday 21<sup>st</sup> May, 2021 both days inclusive for the purpose of dividend.

#### AUDIT COMMITTEE

In accordance with Section 404(6) CAMA 2020, any member may nominate a shareholder as a member of the Audit Committee by giving notice in writing to the Company Secretaries at least 21 days before the Annual General Meeting.

Nominees to the Statutory Audit Committee must be compliant with the laws, codes, rules and regulations guiding listed companies in Nigeria.

#### AMENDMENTS TO THE MEMORANDUM AND ARTICLES OF ASSOCIATION

The amendments made to the existing Memorandum and Articles of Association of the Company are documented in the draft Memorandum and Articles of Association (Memart 2021) placed on the Company's website at www. may-baker.com

Members are urged to visit the website to appraise themselves of the changes. A summary of the changes made in respect of the Memart 2021, will also be distributed to members with the notice of the meeting.

#### **RIGHT TO ASK QUESTIONS**

Members have a right to ask questions in writing prior to the meeting on their observations or concerns arising from the AR & FS 2020 provided that such questions in writing are submitted to the Company on or before Monday 28<sup>th</sup> May, 2021. For ease of submission, a dedicated email address: <u>financials@may-baker.com</u> has been created to receive submissions from shareholders.

#### DISCLOSURE REQUIREMENT

CAMA has introduced "Disclosure of Remuneration of Managers" to the ordinary business of the Annual General Meeting.

The Corporate Guidelines 2020 (Guidelines) issued by the CAC has defined a Manager in relation to disclosure of remuneration at the Annual General Meeting to include any person by whatever name called occupying a position in senior management and who is vested with significant autonomy, discretion and authority in the administration and management of the affairs of a Company (whether in whole or in part). The remuneration of Managers as defined in the Guidelines is stated on page 81 of the Annual Report.

#### SPECIAL BUSINESS

The Corporate Affairs Commission (CAC) has approved that the matter under special business be tabled at the AGM

#### LIVE STREAMING OF THE AGM

The AGM will be streamed live online to enable shareholders and other relevant stakeholders who will not be attending the meeting physically to also be part of the proceedings. The link for the live streaming will be made available on the Company's website <u>www.may-baker.com</u> in due course.



#### **Report on Corporate Governance**

In line with best practices, May & Baker Nigeria Plc has embraced the tenets of good corporate governance which are reflected in its practices, processes and structures.

May & Baker Nigeria Plc is committed to the principles contained in the Code of Corporate Governance as issued by the Securities and Exchange Commission (SEC), Nigerian Code of Corporate Governance 2018 issued by the Financial Reporting Council of Nigeria (FRCN) and to the regulations of the Companies and Allied Matters Act, 2020 (CAMA 2020), the requirements of industry regulators, provisions of its Memorandum and Articles of Association and all other applicable National and Local laws. To further protect and promote stakeholders' interests, the Board of Directors has implemented a viable compliance system.

May & Baker Nigeria Plc's business principles are valid throughout the Company and serve as guidelines in the adherence to uncompromising standards of business ethics and integrity. The core values of the Company are (amongst others): ethical and lawful conduct of business; accountability, honesty and fairness, trust and mutual respect, respect of human rights in all aspects of business transactions; shareholder satisfaction and protection of shareholder's investment.

#### The Board of Directors

#### Composition

The Board comprises of a Non-Executive Chairman, the Managing Director/Chief Executive Officer, three Executive Directors and five Non-Executive Directors who are charged with the responsibility of ensuring the proper running of the Company. Profiles of the Directors are stated on pages 21 to 23 of this document.

#### **Roles and Responsibilities**

- Sets the overall direction of the business.
- Designs and maintains good internal controls.
- Approves the Company's strategic plans. \_
- Approves the appropriation and distribution of profits.
- Approves top management's terms of employment.
- Monitors and takes decisions on major risks facing the Company.
- Reviews and considers matters reserved for the general board.

The Board met four times in the financial year ended 31<sup>st</sup> December, 2020 and details of the attendance of Directors are as follows:-

	21/3/20	4/6/20	23/9/20	26/11/20	
Senator Daisy Danjuma- Chairman	А	А	А	А	
Mr. N.N. Okafor	А	А	А	А	
Dr. E. Abebe	А	А	А	А	
Mr. A.S. Aboderin	А	А	А	А	
Mr. A.A. Adeleke	А	А	А	А	
Mr. C.S. Chukuka	А	А	А	А	
Mr. I. Dankaro	А	А	А	А	
Mrs. G.I. Odumodu	A/B	А	А	А	
Mr. V.C. Okelu	А	А	А	А	
Chief S.M. Onyishi (MON)	A/B	А	А	А	

*Mr.* Nnamdi N. Okafor retired as a Director and Managing Director of the Company with effect from 31<sup>st</sup> December, 2020.

The Board reserves certain powers, duties and responsibilities and has delegated authority and responsibility for the day to day running of the Company to the Managing Director ably assisted by the Management team. The roles of the Chairman and Managing Director are separate and clearly defined in line with global best practice.

In discharging its oversight responsibilities, the Board makes use of various Committees. Each Committee is focused on a particular area of responsibility and provides informed feedback and advice to the Board. The activities of each Committee are guided by its stated Terms of Reference. The Committees report directly to the Board on their activities, issues, recommendations and decisions. The statutory Audit Committee is further required to report to the Shareholders on its activities.

Mr. Patrick O. Ajah was appointed as a Director on 1<sup>st</sup> December, 2020 and Managing Director of the Company with effect from 1<sup>st</sup> January, 2021



#### **Report on Corporate Governance**

#### The following Committees have been established:-

**Executive** - comprises of only Executive Directors and Senior Management officers. The Committee meets as often as necessary in order to take decisions on major matters as well as issues that border on labour and other matters that have to do with the day to day running of the business.

**Statutory Audit** - is made up of three (3) representatives of the Shareholders and three (3)Non-Executive Directors. The Committee was chaired by Sir G.O. Adewumi in the 2020 financial year. The Committee carries out its function in accordance with the provisions of Section 404(7) CAMA 2020.

The Statutory Audit Committee met three times in the 2020 financial year for the review and consideration of the financial statements and other matters stated in Section 404(7) of CAMA 2020. The Committee met on the following dates:

	30/7/20	23/11/20	23/3/21	
Sir G.O. Adewumi	А	А	А	
Mr. O.B. Adeleke	А	А	А	
Mr. I. Dankaro	А	А	А	
Mrs. G.O. Odumodu	А	А	А	
Mrs. C. Vincent-Uwalaka	А	А	А	
Chief S.M. Onyishi (MON)	А	А	А	

#### Governance and Remuneration -

is comprised of only Non-Executive Directors excluding the Chairman of the Company, in line with Section 11.1 of the Code of Corporate Governance issued by the Securities and Exchange Commission (SEC CCG) and Section 2.9 of the Nigerian Code of Corporate Governance issued by the Financial Reporting Council of Nigeria (FRCN NCCG).

The Committee met five times in the year ended 31<sup>st</sup> December, 2020 on the following dates:-

	2/6/20	28/7/20	13/8/20	22/9/20	24/11/20
Mr. A.A. Adeleke (Chairman)	А	А	А	А	А
Dr. E. Abebe	А	А	А	А	А
Mrs. G.I. Odumodu	А	А	А	А	А
Chief S.M. Onyishi (MON)	А	А	А	А	А

**Risk Management** - is comprised of Non-Executive Directors excluding the Chairman of the Company and also two Executive Directors of the Company in line with Sections 2.9 and 11.5.2 of the FRCN NCCG respectively. However, all other Executive Directors and the Internal Auditor are always in attendance at meetings of the Committee in accordance with Section 10.4 of the SEC CCG.

The Committee met five times in the year ended 31st December, 2020 on the following dates:-

Key:	A AB	= =	Present Absent	R N/A	= =	Represented b Not a Director	y an alternate as at the date of	themeeting
	Mr. (	G. Obiako	r(Internal Auditor)	А	А	А	А	А
	Mr. V.C. Okelu		А	А	А	А	А	
	Mr. (	C.S. Chuk	uka	А	А	А	А	А
	Mr. A	A.S. Abod	erin	А	А	А	А	А
	Mr. 1	N.N. Okaf	for	А	А	А	А	А
	Mr. I	. Dankaro	)	А	А	А	А	А
	Mr. A	A.A. Adel	eke	А	А	А	А	А
	Dr. E	. Abebe(	Chairman)	А	А	А	А	А
				25/3/20	2/6/20	22/9/20	24/11/20	25/11/20



#### **Report on Corporate Governance**

2020

#### Internal Control

The Company employs reasonable and appropriate accounting policies in the preparation of its financial statements that ensures that a sound system of internal control that safeguards its assets and Shareholders' wealth is maintained. This is enhanced by the activities of the internal audit department whose function includes that of monitoring compliance with laid down company policies as well as verification of certain categories of invoices ahead of settlement.

#### Code of Conduct

The Company's operations are governed by a code of conduct which comprises the core values held as a bond with all stakeholders and these include INTEGRITY which ensures that the Company maintains the highest level of honesty and principles, and subscribe to the highest standard of ethical conduct, which is overall governed by faith in God.

#### Securities Trading Policy

In line with Section 14 of the Nigerian Stock Exchange amended rules, the Company has developed a Securities Trading Policy which has been reviewed and approved by the Board. This policy provides guidance to all related parties on trading in the shares of the Company. This policy can be accessed and downloaded from the Company's website, <u>www.may-baker.com</u>

#### **Complaints Management Policy**

The Company has a Complaint Management Policy and Framework in place in accordance with Securities and Exchange Commission's directives on resolution of shareholders and investors complaints. This policy is available on the Company's website for public access.

#### Whistle Blowing Policy

The Company has a Whistle Blowing Policy. This policy has been reviewed and approved by the Board and covers, among other things, the procedures for the receiving, retention and treatment of information from whistle blowers. This policy is also available on the Company's website for public access.

#### **Quality System Policy**

The Company is committed to the manufacture, distribution and delivery of quality healthcare products and services that constantly meet the needs of customers. It is also committed to the proper implementation, maintenance and continual improvement of processes according to the requirements of NIS ISO 9001: 2015 Quality Management System Standard.

#### Infringement of Regulation

The Group complied with all regulatory requirements of the Nigerian Stock Exchange, Securities and Exchange Commission and the Financial Reporting Council during the year and was not penalized or fined for any infringement.

#### **BY ORDER OF THE BOARD**

ADETOUN ABIRU FRC/2013/0000003280 for: MARINA NOMINEES LIMITED Secretaries

LAGOS, NIGERIA

25<sup>th</sup> March, 2021

2020 N'000

964.564



Report of the Directors for the Year Ended Dec. 31, 2020

#### 1. ACCOUNTS

The Directors submit their report together with the audited financial statements of the Company for the year ended 31<sup>st</sup> December, 2020.

#### 2. **RESULT**

The group profit for the year after taxation was

#### 3. LEGALSTATUS

The Company commenced operations in Nigeria in 1944 after it was incorporated as a private limited liability company and was converted to a public company in 1979. The Company was listed on The Nigerian Stock Exchange on 10<sup>th</sup> November, 1994.

#### 4. **PRINCIPALACTIVITIES**

The Company manufactures and distributes pharmaceutical products, diagnostic equipment, reagents, consumer products and human vaccines. The Company also engages as contract manufacturers for other companies and organisations.. The Company has three subsidiaries, Osworth Nigeria Limited, Tydipacks Nigeria Limited and Servisure Nigeria Limited and has the majority shareholding in Biovaccines Nigeria Limited, a collaboration with the Federal Government on production / sale of vaccines. In the course of the year, Biovaccines Nigeria Limited signed an advance procurement agreement with the Federal Government for the supply of 5 vaccines. The principal activities of the subsidiaries and the related company are as follows:-

Subsidiary	Principal Activities	Date of Incorporation	Percentage Holding
Tydipacks Nigeria Limited	Healthcare and Industrial Packaging	14th Dec, 2009	100%
Osworth Nigeria Limited	Distribution and sales of personal care and pharmaceutical products	1st Sept, 2008	100%
Servisure Nigeria Limited	Distribution and sales of pharmaceutical Products	17th Dec, 2009	100%

The financial results of all the subsidiaries have been consolidated in these financial statements.

#### **Related Company**



Report of the Directors for the Year Ended Dec. 31, 2020 (Contd.)

#### 5. **REVIEW OF BUSINESS DEVELOPMENT**

The Company has continued to review its corporate strategy towards ensuring that it is better positioned to take a leadership position in the regional healthcare space in the coming years in line with its mission statement of becoming the leading healthcare Company in Sub-Sahara Africa.

In the year under review, despite the challenging economic environment, the Group, in the opinion of the Directors performed satisfactorily and in accordance with planning.

Save as herein disclosed, no other events have occurred since the year ended 31<sup>st</sup> December, 2020 which would affect the Financial Statements.

#### 6. **DIVIDEND**

The Directors have recommended a dividend of 30kobo per share amounting to N517,570,465.80 (subject to applicable with holding tax) for the year.

#### 7. UNCLAIMED SHARE CERTIFICATES OR DIVIDENDS

Shareholders who have either unclaimed share certificates or dividends should contact the Registrars, Veritas Registrars Limited, Plot 89 Ajose Adeogun Street, Victoria Island Extension, Lagos.

#### 8. **DIRECTORS AND DIRECTORS' INTERESTS**

The names of the Directors of the Company are listed on page 4

- 1. In the course of the year, Mr. N.N. Okafor retired from the Company and consequently resigned as a Director and the Managing Director. Mr. Patrick O. Ajah was appointed as a Director and Managing Director of the Company.
- 2. Mr. Patrick O. Ajah, appointed after the last Annual General Meeting, retires at this meeting and being eligible, offers himself for election.
- 3. Biological Information on newly appointed Director, Mr. P.O. Ajah:
  - Age 54 years
    - Nationality Nigerian
    - B. Pharm University of Ibadan
    - MBA, Obafemi Awolowo University Ile-Ife
- 4. In accordance with the Company's Articles of Association and section 285(2) of Companies and Allied Matters Act, 2020 (CAMA 2020), Mr. Ishaya Dankaro and Chief Samuel Maduka Onyishi retire by rotation and being eligible, offer themselves for re-election. The profiles of Directors for re-election are stated on pages 22 and 23 of the AR and FS
- 5. In compliance with Section 284(2) of CAMA 2020, the record of Directors' attendance at Board meetings is exhibited for inspection at this meeting.
- 6. Interests of the Directors in the shares of the Company are:

	25 <sup>th</sup> March	31 <sup>st</sup> December	31 <sup>st</sup> Decembe
	2021	2020	2019
	Number	Number	Number
Senator D. Danjuma (INDIRECT)	746,841,302	746,841,302	746,841,302
Mr. P.O. Ajah	NIL	NIL	NIL
Dr. E. Abebe	NIL	NIL	NIL
Mr.A.A.Adeleke	21,348	5,348	5,348
Mr. I. Dankaro <i>(INDIRECT)</i>	61,632,695	61,632,695	57,632,695
Mrs. G.I. Odumodu (INDIRECT)	57,752,156	57,752,156	57,752,156
Chief S.M. Onyishi (MON)	257,264,668	257,264,668	256,584,907
Mr. V.C. Okelu	1,591,862	1,591,862	1,591,862
Mr. C.S. Chukuka	1,007,168	1,007,168	1,007,168
Mr. A.S. Aboderin	93,500	93,500	93,500

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Report of the Directors for the Year Ended Dec. 31, 2020 (Contd.)

Indirect shareholders represented by Directors on the Board are as follows:

- Senator D. Danjuma representing: T.Y Holdings Ltd., Oil Tech Nig Ltd and OsisYukiv Ltd
- Mr I. Dankaro representing: Maydav Multi Resources Ltd
- >Mrs GI Odumodu representing: Seravac Nigeria Ltd

For the purposes of sections 301, 302 and 303 of CAMA 2020 and in accordance with the listing requirement of the NSE some Directors gave notices of interest direct or indirect in some contracts or activities of the Group

#### 9. SHARE CAPITAL AND SHARE HOLDING

- 1. The Company did not purchase its own shares during the year.
- 2. the Authorised share capital of the Company is N3,000,000,000 divided into 6,000,000,000 ordinary shares of 50 kobo each.
- 3. The issued and paid up share capital of the Company currently is N862,617,443 divided into 1,725,234,886 ordinary shares of 50 kobo each.

#### 10. SUBSTANTIAL INTEREST IN SHARES

List of shareholding of 5% and above (Section 95 of CAMA)

Director	Representing	25 March, 2021		31 Dec .2020		31 Dec. 2019	
		No of Units	%	No of Units	%	No of Units	%
Senator Daisy	>T.Y. Holdings Ltd.	720,878,543	41.78	720,878,543	41.78	720,878,543	41.78
Danjuma	>Oil Tech Nig. Ltd.	14,874,759	0.86	14,874,759	0.86	14,874,759	0.86
	>Osis Yukiv Ltd.	11,088,000	0.64	11,088,000	0.64	11,088,000	0.64
Chief Samuel Onyishi (MON)	>Onyishi S.M.	257,264,668	14.91	257,264,668	14.91	256,584,907	14.87

No individual shareholder other than as stated above held more than 5% of the issued share capital of the Company as at  $31^{st}$  December, 2020.

#### 11. FREE FLOAT

The Free Float analysis of the issued and paid-up share capital of the Company as at 31<sup>st</sup> December, 2020 and 25<sup>th</sup> March, 2021 when the Financial Statements were approved, were as follows:

	No. of Ordinary Shares held <b>as</b> <b>at 25<sup>th</sup></b> <b>March, 2021</b>	% holding as at 25 <sup>th</sup> March, 2021	Ordinary a	6 holdings 18 at 31 <sup>st</sup> Dec., 2020
Strategic Shareholding	846,050,124	49.04	846,050,124	49.04
Directors' direct shareholding	294,665,905	17.08	294,665,905	17.08
StaffSchemes	NIL	NIL	NIL	NIL
Free Float	584,518,857	33.88	584,518,857	33.88
TOTAL	1,725,234,886	100.00	1,725,234,880	5 100.00



#### Report of the Directors for the Year Ended Dec. 31, 2020 (Contd.)

#### 12. SHARE RANGE ANALYSIS AS AT 31<sup>st</sup> DECEBER, 2020

D			No. of	Holders	Holders	<b>T</b> T <b>*</b> 4-	<b>T</b> /:4-0/	Unite Com
Range			Holders	%	Cum.	Units	Units%	Units Cum.
1	-	1,000	4,357	9.78%	4,357	1,975,482	0.11%	1,975,482
1,001	-	10,000	33,721	75.73%	38,078	100,344,764	5.82%	102,320,246
10,001	-	50,000	4,962	11.14%	43,040	98,977,661	5.74%	201,297,907
50,001	-	100,000	690	1.55%	43,730	49,224,477	2.85%	250,522,384
100,001	-	500,000	649	1.46%	44,379	129,422,929	7.50%	379,945,313
500,001	-	1,000,000	70	0.16%	44,449	48,908,465	2.83%	428,853,778
1,000,001	-	5,000,000	68	0.15%	44,517	125,809,933	7.29%	554,663,711
5,000,001	-	10,000,000	1	0.00%	44,518	6,339,557	0.37%	561,003,268
10,000,001	-	50,000,000	7	0.02%	44,525	131,953,449	7.65%	692,956,717
50,000,001	-	100,000,000	1	0.00%	44,526	54,134,958	3.14%	747,091,675
100,000,000	-	1,725,234,886	2	0.00%	44,528	978,143,211	56.70%	1,725,234,886
Grand Total			44,528	100.00%		1,725,234,886	100.00%	

#### 13. FIXEDASSETS

Movements in fixed assets during the year are shown in Note 12 on pages 59-60. In the opinion of the directors, the market values of the Company's properties are not less than the values shown in the accounts.

#### 14. DONATIONS AND CSR INITIATIVES

The Company was alive to its Corporate Social Responsibility during the year. Donations to charitable organizations during the year amounted to N 1,944,900 (2019 - N4,761,060).

The details are:

Organization	N
Donation to Orphanage Society	50,000
Products donation for community outreach (Covid-19 support)	676,900
Donation to Heartbeat Charity foundation	200,000
Education support	25,000
M&B Faculty of Pharmaceutical Services Award	795,000
LAWMA(cleaning/adoption of Sapara Street to Adeniyi Jones	198,000
Avenue, Ikeja, Lagos)	
TOTAL	1,944,900

In accordance with section 43(2) of the CAMA 2020, the Company did not make any donation or gift to any political party, political association or for any political purpose in the course of the year under review.

#### 15. **RESEARCHAND DEVELOPMENT**

In order to maintain and enhance its skills and abilities, the Company's policy of continuously researching into new products and services was maintained. The Company incurred N5,773,563.00 (2019-N4,294,644.90) on various research projects during the year.

#### 16. TECHNICAL SERVICES AND KNOW-HOWAGREEMENT

The Company did not enter any Technical Services Agreement with any organization which is registerable with the National Office for Technology Acquisition and Promotion (NOTAP). No agreement with government agencies was signed.



#### Report of the Directors for the Year Ended Dec. 31, 2020 (Contd.)

#### 17. COMPANY'S DISTRIBUTORS

The Company's major distributors are:

Chufil Pharmacy Audion Nig. Ltd. Csc Pharma Ltd. Onyema Pharmacy Dimatts Pharm. Limited Daruchi Products Ltd. Fulfilled Dream Pharmacy Canez Healthcare Limited Fiolu Pharm Ltd Ogbuagu Pharm. Coy.

#### 18. SUPPLIERS

The Company's suppliers are both local and foreign. Some of the Company's major suppliers are:

#### LOCAL

Unikem Industries Limited Orient Global Manufacturing Co. Ltd. HK Printing & Packaging Limited Wahum Packaging Limited Providence Associated Industries Ltd. Dangote Sugar Refinery Plc.

#### FOREIGN

Meghamani LLP Front Pharmaceutical Plc. Parle Elizabeth Tools Pvt Ltd. Belco Pharma Inventia Healthcare Ltd. Ruian Hualian Imp. & Exp.

The Company is not related to any of its suppliers.

#### 19. EMPLOYMENTAND EMPLOYEES

#### .1 *Employment of disabled persons*

It is the policy of the Company that there is no discrimination in considering applications for employment including those from disabled persons. All employees whether or not disabled are given equal opportunities to develop their experience and knowledge and to qualify for promotion in furtherance of their careers. As at 31<sup>st</sup> December, 2020 there was no disabled person in the employment of the Company.

#### .2 Health, safety at work and welfare of employees

Health and safety regulation are in force within the premises of the Company. The Company provides subsidy in transportation, housing, meal and medical expenses to all employees.

#### .3 Employee involvement and training

The Company is committed to keeping employees fully informed regarding its performance and progress and seeking their views wherever practicable on matters which particularly affect them as employees.

Management, professional and technical expertise are the Company's major assets and investment to develop such skills, continues.

The Company's expanding skill's base has been extended by the provision of training which has broadened opportunities for career development within the organization.

Incentive schemes designed to meet the circumstances of each individual are implemented wherever appropriate.

2020



Report of the Directors for the Year Ended Dec. 31, 2020 (Contd.)

#### 20. STATUTORYAUDIT COMMITTEE

The members of the statutory Audit Committee appointed at the Annual General Meeting held on 4<sup>th</sup> June, 2020 in accordance with Section 404(3) of CAMA 2020 were:-

Designation Chairman Member Member

Director/Member Director/Member Director/Member

Sir G.O. Adewumi
Mrs. C. Vincent-Uwalaka
Mr. B.O. Adeleke
Mr. I. Dankaro
Mrs. G.I. Odumodu
Chief S.M. Onyishi (MON)

The committee met in accordance with the provisions of S359 of CAMA 2004 and S404 of CAMA 2020 and will present its report.

#### 21. COMPLIANCE WITH REGULATORY REQUIREMENTS

The Directors confirm to the best of their knowledge that the Company had substantially complied with the provision of the Code of Corporate Governance of the Securities and Exchange Commission, the Nigerian Code of Corporate Governance 2018 as well the regulations of the NSE and the Securities and Exchange Commission and other regulatory requirements.

The Directors further confirm that the Company had adopted the IFRS and had complied with the provisions thereof.

#### 22. EFFECTIVENESS OF INTERNAL CONTROL SYSTEM

As the Company operates in a dynamic environment, it continuously monitors its internal controls system to ensure its continued effectiveness. In doing this, the Company employs both high level and preventive controls which will ensure maximum opportunity for prevention of misleading or inaccurate financial statement, properly safeguarding its assets and ensuring achievement of its corporate goals while complying with relevant laws and regulations.

#### 23. **POST BALANCE SHEET EVENTS**

There were no post balance sheet events that would have had an effect on these financial statements.

#### 24. HUMAN CAPITAL MANAGEMENT

Employee relations were stable and cordial in the year under review.

#### 25. AUDITORS

The Auditors Messrs. PKF Professional Services have indicated their willingness to continue in office as the Company's Auditors in accordance with Section 401(2) of CAMA 2020. A resolution will be proposed authorising the Directors to fix their remuneration.

#### **BY ORDER OF THE BOARD**

1-1-

ADETOUN ABIRU FRC/2013/ICSAN/00000003280 for: MARINA NOMINEES LIMITED Secretaries

LAGOS NIGERIA

25<sup>th</sup> March, 2021



#### STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RELATION TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

2020

The Directors accept responsibility for the preparation of the accompanying consolidated financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgements and estimates in accordance with the International Financial Reporting Standards; in compliance with the Financial Reporting Council Act No. 6, 2011 and in the manner required by the Companies and Allied Matters Act, 2020.

The Directors are of the opinion that the accompanying consolidated financial statements give a true and fair view of the state of the financial affairs of the Company, in accordance with the International Financial Reporting of Standards; in compliance with the Financial Reporting Council of Nigeria Act. No 6, 2011 and in manner required by Companies and Allied Matters Act, 2020.

The Directors further accept responsibility for the maintenance of adequate accounting records as required by the Companies and Allied Matters Act, 2020 and for such internal controls as the Directors determine is controls as the Directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatements whether due to fraud or error.

The consolidated financial statements have been prepared on a going concern basis. The Directors have made assessment of the company's ability to continue as a going concern and have no reason to believe that the company will not remain a going concern at least 12 months from the date on this consolidated financial statements.

#### Signed on behalf of the Board of Directors by:

Senator Daisy Danjuma FRC/2020/003/000000/20890

Dated: 25 March, 2021

Patrick Ajah FRC/2021/003/000000/23215

Dated: 25 March, 2021



...For fast, effective and safe relief of pain and fever in children



- Aches and pains
- Fever
- Sore throat
- Sprains and strain
- Toothache and Ear ache

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Ibuprefen

uspension 100mg/5ml

M&B



### **Board of Directors**



2020

#### Senator Daisy Danjuma, Chairman

- Appointed a Director 30<sup>th</sup> May, 2019
  Graduate of Law, Ahmadu Bello Uni. 1976
- Called to Bar 1977
- Alumnus of Lagos Business School
- Trustee of HID Awolowo Foundation
- Chairman, Board of Trustees of Lagos
   Public Interest Law Partnership
- Vice Chairman, South Atlantic Petroleum Limited
- Member of the International Bar Association and the International Federation of Female Lawyers

Date of birth: August 6, 1962

## Daisy Danjuma



#### Mr. Patrick Ajah

- Appointed a Director <sup>t</sup> 1<sup>st</sup> December, 2020
- Appointed Managing Director/CEO 1<sup>st</sup> January, 2021
- B. Pharm. University of Ibadan (1988-1994)
- MBA Obafemi Awolowo University (2002-2005)
- Vast Professional experience with several awards for outstanding performance
- Has Attended several professional and leadership courses
- Date of birth -Jan 10, 1967

## Mr. Patrick Ajah

Managing Director



## **Board of Directors**

Dr. Edugie Abebe Appointed 14th March, 2013 • MBBS, College of Med; University of Lagos, 1969 - 1974 • London School of Hygiene & Tropical Medicine, 1978 - 1979
(M.Sc. Community Health)
Retired Perm Sec. Fed. Govt. of Nigeria.

- Fellow, London Society of
- Hygiene and Tropical Medicine. Member, Nigerian Medical
- Has several International
- Mas several international awards/honours
  Member, Institute of Directors Date of birth: Oct. 17, 1950

#### Mrs. Gloria I. Odumodu

- Appointed 26th July, 2011 Has wealth of experience in banking and Finance and Customer Relations gained in Nigeria and UK.
- A graduate of Banking of the Institute of Management and

Technology, (IMT) Enugu. • Holds a Masters Degree in Finance and Banking from Delta State University. Date of birth: Sept. 18, 1962

#### Adebayo Adtunji Adeleke

- Appointed 8th July, 2010 Holds a Master in Business Administration (MBA) from Delta State University, Abraka
- A member of the Nigerian Institute of Management.
- He has vast training exposure in Leadership, Management, Marketing and Sales Administration
- Member, Institute of Directors Date of birth: June, 22, 1966



#### Engr. Ishaya Dankaro

- Appointed 8th July, 2010
  Holds Bachelor of Science in Biology from Westminster College, Pennsylvania, USA and also of Mechanical Engineering from the University of Alabama, Birmingham, USA.
- An expert in power plant systems Engineering ٠
- A member of the International Association of Mechanical Engineers and the National Society of Black Engineers, USA Date of birth: Nov. 23, 1960







## **Board of Directors**

#### Chief Samuel M. Onyishi (MON)

Appointed Non Exec. Director, 21st March. 2019

- MBA in Entrepreneurship • • Diploma and B.Sc. in Social Work & Community Dev. from University of Nigeria, Nsukka-1995 and 1999
- Fellow, Nigerian Institute of Science & • Technology, Federal

Polytechnic, Unwana Afikpo, Prestigious Key man Award for Business Excellence and Integrity. Chairman, Peace Mass Transit Ltd. Philantropist, Social Entrepreneur & **Business Mentor** Date of birth: Nov. 23, 1963

2020

.

#### Mr. Chukutem S. Chukuka Appointed Exec. Director,

- 22nd Sept. 2016 Holds a Bachelor of Pharmacy
- from University of Benin, 1989 • Holds a Masters in Bus. Admin. (MBA) Fed. University of Tech, Àkure, 2001
- An alumnus of the Lagos
- **Business School.**
- Member, Pharmaceutical Society of Nigeria.
- Member, Institute of Directors Date of birth: April 10, 1966



#### Mr. Ayodeji S. Aboderin Appointed Exec. Director,

- Obtained Higher National Diploma in Accountancy from The Polytechnic, Ibadan, 1993
- Holds an Executive Masters in Business Admin. MBA from NOUN/Commonwealth of Learning, Canada
- Member, Chartered Institute of Management Accountants, UK
- Fellow, the Institute of Chartered Accountants of Nigeria (ICAN)
- Alumnus of the Lagos Business School. •
- Member, Institute of Directors Date of birth: Oct. 20, 1968

#### Mr. Valentine C. Okelu

Appointed Exec. Director, 22nd Sept. 2016 • Holds a Bachelor of Pharmacy

- from University of Nigeria,
- Nsukka, 1994 Holds a Masters of Pharmacology from University of Nigeria, Nsukka, 1997

- An alumnus of the Lagos Business School.
  Member, Pharmaceutical Society of Nigeria.
  Date of birth: June 11, 1970





#### Report of the Audit Committee

In accordance with the provisions of Section 404 (7) of the Companies and Allied Matters Act 2020 and Section 30 of the Code of Corporate Governance in Nigeria issued by the Securities and Exchange Commission, we have received and considered the consolidated Group Financial Statements of the Company for the year ended 31<sup>st</sup> December, 2020 and the reports thereon and confirm:

- i that the accounting and reporting policies of the Company are in accordance with legal requirements and agreed ethical practices;
- ii that we have reviewed the scope and planning of the audit for the year ended 31<sup>st</sup> December 2020;
- iii that we reviewed the findings on management matters/letters issued by the External Auditors and Management responses thereto;
- iv that we have ensured the development of a Comprehensive Internal Control Framework for the Company and obtained assurance on the operating effectiveness of the Internal Control Framework;
- v that we have seen Management procedure for the identification of significant fraud risks in the Company and ensured that adequate prevention, detection and reporting mechanisms are in place;
- vi that in the course of the year, we have reviewed various reports by the Internal Auditor describing the strength and quality of internal control including issues and recommendations for improvements, raised during the most recent internal control review by the Company;
- vii that we have authorized the Internal auditor to carry out investigations into any activities of the Company which may be of interest or concern to the Committee;
- viii that we have made recommendations to the Board with regard to the appointment, removal and remuneration of the External Auditor of the Company.

In our opinion, the scope and planning of the Group audit for the year to 31<sup>st</sup> December 2020 are adequate.

Sir G. O. Adewumi FRC/2013/ICAN/0000002243 (Audit Committee Chairman) 23-03-2021

Members of the statutory audit committee

Sir G. O. Adewumi (Chairman) Mr O. B. Adeleke Mr I. Dankaro Mrs G. I. Odumodu Chief S. M. Onyisi (M.O.N) Mrs C. Vincent -Uwalaka



#### **Sustainability Report**

2020

#### Preface

Sustainability is a priority in the business and operations of May and Baker Nigeria PLC (the Company). The Company has a duty to act as a socially responsible organization in the manufacture and distribution of pharmaceutical products and as a contract manufacturer and to take into account the wider interest of employees, customers, suppliers, healthcare institutions, regulatory authorities, communities and the natural environment in pursuit of the success and growth of the business. Accordingly, the impact of operations and business activities are continuously assessed to promote transparent and ethical behaviors and attitudes consistent with sustainable development with a holistic focus on all areas of the Company's value chain. The sustainability approach of the Company encompasses the Governance, economic, industrial, social and environment principles being promoted by the relevant regulatory authorities.

#### 1. Governance

May and Baker Nigeria Plc acknowledges that effective corporate governance is an important driver of stakeholder value, therefore the business of the Company and subsidiaries are based on governance structures, increasing transparent procedures and practices, ethical conduct, clear and timely disclosures and compliance with relevant laws and regulations of the regulatory bodies. Our focus is on building an organization known for best practices in corporate governance and regulatory compliance. We work with NAFDAC, SON, SEC, NSE, FIRS, FRCN and other regulators and stakeholders to entrench sustainability principles that promote transparency, good communications, timely disclosures, accountability and business continuity.

The May and Baker Group subscribes to honesty, fair and respectful conduct in all aspects of operations and has zero tolerance for any actions that could be perceived as contrary to these or other decent standards and its support systems and processes are consistent with governance guidelines. The statement of business principles provide direction to employees in the execution of their daily activities and serves as an important guideline and assist to maintain uncompromising standards of business ethics and integrity at all levels and across value chains. The Company continues to take the initiative to promote and educate key personnel on all aspects of the corporate governance as enumerated in the following governance policies already in place.

- Code of Conduct & Ethics Policy
- Complaints Management Policy
- Securities Trading Policy
- Whistle Blowing Policy
- Quality Systems Policy
- Related Party Transaction Policy
- Conflict of Interest Policy

#### 2. Economic

The Company and its subsidiaries provide genuine products and services that promote good health and well being of consumers, clients and the society at large.

The company continually strives to achieve and sustain excellent financial performances, delivering good returns to investors and maximizing shareholders value while contributing positively to the economy through job creation via production, marketing and distribution of quality healthcare products to customers. The Company implements and maintains a Quality Management System, the scope of which covers procurement, production, marketing, and distribution, sales, maintenance, technical and administrative services.

The Company's Quality Management System complies with ISO 9001:2015, while the Company is undergoing the WHO cGMP recertification process in line with its plan to become the foremost pharmaceutical company in Sub-Saharan Africa. The criteria for those certifications include several quality compliances and environmental management principles, a strong customer focus and continuous improvement of the organization to ensure that customers constantly benefit from good quality products and services.

The Company carries out research and development activities which have resulted in the formulation of some drugs with more in the pipeline. These have positive impacts and support best practice in the Nigerian Pharmaceutical sector as a whole. The Company carries out responsible procurement practices and encourages suppliers and customers to fulfill the highest standards.

#### 3. Industrial Relations

May and Baker Nigeria PLC promotes the wellbeing of employees. The Company enhances their skills through



#### **Sustainability Report**

training, capacity building and professional development in order to reinforce the specialized know-how needed to deliver high quality performance. These actions sustain and provide support for their long-term employment and leads to higher employability for Nigerian's workforce. We consciously create a working environment where staffs are given equal opportunity to grow in their career through employee involvement and training while enforcing health and safety statements and regulations for our engagement are based on merit and without discriminations.

All employees are given equal opportunities to develop their work experience and knowledge, and to qualify for promotion in furtherance of their careers. The Company does not engage in any form of illegal employment or undeclared employment. The Company complies with all statutory requirements and provisions in the employment of and relationship with staff. This applies particularly to compliance with the standards under the labour law and to the Company's obligations in respect of social insurance, pension benefits and pension institutions. The Company encourages freedom of association amongst employees within the terms and conditions of service prescribed and recognized by the Nigeria Labour Law, on the platform of the CANMPEF, the PGMAN, MAN, NECA.

#### 4. Social Responsibility

May and Baker Nigeria PLC recognizes the role of host communities. The Company works to forge and foster good relations to promote social and economic inclusivity by supporting community-based initiatives, local businesses and the local workforce to the extent possible, thereby ensuring that the immediate environments in which the Company and its subsidiaries operate are positively impacted and elevated by business activities.

Philanthropy and Social Welfare have permanently been part of the Company's culture. The Company supports and implements programs that promote healthy environments for human development and well being. In that respect, the Company focuses on health, education and research.

#### 5. Environment

May and Baker Nigeria PLC strives to operate with minimal impact on the operating environment and is accountable for the protection of the operating environment. The Company complies with the Environmental Laws of Nigeria and conducts Environmental Impact Assessments, Environmental Audits and Environmental Compliance monitoring for all its facilities. We carry out our operations with a care for our environment and proactively address issues that can degrade the environment while optimizing our plant operations in waste/effluent treatment, water consumption and energy utilization.

The Company implements health, safety and environmental (HSE) policies and procedures based on national and global standards. The Company further encourages continual improvements of HSE performance.

The Company has developed an environmental management plan in accordance with the Nigerian Federal and State Environmental laws and regulations and the Company's Environmental Policy. The environment and waste management plan is ultimately based on the principles of reduce, reuse and recycle. During its Environmental Impact Assessment (EIA) process, there is consultation with the local community as the Company actively seeks to ensure that disruption to the local communities by operations especially through noise, exhaust emission, waste disposal and spills is minimized. The Company's vehicle and equipment are well maintained to achieve reduction of fuel consumption, exhaust emission and noise. Environmental compliance is also monitored with the Company's HSE reports and audit.





#### Report of the Independent Consultants on the Review of Corporate Governance Framework of May & Baker Nigeria Plc and the Board of Directors Performance Evaluation for the Year Ended 31 December 2020

eloitte & Touche has performed the annual corporate governance review on May & Baker Nigeria Plc ("May & Baker") for the year ended 31 December 2020. The review was performed in compliance with Section 11.2.9.5 and Principle 15 of the Nigerian Code of Corporate Governance ("NCCG").

Deloitte & Touche has also performed the annual evaluation of the Board of Directors of May and Baker Nigeria Plc ("May & Baker") for the year ended 31 December 2020. The scope of the review included an assessment of the structure and composition of the Board, responsibilities, processes, procedures and the effectiveness of Board Committees. The review was performed in compliance with 14 Principles of the Nigerian Code of Corporate Governance ("NCCG").

#### **Corporate Governance Review**

We evaluated the Corporate Governance framework in line with regulatory requirements under the NCCG, the SEC Guidelines and other good practice Corporate Governance standards. The scope of the review included an assessment of key areas of May & Baker corporate governance framework, including the framework of the Board structure and composition, Board operations and effectiveness, assurance functions, corporate disclosures and relationship with stakeholders.

The report of our evaluation was premised on desk review of governance policies, charters and minutes, as well as interview sessions with Directors and Executive Management staff. The result of our evaluation has shown that the Corporate Governance framework and practices in May & Baker substantially complies with the provisions of the extant Codes of Corporate Governance. The report further highlights details of our review activities, observations and some recommendations for the Board and Executive Management's action.

#### **Board Performance Evaluation**

We evaluated the performance of the Board in line with regulatory requirements under the SEC Corporate Governance Guidelines and the Nigeria Code of Corporate Governance ("NCCG"). Our approach involved a review of the Board framework in May & Baker, relevant governance documents, policies and procedures. The report of our evaluation was premised on desk review of governance documents, interview sessions with Directors and survey responses received from the Directors.

The result of our evaluation has shown that the Board substantially complies with the provisions of the extant Codes of Corporate Governance in terms of its structure, composition, procedures and responsibilities. We also ascertained that the key Board functionaries (Board and Board Committee Chairpersons) and the Board Committees met their responsibilities under the Codes and governance charters in May & Baker. The report further highlights details of our review activities, observations and some recommendations for the Board's action.

It should be noted that the matters raised in this report are only those which came to our attention during the course of our review. The evaluation is limited in nature, and does not necessarily disclose all significant matters about the company or reveal any irregularities. As such, we do not express any opinion on the activities reported.

Yours faithfully, For: Deloitte and Touche

ikun Beecroff

IBUKUN BEECROFT FRC/2020/ICAN/00000020765 PARTNER





#### Report on Risk Management

In the course of its business activities, May & Baker Nigeria Plc creates opportunities and takes risks, both of which are thoroughly weighed and considered. Business success depends on the principle that the risks taken are managed and that they are outweighed by the benefits.

For timely identification, evaluation and responsible handling of risks, effective detection management, control and audit systems must be in place, which together form May & Baker's Integrated Risk Management System. This system has been set to identify issues which could have a significant negative impact on our business. Further, it establishes a framework to evaluate and counteract such risks through various control and monitoring mechanisms.

The risks identified within our specific business are market risk, operational risk, legal risk, environmental and reputational risk, for which clear structures in terms of areas of responsibility and management are applied.

#### **Market Risk**

The business of our Company is dependent on the general economic situation and developments in Nigeria, which is an emerging market and also affected by both the macro-economic and global economic situations. Furthermore, we are exposed to political and social risk in the region.

Moreover, growing competition in the pharmaceutical sector, along with the developing legal framework of industry specific legislation, ordinances and regulations are risks that must be addressed with special focus.

In order to mitigate these risks we have put in place a strategy that identifies opportunities which are passed through the Company's risk assessment and approval system.

#### **Operational Risk**

Efficiency, in terms of materials and machinery, logistics and human resources, as well as environmental factors, must be identified and assessed. Production controlling means that productions are continuously subjected to a thorough commercial and efficiency evaluation. Technical aspects are analyzed separately by experts in each respective area.

#### Legal & Compliance Risks

Legal and compliance risks relates to risks arising from the Government statutory or regulatory environmental action legal proceedings and compliance with quality and integrity policies and procedures including those relating to financial reporting, environmental health and safety. The Company has established an Enterprise Risk Management System to ensure that all risks are identified, assessed and mitigated regarding the impact on the business.

#### Strategy & Risk Management

Strategic risk relates to the future business plans and strategies, including the risks associated with the global macroenvironment in which entities operate; mergers and acquisitions and restructuring activities; intellectual property; and other risks, including demand for products and services, competitive threats, technology and product innovation, and public policy.

The Company has a Risk Management Committee that is responsible for assisting the Board to determine the risk appetite, profile and risk management framework.



Certification Pursuant to Section 7 (2) of the FRCN Act 2011

We the undersigned hereby certify with regards to the Annual Report and Financial Statements of May & Baker Nigeria Plc and its subsidiaries for the year ended 31<sup>st</sup>December, 2020 that:

- (a) We have reviewed the report;
- (b) To the best of our knowledge, the report does not:
  - i. contain any untrue statement of a material fact, or
  - ii. omit to state a material fact, which would make the statements misleading in the light of the circumstances under which such statements were made;
- (c) We have examined the report to ascertain whether or not there were significant changes or other factors that could significantly affect internal controls subsequent to the date of our evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.
- (d) We:
  - i. are responsible for establishing and maintaining internal controls.
  - ii. have designed such internal controls to ensure that material information relating to the Company including the subsidiaries is made known to such officers and others within those entities particularly during the period in which the annual reports are being prepared;
  - iii. have evaluated the effectiveness of the Company's internal controls as of date and within 90 days prior to the report;
  - iv. have presented in the report our conclusions about the effectiveness of the internal controls based on our evaluation as of that date;
- (e) To the best of our knowledge, the financial statement and other financial information included in the report fairly present in all material respects the financial condition and results of operation of the Company as at 31<sup>st</sup> December, 2020 and for the periods presented in the report.

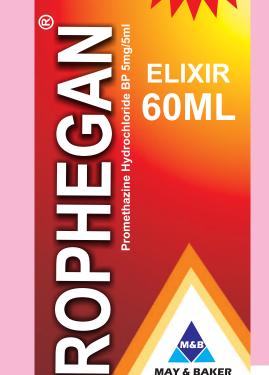
Managing Director/CEO FRC/2021/003/000000/23215

Finance Director FRC/2014/ICAN/0000008270

## ROPHEGAN R Promethazine BP 5mg/5ml

# Do you suffer from allergy symptoms?





# **Get Relief with** ROPHEGA

### For the Treatment of:

- Itching due to allergy
- Rash due to allergy
- Runny nose due to a cold
- Nausea and vomiting

**CONTRA-INDICATIONS: Hypersensitivity to promethazine** or any component; narrow angle glaucoma. Read product label for more information.

#### **SIDE EFFECTS:**

Drowsiness, dizziness, fatigue, ringing in the ears, problems with balance or coordination, hallucinations, blurred vision, feeling nervous or shaky, tremors, disorientation, nausea, insomnia, skin rash or itching, dry mouth, or stuffy nose.



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# Is that stress giving you sleepless nights?

# under control with **Bromatan**®

- Manages sleep disorder
- D.
- Proven efficacy against anxiety in hypertension 0
- Offers muscle relaxant and anti-convulsant action \_\_\_\_\_ D

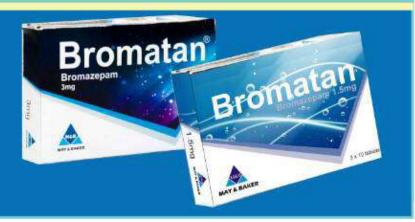
Indications: Acute tension and anxiety states Contraindications Sleep apnoea

Side effects: Drowsiness & Light Headedness Please see leaflet for more information



keep that stress







# Uses

- Dysentery/Diarrhoea
- Dental infections
- Anaerobic infections e.g. wound infections
- Amoebiasis
- Genito-urinary tract infections

#### Manufactured by: MAY & BAKER

МбВ

1, May & Baker Avenue, Off Idiroko Rd. Ota, Ogun State, Nigeria. http://www.may-baker.com Toll free: 0800 6292 632 2537

CONTRA-INDICATION: Chronic alcohol dependence Side effects include metallic taste, nausea, furred tongue Always read product insert for more information 2020



#### **Independent Auditor's Report**

#### Independent Auditor's Report To the Shareholders of May and Baker Nigeria Plc

#### Opinion



We have audited the accompanying consolidated financial statements of May and Baker Nigeria Plc ("the Company") and its subsidiaries (together, "the Group"), which comprise the consolidated statement of financial position at 31 December 2020, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group at 31 December 2020, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) in compliance with the Financial Reporting Council of Nigeria Act, No 6, 2011 and with the requirements of the Companies and Allied Matters Act, 2020.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in Nigeria, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Other Matters**

We draw attention to the matter stated below:

Notes 37 to the audited financial statements regarding restatements of some account balances.

#### **Key audit matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the year ended 31 December 2020. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. The audit matters below relate to the audit of the consolidated financial statements.

#### Key audit matters

#### Information technology (IT) systems and control How the matter was addressed in the audit a) over financial reporting

A significant part of the Group's financial reporting process is heavily reliant on IT systems with automated processes and controls over the capture, storage and extraction of information. A fundamental component of these processes of controls is ensuring appropriate user process and change management protocols exist, and are being adhered to.

These protocols are important because they ensure that access and changes to IT systems and related data are made and authorised in an appropriate manner. The Group changed its accounting software from Sage 300 to a vendor customised Electronic Resource Planning Application - Microsoft Navision. The Group has an IT division to manage the IT

#### How the matter was addressed in the audit

We focused our audit on those IT systems and controls that are significant for the Company financial reporting process.

As audit procedures over IT systems and controls require specific expertise, we involved IT specialist in our audit.

We assessed and tested the design and operating effectiveness of the Company's IT controls, including those over users access and change management as well as date reliability. In a limited number of cases, we adjusted our planned audit approach as follows:



#### Independent Auditor's Report



Functions, and/or to assist with minor operational requirements while GEMS Consultants provide service for major functions.

In the event that the IT system fails, business operations will be disrupted/hampered until systems are online.

As our audit sought to place a high level of reliance on IT systems and application controls relating to financial reporting, a high proportion of the overall audit effort was on this area.

#### B) Impairment allowance for trade and other receivables

"Trade and other receivables are stated at their invoiced values less appropriate allowance for impairment as disclosed in Note 17 of the financials. The Group has a policy of providing for debts with aging based on management approved matrix. In arriving at this matrix, management has considered the evidence for the accuracy and existence of debts. assessments of credit customers, past performance/ present . Evaluated the accounting principles underlying revenue events, conditions and reasonable forecast of expected credit recognition, which form the basis for the recognition of trade losses, in determining the matrix to be applied on customers. receivables. The new software classified all outstanding debts as due within • Evaluated the related risks associated with the company's 1 year irrespective of the length of the debts. This creates room credit policy and the aging of trade receivables as disclosed in for subjective computation of the impairment for public Note 17 of the consolidated financial statements. sectors as the company applied 100% on those debts."

• We extended our testing to identify whether there had been unauthorised or inappropriate access or changes made to critical IT systems and related data;

• Where automated procedures were supported by systems with identified deficiencies, we extended our procedures to identify and test alternative controls; and

• Where required, we performed a greater level of testing to validate the integrity and reliability of associated data reporting.

We focused our testing of impairment of trade and other receivables on the assumptions made by management. Our audit procedures included:

• Updating, evaluating and validating our understanding of the receivable cycle. Carried out debtors circularisation, to obtain

• Reviewed the impairment model used by management taking into account our understanding of client's business and the reasonableness of the assumptions used.

#### **Other information**

The directors are responsible for the other information. The other information comprises the Chairman's statement, Directors' Report; Audit Committee's Report, Corporate Governance Report and Company Secretary's report but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated statements.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors and those charged with Governance for the consolidated financial statements The directors are responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards in compliance with the Financial Reporting Council of Nigeria Act, No 6, 2011 and the requirements of the Companies and Allied Matters Act, 2020, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern 2020



**Independent Auditor's Report** 



basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

• Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

• Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

• Conclude on the appropriateness of the director's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

• Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Company to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion. We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most

2020



Independent Auditor's Report



significance in the audit of the financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# **Report on Other Legal and Regulatory Requirements**

In accordance and compliance with the requirement of fifth schedule of the Companies and Allied Matters Act, 2020, we confirm that:

- i) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit:
- ii) The Company and its subsidiaries have kept proper books of account, so far as appears from our examination of those books.
- iii) The Group's consolidated statement of financial position and consolidated statement of profit or loss and other comprehensive income are in agreement with the books of account.

Benson Adelayan, FCA FRC/2013/ICAN/02226 For: PKF Professional Services Chartered Accountants Lagos, Nigeria

Dated: 25 March 2021





#### CONSOLIDATED AND SEPARATE STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2020

		The C	Group	The Company		
			Restated		Restated	
		2020	2019	2020	2019	
	Notes	N'000	N'000	N'000	N'000	
Continuing operations						
Revenue	5.1	9,390,196	8,080,390	8,939,033	7,686,625	
Cost of sales	5.2	(5,608,424)	(5,174,863)	(5,414,413)	(4,975,875)	
Gross profit		3,781,772	2,905,527	3,524,620	2,710,750	
Other operating income	6	45,676	84,852	44,881	78,574	
Distribution, sales and marketing expenses	7	(1,452,095)	(1,197,531)	(1,344,748)	(1,068,592)	
Administrative expenses	7.1	(967,922)	(784,291)	(901,830)	(730,734)	
Operating profit		1,407,431	1,008,557	1,322,923	989,998	
Net finance costs	8	(135,047)	(95,299)	(135,184)	(95,299)	
Share of loss in joint ventures	15.2	(24,058)	(12,664)			
Profit before income tax		1,248,326	900,594	1,187,739	894,699	
Income tax expense	9	(283,762)	(184,466)	(283,762)	(184,466)	
Profit from continuing operations		964,564	716,128	903,977	710,233	
Attributable to:						
Equity shareholders		964,564	716,128	903,977	710,233	
Other Comprehensive income:						
Items that will not be reclassified subsequently to profit or loss:						
Items that may be reclassified subsequently to profit or loss			400 144		400.144	
Asset revaluation gain net of tax	22.2		408,144	-	408,144	
Other comprehensive income			408,144		408,144	
Total comprehensive income for the year		964,564	1,124,272	903,977	1,118,377	
Attributable to: Equity shareholders		964,564	1,124,272	903,977	1,118,377	
Basic and diluted earnings per share (Kobo) - From continuing operations	10	55.91	41.51	52.40	41.17	

All the profit of the Group is attributable to Owners of the Parents as there are no non-controlling interests. The accompanying explanatory notes and statement of significant accounting policies form an integral part of these consolidated financial statements.



# CONSOLIDATED AND SEPARATE STATEMENTS OF FINANCIAL POSITION AT 31 DECEMBER 2020

		The G	roup	The Company			
			Restated		Restated		
		2020	2019	2020	2019		
	Notes	N'000	N'000	N'000	N'000		
Assets			11000		11000		
Non current assets							
Property, plant and equipment	12	3,938,657	4,165,576	3,908,706	4,148,373		
Intangible assets	13	30,474	40,632	30,474	40,632		
Investment in subsidiaries	14	-	-	3,000	3,000		
Investment in Joint Venture	15	1,200,922	1,224,980	1,326,886	1,326,886		
		5,170,053	5,431,188	5,269,066	5,518,891		
Current assets							
Inventories	16	2,439,581	1,591,064	2,345,677	1,443,968		
Trade and other receivables	17	1,366,267	1,610,933	1,266,128	1,532,123		
Other assets	19	1,404,824	329,681	1,401,113	327,759		
Due from related party	18.1	-	-	213,028	190,465		
Cash and cash equivalents	20	3,971,438	530,577	3,825,500	460,722		
		9,182,110	4,062,255	9,051,446	3,955,037		
Total assets		14,352,163	9,493,443	14,320,512	9,473,928		
Equity and liabilities							
Ordinary shares	21.1	862,617	862,617	862,617	862,617		
Share premium	21.2	3,012,065	3,012,065	3,012,065	3,012,065		
Retained earnings	22	2,459,119	1,925,864	2,483,243	2,010,576		
Asset revaluation reserve	22.2	408,144	408,144	408,144	408,144		
		6,741,945	6,208,690	6,766,069	6,293,402		
Non-current liabilities							
Loans and borrowings	23.3	2,507,283	-	2,507,283	-		
Post employment benefits	24.1	43,944	49,347	43,944	49,192		
Deferred tax liabilities	9.3	779,853	974,163	777,720	973,527		
Deferred fair value gain on loan	26.2	460,449		460,449			
		3,791,529	1,023,510	3,789,396	1,022,719		
Comment liebilities							
Current liabilities	<b></b>	1 644 467	482,506	1 690 400	482,506		
Loans and borrowings	23.3	1,644,167	-	1,688,420	,		
Trade and other payables	25 18.2	1,343,322	1,411,725	1,245,462	1,308,289		
Due to related party Current tax liabilities		222,235	225,965	222,235	225,965 141,047		
	9.2 26.1	478,593 130 372	141,047	478,558	141,047		
Deferred fair value gain on loan	26.1	130,372		130,372			
		3,818,689	2,261,243	3,765,047	2,157,807		
Total liabilities		7,610,218	3,284,753	7,554,443	3,180,526		
Total equity and liabilities		14,352,163	9,493,443	14,320,512	9,473,928		

These consolidated financial statements were approved and authorised for issue by the Board of Directors and were signed on its behalf on 25 March 2021.

yana ia UADaisy Danjuma

Chairman FRC/2020/003/00000020890

Patrick Ajan Managing Director FRC/2021/003/00000023215

Ayodeji Aboderin Finance Director/ CFO FRC/2014/ICAN/0000008270

The accompanying explanatory notes and statement of significant accounting policies form an integral part of these consolidated financial statements.



# CONSOLIDATED AND SEPARATE STATEMENTS OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2020

Equity attributable to equity holders - the Group	Share capital N'000	Share premium N'000	Retained earnings N'000	Asset revaluation reserve N'000	Total N'000
At 1 January 2019	490,000	1,572,622	1,554,783	<u> </u>	3,617,405
Changes in equity for 2019:					
Profit for the year	-	-	716,128	-	716,128
Right issue in the year	372,617	1,490,469	-		1,863,086
Dividend declared and paid	-	-	(345,047)	-	(345,047)
Share Issue Expenses Asset revaluation in the year	•	(51,026)	-	- 80,000	(51,026) 80,000
Adjustment on revaluation surplus	-	-	-	373,493	373,493
Deferred tax effect	-	-	-	(8,000)	(8,000)
Adjustment of deferred tax on revaluation surplus			·	(37,349)	(37,349)
	372,617	1,439,443	371,081	408,144	2,591,285
At 31 December 2019	862,617	3,012,065	1,925,864	408,144	6,208,690
At 1 January 2020	862,617	3,012,065	1,925,864	408,144	6,208,690
Changes in equity for 2020: Profit for the year	_		964,564		964,564
Right issue in the year	-	-	-	-	-
Dividend declared and paid	-	-	(431,309)	-	(431,309)
Share Issue Expenses	-	-	-	-	
Asset revaluation in the year Deferred tax effect	-	-	-	-	
		-	533,255		533,255
At 31 December 2020	862,617	3,012,065	2,459,119	408,144	6,741,945
Equity attributable to equity holders - the Compar	ny				
At 1 January 2019	490,000	1,572,622	1,645,390	-	3,708,012
Changes in equity for 2019:					
Profit for the year	-	-	710,233	-	
Profit for the year Dividend declared and paid	-	-	710,233 (345,047)	-	(345,047
Profit for the year Dividend declared and paid Share issue expenses	- - - 272 617	- (51,026) 1 400 469		- - -	(345,047 (51,026
Profit for the year Dividend declared and paid Share issue expenses Right issue in the year	- - 372,617 -	- (51,026) 1,490,469		- - - 80.000	(345,047 (51,026 1,863,086
Profit for the year Dividend declared and paid Share issue expenses Right issue in the year Asset revaluation in the year	- - 372,617 -	( , ,		- - - 80,000 373.493	(345,047 (51,026 1,863,086 80,000
Profit for the year Dividend declared and paid Share issue expenses Right issue in the year Asset revaluation in the year Adjustment on revaluation.	- - 372,617 -	( , ,		- - 80,000 373,493 (8,000)	(345,047 (51,026) 1,863,086 80,000 373,493
Changes in equity for 2019: Profit for the year Dividend declared and paid Share issue expenses Right issue in the year Asset revaluation in the year Adjustment on revaluation. Deferred tax effect Adjustment of deferred effect tax on revaluation surplus	- - 372,617 - -	( , ,		373,493	(345,047) (51,026) 1,863,086 80,000 373,493 (8,000)
Profit for the year Dividend declared and paid Share issue expenses Right issue in the year Asset revaluation in the year Adjustment on revaluation. Deferred tax effect Adjustment of deferred effect tax on revaluation	- - - - - - - - - - - - - - - - - - -	( , ,		373,493 (8,000)	(345,047) (51,026) 1,863,086 80,000 373,493 (8,000) (37,349)
Profit for the year Dividend declared and paid Share issue expenses Right issue in the year Asset revaluation in the year Adjustment on revaluation. Deferred tax effect Adjustment of deferred effect tax on revaluation surplus	-	1,490,469 - -	(345,047) - - - -	373,493 (8,000) (37,349)	(345,047) (51,026) 1,863,086 80,000 373,493 (8,000) (37,349) 
Profit for the year Dividend declared and paid Share issue expenses Right issue in the year Asset revaluation in the year Adjustment on revaluation. Deferred tax effect Adjustment of deferred effect tax on revaluation surplus At 31 December 2019	 	1,490,469 - - - <u>1,439,443</u>	(345,047) - - - - - - - - - - - - - - - - - - -	373,493 (8,000) (37,349) 	(345,047 (51,026) 1,863,086 80,000 373,493 (8,000) (37,349) 2,585,390 6,293,402
Profit for the year Dividend declared and paid Share issue expenses Right issue in the year Asset revaluation in the year Adjustment on revaluation. Deferred tax effect Adjustment of deferred effect tax on revaluation surplus At 31 December 2019 At 1 January 2020 Changes in equity for 2020: Profit for the year		1,490,469 - - <u>1,439,443</u> <u>3,012,065</u>	(345,047) - - - - - - - - - - - - - - - - - - -	373,493 (8,000) (37,349) <u>408,144</u> <u>408,144</u>	(345,047 (51,026) 1,863,086 80,000 373,493 (8,000) (37,349) (37,349) 2,585,390 6,293,402 6,293,402
Profit for the year Dividend declared and paid Share issue expenses Right issue in the year Asset revaluation in the year Adjustment on revaluation. Deferred tax effect Adjustment of deferred effect tax on revaluation surplus At 31 December 2019 At 1 January 2020 Changes in equity for 2020: Profit for the year Dividend declared and paid		1,490,469 - - <u>1,439,443</u> <u>3,012,065</u>	(345,047) - - - - - - - - - - - - - - - - - - -	373,493 (8,000) (37,349) <u>408,144</u> <u>408,144</u>	(345,047 (51,026) 1,863,086 80,000 373,493 (8,000) (37,349) 2,585,390 6,293,402 6,293,402 903,977
Profit for the year Dividend declared and paid Share issue expenses Right issue in the year Asset revaluation in the year Adjustment on revaluation. Deferred tax effect Adjustment of deferred effect tax on revaluation surplus At 31 December 2019 At 1 January 2020 Changes in equity for 2020: Profit for the year Dividend declared and paid Share Issue Expenses		1,490,469 - - <u>1,439,443</u> <u>3,012,065</u>	(345,047) - - - - - - - - - - - - - - - - - - -	373,493 (8,000) (37,349) <u>408,144</u> <u>408,144</u>	(345,047 (51,026) 1,863,086 80,000 373,493 (8,000) (37,349) 2,585,390 6,293,402 6,293,402 903,977
Profit for the year Dividend declared and paid Share issue expenses Right issue in the year Asset revaluation in the year Adjustment on revaluation. Deferred tax effect Adjustment of deferred effect tax on revaluation surplus At 31 December 2019 At 1 January 2020 Changes in equity for 2020: Profit for the year Dividend declared and paid Share Issue Expenses Right issue in the year		1,490,469 - - <u>1,439,443</u> <u>3,012,065</u>	(345,047) - - - - - - - - - - - - - - - - - - -	373,493 (8,000) (37,349) <u>408,144</u> <u>408,144</u>	(345,047 (51,026) 1,863,086 80,000 373,493 (8,000) (37,349) 2,585,390 6,293,402 6,293,402 903,977
Profit for the year Dividend declared and paid Share issue expenses Right issue in the year Asset revaluation in the year Adjustment on revaluation. Deferred tax effect Adjustment of deferred effect tax on revaluation surplus At 31 December 2019 At 1 January 2020 Changes in equity for 2020: Profit for the year Dividend declared and paid Share Issue Expenses Right issue in the year Asset revaluation in the year		1,490,469 - - <u>1,439,443</u> <u>3,012,065</u>	(345,047) - - - - - - - - - - - - - - - - - - -	373,493 (8,000) (37,349) <u>408,144</u> <u>408,144</u>	(345,047 (51,026) 1,863,086 80,000 373,493 (8,000) (37,349) 2,585,390 6,293,402 6,293,402 903,977
Profit for the year Dividend declared and paid Share issue expenses Right issue in the year Asset revaluation in the year Adjustment on revaluation. Deferred tax effect Adjustment of deferred effect tax on revaluation surplus At 31 December 2019 At 1 January 2020 Changes in equity for 2020:		1,490,469 - - <u>1,439,443</u> <u>3,012,065</u>	(345,047) - - - - - - - - - - - - - - - - - - -	373,493 (8,000) (37,349) <u>408,144</u> <u>408,144</u>	710,233 (345,047) (51,026) 1,863,086 80,000 373,493 (8,000) (37,349) 2,585,390 6,293,402 6,293,402 903,977 (431,309) 

The accompanying notes and statement of significant accounting policies form an integral part of these consolidated financial statements.



# CONSOLIDATED AND SEPARATE STATEMENTS OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2020

		The G	The Group		The Company		
			Restated		Restated		
		2020	2019	2020	2019		
	Notes	N'000	N'000	N'000	N'000		
Cash flows from operating activities							
Profit for the year		964,564	716,128	903,977	710,233		
Adjustment for:							
Depreciation expenses	13	546,624	463,308	533,216	458,679		
Amortisation of intangible assets	13	10,158	4,233	10,158	4,233		
Share of loss in joint ventures	16.9	24,058	12,664	-	-		
Net Finance costs	8	135,047	95,299	135,184	95,299		
Employment benefit charged	24.2	13,027	15,813	12,442	15,590		
ncome tax expense	9	479,569	184,466	479,569	184,466		
Profit on disposal of property, plant and equipment	6.4	(7,750)	(6,427)	(6,160)	(6,427)		
mpairment on trade and other receivable	18	139,843	-	137,937	-		
Asset revaluation gain	22.2	-	80,000	-	80,000		
Adjustment on asset revaluation gain		-	373,493	<u> </u>	373,493		
		2,305,139	1,938,977	2,206,323	1,915,566		
Changes in:							
(Increase)/decrease in Inventories	17	(848,517)	4,211	(901,709)	19,981		
Decrease/(increase) in trade and other receivables	18	104,825	(266,081)	128,058	(256,884		
ncrease in other assets	19	(1,075,143)	(178,929)	(1,073,354)	(180,529)		
Decrease in due from related party		-	-	(22,563)	17,252		
Decrease)/increase in trade and other payables	25	(68,403)	538,055	(62,827)	489,456		
Decrease in due to related party		(3,730)	(679,731)	(3,730)	(679,731		
Deferred income		-	(23,843)	-	(23,843)		
Deferred fair value gain	26	590,822		590,822			
ncrease in deferred tax		(194,310)		(195,807)			
Cash generated from operating activities		810,683	1,332,659	665,213	1,301,268		
Fax paid	9.4	(142,024)	(195,802)	(142,059)	(195,802)		
Employee benefit paid	24.2	(18,430)	(66,484)	(17,690)	(64,770)		
let cash from operating activities		650,229	1,070,373	505,464	1,040,696		
		<u> </u>		<u>.</u>	i		
Cash flows from investing activities: Purchase of property, plant and equipment	14	(224 222)	(1,125,499)	(298,066)	(1,108,916)		
	14	(324,222)	· · · · /	(290,000)	•••••		
Purchase of intangible		40.067	(44,865)	-	(44,865)		
Proceeds on sale of property plant and equipment		12,267	7,640	10,677	7,640		
Net cash used in investing activities		(311,955)	(1,162,724)	(287,389)	(1,146,141)		
Cash flows from financing activities:		(50.004)	(004.440)	(50.004)	(004.440)		
Repayment of loans and borrowings other than	00.0	(52,261)	(661,140)	(52,261)	(661,140)		
overdraft	23.3		100.000	070 400	400.000		
Additions to Import Finance Facility	23.3	832,233	426,092	876,486	426,092		
Additions to term loans	00	2,892,233	-	2,892,233	-		
Dividend paid	22	(431,309)	(345,047)	(431,309)	(345,047)		
Right issue in the year	21.1	-	372,617	-	372,617		
Premium on right issues	21.2	-	1,490,469	-	1,490,469		
Share issued expenses	22.2	-	(51,026)	-	(51,026)		
Net finance costs	8	(135,047)	(95,299)	(135,184)	(95,299)		
Net cash from financing activities		3,105,849	1,136,666	3,149,965	1,136,666		
Net increase in cash and cash equivalents		3,444,123	1,044,315	3,368,040	1,031,220		
Cash and cash equivalents at 1 January	20	<u>527,089</u>	(517,226)	457,234	(573,986)		
Cash and cash equivalents at 31 December Reconciliation of cash and bank balances to	20	3,971,212	527,089	3,825,274	457,234		
cash and cash equivalents							
Cash and bank balance		3,971,438	530,577	3,825,500	460,722		
Bank overdrafts and commercial papers		(226)	(3,488)	(226)	(3,488)		
		3,971,212	527,089	3,825,274	457,234		
		3,371,212	521,009	3,023,274	+07,204		

The accompanying notes and statement of significant accounting policies form an integral part of these consolidated financial statements.



### 1 Description of business

May & Baker Nigeria Plc. was incorporated as a private limited liability company in Nigeria on September 4, 1944 and commenced business on the same date. It was listed on the Nigerian stock exchange in 1994. The company is involved in the manufacture, sale and distribution of human pharmaceuticals, human vaccines and consumer products. Registered business address is 3/5 Sapara street, Industrial Estate, Ikeja, Lagos, Nigeria

#### 2. Basis of preparation

#### 2.1 Statement of compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB), and in compliance with Financial Reporting Council of Nigeria Act No 6 2011. Additional information required by national regulations has been included where appropriate.

These consolidated financial statements comprise of the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of financial position, the consolidated and separate statement of changes in equity, the consolidated and separate statement of cashflows and notes to the consolidated financial statements.

#### 2.2 Going concern status

These consolidated financial statements have been prepared on a going concern basis, which assumes that the entity will be able to meet its financial obligations as at when they fall due. There are no significant financial obligations that will impact on the entity's resources which will affect the going concern of the entity. Management is satisfied that the entity has adequate resources to continue in operational existence for the foreseeable future. For this reason, the going concern basis has been adopted in preparing these consolidated financial statements.

#### 2.3 Basis of measurement

These consolidated financial statements have been prepared in accordance with the going concern principle under the historical cost convention, except for financial assets (liabilities) which were measured at fair value. The liability for defined benefit obligations is recognized as the present value of the defined benefit obligation less the total of the plan assets, plus unrecognized actuarial gains, less unrecognized past service cost and unrecognized actuarial losses while the plan assets for defined benefit obligations are measured at fair value.

These consolidated financial statements are presented in the Nigerian Naira (NGN), which is the Company's functional currency for presentation.

# 2.3.1 Functional and presentation currency

"Items included in these consolidated financial statements are measured using the currency of the primary economic environment in which the Group operates (""the functional currency""). The consolidated financial statements are presented in Nigerian Naira (N) which is the Group's functional currency and presentation currency.

#### 2.4 Use of estimates and judgements

The preparation of these consolidated financial statements in conformity with IFRS requires the use of certain critical accounting estimates, it also requires management to exercise its judgment in the process of applying the company's accounting policies. Changes in assumptions may have a significant impact on these consolidated financial statements in the period the assumptions changed. Management believes that the underlying assumptions are appropriate and therefore the Group's financial statements present the financial position and results fairly.

# 2.5. Summary of Standards and Interpretations effective for the first time

IFRIC 23 Uncertainty over Income Tax Treatments

The interpretation specifies how an entity should reflect the effects of uncertainties in accounting for income taxes.



#### 2.5.1 Standards Issued and Effective on or after 1 January 2022

- a) IFRS 17 Insurance Contracts IFRS 17 creates one accounting model for all insurance contracts in all jurisdictions that apply IFRS. This standard replaces IFRS 4 – Insurance contracts. The key principles in IFRS 17 are that an entity:
- a) identifies as insurance contracts those contracts under which the entity accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain, Future event (the insured event) adversely affects the policyholder;
- b) separates specified embedded derivatives, distinct investment components and distinct performance obligations from the insurance contracts;
- c) divides the contracts into groups it will recognise and measure;
- d) recognises and measures groups of insurance contracts at a risk-adjusted present value of the future cash flows (the fulfilment cash flows) that incorporates all the available information about the fulfilment cash flows in a way that is consistent with observable market information plus (if this value is a liability) or minus (if this value is an asset) an amount representing the unearned profit in the group of contracts (the contractual service margin);
- e) recognises the profit from a group of insurance contracts over the period the entity provides insurance coverage, and as the entity is released from risk, if a group of contracts is or becomes loss-making, an entity recognises the loss immediately;
- f) presents separately insurance revenue, insurance service expenses and insurance finance income or expenses;
- g) discloses information to enable users of financial statements to assess the effect that contracts within the scope of IFRS 17 have on the financial position, financial performance and cash flows of the entity. To do this, an entity discloses qualitative and quantitative information about:
  - the amounts recognised in its financial statements from insurance contracts;
  - the significant judgements, and changes in those judgements, made when applying the Standard; and
  - the nature and extent of the risks from contracts within the scope of this Standard.

#### 2.5.2 Narrow Scope Amendments deferred until further notice

a) IFRS 10 consolidated financial statements

Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28): Narrow scope amendment address an acknowledged inconsistency between the requirements in IFRS 10 and those in IAS 28 (2011), in dealing with the sale or contribution of assets between an investor and its associate or joint venture.

b) IAS 28 Investments in Associates and Joint Ventures

Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28): Narrow scope amendment to address an acknowledged inconsistency between the requirements in IFRS 10 and those in IAS 28 (2011), in dealing with the sale or contribution of assets between an investor and its associate or joint venture.

### 2.5.3 New standards, amendments and interpretations issued but without an effective date

At the date of authorisation of these financial statements the following standards, amendments to existing standards and interpretations were in issue, but without an effective: This includes:



Amendments to IFRS 10 and IAS 28 consolidated financial statements and Investments in Associates and Joint Ventures Amends IFRS 10 consolidated financial statements and IAS 28 Investments in Associates and Joint Ventures (2011) to clarify the treatment of the sale or contribution of assets from an investor to its associate or joint venture, as follows:

- Require full recognition in the investor's financial statements of gains and losses arising on the sale or contribution of assets that constitute a business (as defined in IFRS 3 Business Combinations);
- Require the partial recognition of gains and losses where the assets do not constitute a business, i.e. a gain or loss is recognized only to the extent of the unrelated investors' interests in that associate or joint venture. These requirements apply regardless of the legal form of the transaction, e.g. whether the sale or
  - contribution of assets occurs by an investor transferring shares in a subsidiary that holds the assets (resulting in loss of control of the subsidiary), or by the direct sale of the assets themselves.

#### **3** Significant accounting policies

The principal accounting policies adopted are set out below.

#### 3.1 Foreign currency translation

Foreign currency transactions are booked in the functional currency of the Group (naira) at the exchange rate ruling on the date of transaction. Foreign currency monetary assets and liabilities are re-translated into the functional currency at rates of exchange ruling at the reporting period. Exchange differences are included in the Statement of profit or loss and other comprehensive income. Non-monetary items carried at fair value that are denominated in foreign currencies are re-translated at the rates prevailing at the date when the fair value was determined. Nonmonetary items that are measured in terms of historical cost in a foreign currency are not re-translated.

#### 3.2 Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries) made up to 31 December each year. Control is achieved where the Company has the power to govern the financial and operating policies of an investee entity so as to obtain benefits from its activities. The results of subsidiary acquired or disposed of during the year are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with those used by the group. All intra-group transactions, balances, income and expenses are eliminated on consolidation.

#### 3.3 Business combinations

Acquisitions of subsidiaries are accounted for using the acquisition method. The consideration for each acquisition is measured at the aggregate of the fair values (at the date of exchange) of assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for control of the acquire. Acquisition-related costs are recognised in profit or loss as incurred.

Where a business combination is achieved in stages, the Group's previously-held interests in the acquired entity are re-measured to fair value at the acquisition date (i.e. the date the Group attains control) and the resulting gain or loss, if any, is recognised in profit or loss. Amounts arising from interests in the acquiree prior to the acquisition date that have previously been recognised in other comprehensive income are reclassified to profit or loss, where such treatment would be appropriate if that interest were disposed of.

The acquiree's identifiable assets, liabilities and contingent liabilities that meet the conditions for recognition under IFRS 3(2008) are recognised at their fair value at the acquisition date, except that:

- Deferred tax assets or liabilities and liabilities or assets related to employee benefit arrangements are recognised and measured in accordance with IAS 12 Income Taxes and IAS 19 Employee Benefits respectively;
- assets (or disposal groups) that are classified as held for sale in accordance with IFRS 5 Non-current Assets



Held for Sale and Discontinued Operations are measured in accordance with that Standard.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period (see below), or additional assets or liabilities are recognised, to reflect new information obtained about facts and circumstances that existed as of the acquisition date that, if known, would have affected the amounts recognised as of that date.

The measurement period is the period from the date of acquisition to the date the Group obtains complete information about facts and circumstances that existed as of the acquisition date, and is subject to a maximum of one year.

# 3.4 Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

#### a) Sale of goods

Revenue from the sale of goods is recognised when the goods are delivered and titles have passed, at which time all the following conditions are satisfied:

- i the Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- ii the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- iii the amount of revenue can be measured reliably;
- iv it is probable that the economic benefits associated with the transaction will flow to the Group; and the costs incurred or to be incurred in respect of the transaction can be measured reliably;
- vi the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold.

#### b) Interest income

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

# 3.5 Expenditure

Expenditure is recognised in respect of goods and services received when supplied in accordance with contractual terms. Provision is made when an obligation exists for a future liability in respect of a past event and where the amount of the obligation can be reliably estimated. Manufacturing start-up costs between validation and the achievement of normal production are expensed as incurred. Advertising and promotion expenditure is charged to profit or loss as incurred. Shipment costs on inter-company transfers are charged to cost of sales; distribution costs on sales to customers are included in distribution expenditure. Restructuring costs are recognised and provided for, where appropriate, in respect of the direct expenditure of a business reorganisation where the plans are sufficiently detailed and well advanced, and where appropriate communication to those affected has been undertaken.

#### 3.6 Intangible assets

# Intangible assets acquired separately

Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortisation and accumulated impairment losses. Amortisation is recognised on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. Intangible assets with indefinite useful lives that are acquired separately are carried at cost less accumulated impairment losses.



#### Internally generated intangible assets - research and development expenditure

Expenditure on research activities is recognised as an expense in the period in which it is incurred An internallygenerated intangible asset arising from development (or from the development phase of an internal project) is recognised if, and only if, all of the following have been demonstrated:

- the technical feasibility of completing the intangible asset so that it will be available for use or sale;
- the intention to complete the intangible asset and use or sell it;
- the ability to use or sell the intangible asset;
- how the intangible asset will generate probable future economic benefits;
- the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during its development.

The amount initially recognised for internally-generated intangible assets is the sum of the expenditure incurred from the date when the intangible asset first meets the recognition criteria listed above. Where no internally-generated intangible asset can be recognised, development expenditure is recognised in profit or loss in the period in which it is incurred.

Subsequent to initial recognition, internally-generated intangible assets are reported at cost less accumulated amortisation and accumulated impairment losses, on the same basis as intangible assets that are acquired separately. Intangible assets acquired in a business combination and recognised separately from goodwill are initially recognised at their fair value at the acquisition date (which is regarded as their cost).

Subsequent to initial recognition, intangible assets acquired in a business combination are reported at cost less accumulated amortisation and accumulated impairment losses, on the same basis as intangible assets that are acquired separately.

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognised in profit or loss when the asset is derecognised.

#### 3.7 Legal and other dispute

Provision is made for the anticipated settlement costs of legal or other disputes against the Group where an outflow of resources is considered probable and a reliable estimate can be made of the likely outcome. In addition, provision is made for legal or other expenses arising from claims received or other disputes. In respect of product liability claims related to certain products, there is sufficient history of claims made and settlements to enable management to make a reliable estimate of the provision required to cover un-asserted claims. The Group may become involved in legal proceedings, in respect of which it is not possible to make a reliable estimate of the expected financial effect, if any, that could result from ultimate resolution of the proceedings. In these cases, appropriate disclosure about such cases would be included but no provision would be made. Costs associated with claims made by the Group against third parties are charged to profit or loss as they are incurred. When the group is virtually certain of receiving reimbursement from a third party (in the form of insurance, a shared liability agreement etc.) to compensate for any lost financial benefit from such disputes, they should recognise a receivable as an asset.

# 3.8 Pensions and other post-employment benefits

# **Defined contribution scheme**

The Group operates a defined contribution based retirement benefit scheme for its staff, In accordance with the provisions of the amended Pension Reform Act, 2014 the Company has instituted a Contributory Pension Scheme for its employees, where both the employees and the company contribute 8% and 10% of the employee total emoluments. The company's contribution under the scheme is charged to the profit and loss while employee contributions are funded through payroll deductions.



In addition to the pension scheme, the Company operates a gratuity scheme payable to employees that have served a minimum of five years of service. The benefits are calculated based on employees salary for each qualifying year. The Company discharges its obligation to employees once payment is made to the fund managers.

#### 3.9 Property plant and equipment

Property, plant and equipment is carried in the consolidated statement of financial position at cost less accumulated depreciation and accumulated impairment.

The cost of acquisition comprises the acquisition price plus ancillary and subsequent acquisition costs, less any reduction received on the acquisition price. The cost of self-constructed property, plant and equipment comprises the direct cost of materials, direct manufacturing expenses, and appropriate allocations of material and manufacturing overheads. Where an obligation exists to dismantle or remove an asset or restore a site to its former condition at the end of its useful life, the present value of the related future payments is capitalized along with the cost of acquisition or construction upon completion and a corresponding liability is recognized.

If the construction phase of property, plant or equipment extends over a long period, the interest incurred on borrowed capital up to the date of completion is capitalized as part of the cost of acquisition or construction in accordance with IAS 23 (Borrowing Costs).

Expenses for the repair of property, plant and equipment, such as on-going maintenance costs, are normally recognized in profit or loss. The cost of acquisition or construction is capitalized if a repair (such as a complete overhaul of technical equipment) will result in future economic benefits.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives, using the straight-line method. Freehold land is not depreciated. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

The following depreciation periods, based on the estimated useful lives of the respective assets, are applied throughout the Group:

Class	Useful life (range)
Buildings	50 years
Plant, machinery and fittings	5 - 10 years
Office equipment and furniture	4 - 10 years
Trucks and motor vehicles	3 - 8 years

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

#### **3.10 Financial instruments**

# a. Classification and measurement of financial assets

"Financial assets, which include both debt and equity securities are measured at initial recognition at fair value, and are classified and subsequently measured at fair value through profit or loss (FVTPL), fair value through other comprehensive income (FVOCI) or amortised cost. Subsequent classification and measurement for debt securities is based on our business model for managing the financial instruments and the contractual cash flow characteristics of the instruments.Debt instruments are measured at amortised cost if both of the following conditions are met and the asset is not designated as FVTPL: (a) the asset is held within a business model that is Held-to-Collect (HTC) as described below, and (b) the contractual terms of the instrument give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI).Debt instruments are measured at FVOCI if both of





the following conditions are met and the asset is not designated as FVTPL: (a) the asset is held within a business model that is Held-to-Collect-and-Sell (HTC&S) as described below, and (b) the contractual terms of the instrument give rise, on specified dates, to cash flows that are SPPI.All other debt and equity instruments are measured at FVTPL. The Group has irrevocably elected to measure unquoted equity instruments at FVOCI."

# b. Business model assessment

The Group determines the business models at the level that best reflects how portfolios of financial assets are managed to achieve the its business objectives. Judgment is used in determining the business models, which is supported by relevant, objective evidence including:

- How the economic activities of the group's businesses generate benefits and how such economic activities are evaluated and reported to key management personnel;
- The significant risks affecting the performance of the group's businesses, for example, market risk, credit risk, or other risks and the activities undertaken to manage those risks; and
- Historical and future expectations of sales of the loans or securities portfolios managed as part of a business model.

The Group's business models fall into three categories, which are indicative of the key strategies used to generate returns:

- Hold-to-Collect (HTC): The objective of this business model is to hold loans and securities to collect contractual principal and interest cash flows. Sales are incidental to this objective and are expected to be insignificant or infrequent.
- Hold-to-Collect-and-Sell (HTC&S): Both collecting contractual cash flows and sales are integral to achieving the objective of the business model.
- Other fair value business models: These business models are neither HTC nor HTC&S, and primarily represent business models where assets are held-for-trading or managed on a fair value basis

#### c. SPPI assessment

Instruments held within a HTC or HTC&S business model are assessed to evaluate if their contractual cash flows are comprised of solely payments of principal and interest. SPPI payments are those which would typically be expected from basic lending arrangements. Principal amounts include par repayments from lending and financing arrangements, and interest primarily relates to basic lending returns, including compensation for credit risk and the time value of money associated with the principal amount outstanding over a period of time.

"Interest can also include other basic lending risks and costs (for example, liquidity risk, servicing or administrative costs) associated with holding the financial asset for a period of time, and a profit margin. Where the contractual terms introduce exposure to risk or variability of cash flows that are inconsistent with a basic lending arrangement, the related financial asset is classified and measured at FVTPL."

# e. Investment securities

"All investment securities are initially recorded at fair value and subsequently measured according to the respective classification. Prior to our adoption of IFRS 9, Investment securities were comprised of available-for sale securities and held-for-trading securities. Equity securities carried at FVOCI are measured at fair value. Unrealized gains and losses arising from changes in fair value are recorded in fair value reserve and not subsequently reclassified to profit or loss when realized. Dividends from FVOCI equity securities are recognized in other operating income. The Company accounts for all securities using trade date accounting and changes in fair value between the trade date and settlement date are reflected in income for securities measured at FVTPL, and changes in the fair value of securities measured at FVOCI between the trade and settlement dates are recorded in OCI. Equity securities classified as held-for-trading under IAS 39 are measured at fair value through profit or loss under IFRS 9."

# 3.11 Financial liabilities

#### Initial recognition and measurements

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss,



loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Company's financial liabilities include trade and other payables, loans and borrowings including bank overdrafts.

# 3.12 Cash and cash equivalents

Cash and cash equivalents comprise cash and short-term, highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value. An investment with a maturity of three months or less is normally classified as being short-term. Cash and cash equivalents form part of the company's financial assets.

#### 3.13 Trade and other receivables

Trade receivables are stated at fair value and subsequently measured at fair value through profit or loss, less provision for impairment. Impairment thereon are computed using the simplified IFRS 9 Expected Credit Loss (ECL) Model, where the receivables approximates their fair value.

#### 3.14 Trade and other payables

Trade and other payables are stated at their original invoiced value. The Directors consider the carrying amount of other payables to approximate their fair value.



### 3.15 Deferred fair value gain on loans

Deferred fair value gain on loans are not recognised until there is reasonable assurance that the Company will comply with the conditions attached to them and that the gainss will be received. Deferred fair value gain on loans are recognised in profit or loss on a systematic basis over the years in which the Company recognises as expenses the related costs for which the gains are intended to compensate. Specifically, deferred fair value gain on loans whose primary condition is that the Company should purchase, construct or otherwise acquire non-current assets are recognised as deferred revenue in the consolidated statement of financial position and transferred to profit or loss on a systematic and rational basis over the useful lives of the related assets. Deferred fair value gain on loans that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Company with no future related costs are recognised in profit or loss in the year in which they become receivable. The benefit of a deferred fair value gain on loans at a below-market rate of interest is treated as a deferred fair value gain on loans, measured as the difference between proceeds received and the fair value of the loan based on prevailing market interest rates. The amount recognised as deferred fair value gain on loan is recognised in profit or loss over the year the related expenditure is incurred.

#### **3.16 Inventories**

In accordance with IAS 2 (Inventories), inventories encompass assets held for sale in the ordinary course of business (finished goods and goods purchased for resale), in the process of production for such sale (work in process) or in the form of materials or supplies to be consumed in the production process or in the rendering of services (raw materials and supplies). Inventories are stated at the lower of cost and net realizable value. The net realizable value is the achievable sale proceeds under normal business conditions less estimated cost to complete and selling expenses. Costs of inventories are determined on a first-in-first-out basis.

# 3.17 Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

#### 3.17.1 Current tax

"The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the consolidated and separate statement of profit or loss and other comprehensive income because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period."

# 3.17.2 Deferred tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated and separate and separate financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. For any temporary differences arising on business combinations where the Group can control the reversal of the temporary difference and it is not expected to reverse in the near future, the deferred tax asset/liability is not recognised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.



### 3.17.3 Current and deferred tax for the year

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

#### 3.18 Discounting

Where the effect of the time value of money is material, balances are discounted to present values using appropriate rates of interest. The unwinding of the discounts is recorded in finance income and finance costs.

#### 3.19 Non-current assets held for sale

Non-current assets are classified as assets held for sale and stated at the lower of their previous carrying amount and fair value less costs to sell if their carrying value is to be recovered principally through a sale transaction rather than through continuing use. The condition of being recovered through sale is only met when: "the sale is highly probable, the non-current asset is available for immediate sale in its present condition, management is committed to the sale and the sale is expected to qualify for recognition as a completed sale within one year from the date of classification."

#### 3.20 Borrowing costs

"Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation. All other borrowing costs are recognised in profit or loss in the period in which they are incurred."

#### 3.21 Dividends

Dividends are recognised as a liability in the financial statement in the year in which the dividend is approved by the shareholders.

#### 3.22 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Chief Executive Officer.

#### 3.23 Earnings per share

Earnings per share are calculated by dividing profit for the year by the number of ordinary shares outstanding during the period. Diluted earnings per share are calculated by dividing profit for the year by the fully-diluted number of ordinary shares outstanding during the period.

#### 4 Critical accounting judgments and key sources of estimation uncertainty

In the application of the Group's accounting policies, which are described in note 3, the directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

#### 4.1 Critical accounting judgement

The following are the critical judgements and estimates that the directors have made in the process of applying the Company's accounting policies and that have the most significant effect on the amounts recognised in financial statements.



### 4.1.1 Revenue recognition

In the application of the Group's policy that states that revenues are recognized when significant risks and rewards has been transferred to the buyer, Management has ensured that revenues are recognised when goods are delivered to Customers. When goods remain in the Company's facility as a result of delayed transportation arrangement by the Customer, the Customers are aware based on practice and signed contract notes that the risks and reward of such goods remain with them.

#### 4.1.2 Indefinite useful life of intangible assets

During the year, the directors reconsidered the recoverability of the Group's intangible asset (trade mark) and assessed if the useful life is still indefinite, the trademark conveys an irrevocable right of use to the Company. Management's assessment for recoverability includes active sales from the products, competition and current market share of the products, it is believed that the asset is fully recoverable.

#### 4.2 Key sources of estimation uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### 4.2.1 Useful life of property, plant and equipment

The assets' residual values and useful lives are reviewed at the end of each reporting period and adjusted if appropriate. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable value.

"The Company reviews the estimated useful lives of property, plant and equipment at the end of each reporting year."



#### 4.2.2 Allowance for doubtful receivables

Judgement is exercised to make allowance for trade receivables doubtful of recovery by reference to the financial and other circumstances of the debtor in question. The Group makes provision after considering credit terms and historical experience regarding the customers.

#### 4.2.3 Allowance for obsolete inventory

Management continuously assesses inventory items for obsolescence based on the standard operating practice of the Company.

#### 4.2.4 Fair valuation of loan

To obtain the fair value of a loan obtained at below market interest rate, the Group used a valuation technique that include inputs that are based on observable market data. Management believes that the key assumptions used in the determination of the fair value are appropriate.

#### 5. Revenue and costs of sales

#### 5.1 Revenue

The following is an analysis of the Company's and Group's revenue for the year from continuing operations.

	The G	roup	The Company		
	2020	2019	2020	2019	
	<b>'000</b> '	<b>'000</b> '	<b>'000</b>	<b>'000</b> '	
The Group's revenue comprises					
sale of goods as analysed below:					
Pharmaceuticals	9,320,452	8,003,206	8,869,289	7,609,441	
Beverage	69,744	77,184	69,744	77,184	
Total revenue	0 200 106	0 000 200	8 020 022	7 696 625	
Total revenue	9,390,196	8,080,390	8,939,033	7,686,625	
5.2 Costs of sales					
Total direct material costs	4,446,697	4,251,347	4,252,686	4,052,359	
Total direct labour costs	395,517	383,430	395,517	383,430	
Total direct expenses	643,991	393,573	643,991	393,573	
Total factory overhead expenses	122,219	146,513	122,219	146,513	
Total costs of sales	5,608,424	5,174,863	5,414,413	4,975,875	
Gross profit	3,781,772	2,905,527	3,524,620	2,710,750	
Gross margin	40%	36%	39%	35%	

#### 5.3 Segment Information

Information reported to the chief operating decision maker for the purposes of resource allocation and assessment of segment performance focuses on both the types of goods or services delivered or provided and the market where the goods or services are delivered or provided. The Group's reportable segments under IFRS 8 are therefore as follows.

- i **Pharmaceuticals** This segment is involved in the production and sale of human pharmaceuticals and human vaccines.
- ii **Beverage** This segment is involved in the production of beverage drinks including bottled water.



	The G	iroup	The Cor	npany
	2020	2019	2020	2019
	N000	N000	N000	N000
5.3.1 Segment revenue				
Pharmaceuticals	9,320,452	8,003,206	8,869,289	7,609,441
Beverage	69,744	77,184	69,744	77,184
				,
	9,390,196	8,080,390	8,939,033	7,686,625
<b>5.3.1.1</b> Segment revenue reported above represents revenue generated from external customers.	1			
5.3.2 Segment profit				
Pharmaceuticals	3,778,588	2,878,395	3,521,436	2,683,618
Beverage	3,184	27,132	3,184	27,132
Total segment profit	3,781,772	2,905,527	3,524,620	2,710,750
Other operating income (Note 6)	45,676	84,852	44,881	78,574
Central administration costs and		,	,	,
directors' salaries	(2,420,017)	(1,981,822)	(2,246,578)	(1,799,326)
Finance costs	(135,047)	(95,299)	(135,184)	(95,299)
Share of loss of joint venture	(24,058)	(12,664)	-	-
-	<b>,</b> <u>,</u> <u>,</u>			
Profit before tax	1,248,326	900,594	1,187,739	894,699

# 5.3.3 Segment accounting policies

The accounting policies of the reportable segments are the same as the Group's accounting policies described in note 3. Segment profit represents the gross profit earned by each segment without allocation of central administration costs and directors' salaries, selling, marketing and distribution expenses, other operating income, finance costs and income tax expense. This is the measure reported to the chief operating decision maker for the purposes of resource allocation and assessment of segment performance.

#### 5.3.4 Segment assets and liabilities

The Chief Executive Officer does not assess segment performance based on reports on segment assets and liabilities.



#### 5.3.5 Information about major customers

There are no customers that represent more than 10% of the total revenue of any of the reported segments.

#### 5.3.6 Geographical information

The Group operates in Lagos and West, East and North principal geographical areas. The Group's revenue from continuing operations from external customers by location of operations are as follows:

	The	Group	The Company		
	2020	2019	2020	2019	
	Revenuefrom	Revenuefrom	Revenuefrom	Revenuefrom	
	external	external	external	external	
	customers	customers	customers	customers	
	N000	N000	N000	N000	
East	2,915,766	2,740,400	2,790,102	2,594,781	
West	2,052,365	1,605,799	2,025,086	1,562,472	
Lagos	3,087,170	2,715,149	2,832,836	2,561,535	
North	1,334,895	1,019,042	1,291,008	967,837	
North	1,334,095	1,019,042	1,291,000	907,037	
	9,390,196	8,080,390	8,939,033	7,686,625	
		Group		ompany	
	2020	2019	2020	2019	
	N000	N000	N000	N000	
6. Other operating income					
Insurance indemnity (Note 6.1)	7,281	25,276	7,281	25,276	
Income on contract manufacturing	21,667	3,962	21,667	3,962	
Rental income(Note 6.2)	7,783	8,200	7,783	8,200	
Provision no longer required	1,990	-	1,990	-	
Profit on disposal of property, plant	6,955	6,427	6,160	6,427	
and equipment	-		-		
Exchange gain		40,987		34,709	
	45.070	04.050	44.004	70 574	
	45,676	84,852	44,881	78,574	

6.1 Income earned on insurance claims were received from HOGG Robinson and BCN insurance broker.

6.2 The rental income is earned on some part of the floor space of the company's Ikeja factory and Kano Depot which are leased out to some other companies.



	The G	iroup	The Company			
	2020	2019	2020	2019		
7. Expenses by nature	N000	N000	N000	N000		
Personnel expenses	295,394	282,877	279,335	267,997		
Depreciation and amortisation	52,316	50,036	51,704	49,782		
Repairs and maintenances	21,664	31,484	21,664	28,827		
Transport and travelling expenses	87,678	97,822	82,405	91,327		
Insurance expenses	34,151	22,450	34,151	22,450		
Licensing/registration	9,412	7,221	6,758	3,215		
Director's emolument and expenses	116,825	83,061	116,825	83,061		
Director's fees	7,750	7,750	7,750	7,750		
Public relations, promotions and	ŗ		,			
advertisements	4,262	2,103	4,262	2,103		
Subscriptions and dues	11,561	7,587	6,106	7,587		
Audit fees	13,326	12,000	11,600	10,500		
Legal and professional charges	13,968	21,449	13,968	17,795		
Printing, stationery and promotional						
material	10,846	12,910	10,321	11,745		
Security expenses	20,594	19,509	20,594	19,509		
Obsolete stock written off	13,828	-	-	-		
Telephone and postages expenses	7,128	7,379	5,538	5,894		
Company Secretary and AGM expenses	14,875	10,149	14,875	10,149		
Admin and Management expense	11,718	15,357	11,718	15,357		
Electricity and generator expenses	4,878	1,930	4,878	1,930		
Bank charges and commissions	27,638	29,577	21,161	19,770		
Exchange loss	132,169	-	126,284	-		
IT expenses	25,020	29,828	25,020	29,828		
Office and quarters expenses	30,921	31,812	24,913	24,158		
	967,922	784,291	901,830	730,734		
7.1 Expenses by function						
Costs of sales (Note 5.2)	5,608,424	5,174,864	5,414,413	4,975,876		
Distribution, Sales and marketing	1,452,095	1,197,531	1,344,748	1,068,592		
expenses	067 000	784,290	001 920	720 722		
Administrative expenses (Note 7)	967,922		901,830	730,733		
	8,028,441	7,156,685	7,660,991	6,775,201		
8. Net finance costs						
Financial liabilities held at						
amortized cost:	220 700	166 440	220 700	166 440		
Interest on loans and overdraft	228,799	156,116	228,799	156,116		
Interest on deferred income realised	(70 740)	(00.040)	(70 740)	(00.040)		
(Note 8.1) Interest income	(70,712)	(23,843)	(70,712) (22,002)	(23,843)		
	(23,040)	(36,974)	(22,903)	(36,974)		
Total net finance costs	135,047	95,299	135,184	95,299		

8.1 This relates to the fair value gain on the CBN loan account now realised.8.2 Included in the amount was Nil (Dec 2020 : Nil) representing interest on loans from related party.



	The Gr	oup	The Company		
	2020	2019	2020	2019	
9. Taxation	N000	N000	N000	N000	
9.1 Income tax expense					
Back duty assessment charge:					
Income tax	10,755	-	10,755	-	
Education tax	10,433	-	10,433	-	
Capital Gains tax	4,334		4,334		
	25,522	-	25,522	-	
Write back of Over provision in prior year					
Income tax	(22,994)	-	(22,994)	-	
Education tax	(1,517)		(1,517)		
	1,011	-	1,011	-	
Current year charge:					
Income tax	438,613	98,677	438,613	98,677	
Education tax	39,329	25,328	39,329	25,328	
Over provision in prior year	478,953	124,005	478,953	124,005	
Capital Gains tax	616	643	616	643	
Total current tax expense	479,569	124,648	479,569	124,648	
9.2 Deferred tax on origination and reversal of temporary differences:					
Deferred tax (Note 9.3)	(195,807)	59,818	(195,807)	59,818	
Total deferred tax charge	(195,807)	59,818	(195,807)	59,818	
Total income tax expense	283,762	184,466	283,762	184,466	
Factors affecting tax expenses for the year Profit before tax as shown in the consolidated and separate income	4 0 40 000	000 504	4 407 700	004 000	
statement	1,248,326	900,594	1,187,739	894,699	
Expected income tax expense on profit at statutory tax rate (30%) Effect of portion of income taxed on a	374,498	270,178	356,322	268,410	
different basis - education tax	39,329	25,328	39,329	25,328	
Effect of minimum taxation	5,556	5,556	<u> </u>		
	110 000	201 062	205 651	202 720	
:	419,383	301,062	395,651	293,738	

No income tax was recognised directly in equity.

No income tax was recognised in other comprehensive income.



	The Group		The Company	
	2020	2019	2020	2019
	N000	N000	N000	N000
9.2 Current tax liabilities Income tax payable (Note 9.4)	478,593	141.047	478.558	141.047
		1+1,0+7		1+1,0+7
9.3 Deferred tax balances				

The following is the analysis of the deferred tax assets presented in the consolidated and separate and separate statements of financial position:

balance

or loss

Deferred tax liabilities					779,853	974,163	777,720	973,527
		Gro	oup			Comp	bany	
			Other				Other	
	Rec	ognised	Compreh		R	ecognised	Compreh	
	Opening	in profit	ensive	Closing	Opening	in profit	ensive	Closing

income

balance

balance

or loss

balance

income

	N000	N000	N000	N000	N000	N000	N000	N000
9.3.1 2020								
Deferred tax liabilities/(assets)								
in relation to:								
Property, plant and equipment	725,368	(154,113)	-	571,255	725,555	(154,113)	-	571,442
Retirement benefit obligations	(201,207)	(3,102)	-	(204,309)	(201,298)	(3,102)	-	(204,400)
Recognised on asset revaluation	45,349	(37,871)	-	7,478	45,349	(37,871)	-	7,478
Provision for doubtful debts	404,653	1,412	(636)	405,429	403,921	(721)	-	403,200
	974,163	(193,674)	(636)	779,853	973,527	(195,807)	-	777,720
9.3.2 2019								
Deferred tax liabilities/(assets)								
in relation to:								
Property, plant and equipment	674,557	50,811	-	725,368	674,744	50,811	-	725,555
Retirement benefit obligations	(199,801)	(1,406)	-	(201,207)	(199,892)	(1,406)	-	(201,298)
Recognised on asset revaluation	-	-	45,349	45,349	-	-	45,349	45,349
Provision for doubtful debts	394,843	10,413	(603)	404,653	393,508	10,413	-	403,921
	869,599	59,818	44,746	974,163	868,360	59,818	45,349	973,527

There are no unrecognised deductible temporary differences, unused tax losses and unused tax credits for which no deferred tax assets have been recognised.

	The G	iroup	The Company	
	<b>2020</b> 20		2019 <b>2020</b>	
	N000	N000	N000	N000
9.4 Income tax				
Analysis of movements in the current tax balance during the year:				
At 1 January	141,047	212,201	141,047	212,201
Income tax	426,374	98,677	426,374	98,677
Education tax	48,245	25,328	48,245	25,328
Capital Gains Tax	4,950	643	4,950	643
Tax paid during the year	(142,024)	(195,802)	(142,059)	(195,802)
At 31 December	478,593	141,047	478,558	141,047

#### 9.4.1 Factors affecting the tax charge in future years

Factors that may affect the Group's future tax charge include the impact of corporate restructurings, the resolution of open issues, future planning opportunities, corporate acquisitions and disposals, the use of brought forward tax losses and changes in tax legislation and tax rates.



	The G 2020	2019			
	N000	N000	N000	N000	
10. Basic earnings per share Profit for the year attributable to equity					
holders	964,564	716,128	903,977	710,233	
Earnings from continuing operations	964,564	716,128	903,977	710,233	
Number of shares Weighted average number of shares for basic earning per share	1,725,234	1,725,234	1,725,234	1,725,234	
Effect of dilutive potential share: restricted shares and share options	<u> </u>	<u> </u>	<u> </u>		
Weighted average number of shares for diluted earnings per share	1,725,234	1,725,234	1,725,234	1,725,234	
0.1	, , , ,	, -, -	, , , ,	, , -, -	
Earnings/(loss) per share (kobo) - from discontinued operations					
- Basic	56	42	52	41	
- Diluted	56	42	52	41	
Earnings per share (kobo)-from continuing operations					
- Basic	56	42	52	41	
- Diluted	56	42	52	41	
11. Operating profit Operating profit has been arrived after charging/(crediting):					
Depreciation and amortisation expenses	546,624	463,309	533,216	458,680	
Staff costs	783,530	745,578	745,304	709,889	
Profit on disposal of property, plant and equipment	6,955	6,427	6,160	6,427	
Audit fees	13,326	12,000	11,600	10,500	



#### 12. Property, plant and equipment

#### a. The Group

The movement on this account during the year was as follows:

	Freehold land N000	Building N000	Plant & Machinery N000	Furniture & fitting N000	Computer & office equipment N000	Trucks & Motor Vehicles N000	Factory Equipment N000	Capital work-in- progress N000	Total N000
Cost									
At 1 January, 2019	183,565	2,108,808	2,965,864	75,694	299,171	568,674	-	470,335	6,672,111
Additions	6,568	76,783	57,224	2,054	11,806	271,677	181	699,206	1,125,499
Reclassified	(20,021)	20,021	(41,927)	-	-	-	41,927	-	-
Transfers	164,055	333,124	603,610	-	(8,273)	-	-	(1,092,518)	(2)
Disposals			(10,104)			(92,891)		<u> </u>	(102,995)
At 31 December, 2019	334,167	2,538,736	3,574,667	77,748	302,704	747,460	42,108	77,023	7,694,613
				76,349					
At 1 January, 2020	334,167	2,538,736	3,574,667	77,748	302,704	747,460	42,108	77,023	7,694,613
Additions	500	56,070	57,565	5,447	18,521	185,473	-	647	324,222
Disposals	<u> </u>	-	(1,125)		<u> </u>	(109,671)	<u> </u>		(110,796)
At 31 December, 2020	334,667	2,594,806	3,631,107	83,195	321,225	823,262	42,108	77,670	7,908,039
Depreciation and Impairment									
At 1 January, 2019	-	496,764	1,946,299	55,953	256,104	412,391	-	-	3,167,511
Charge for the year	-	70,744	274,459	5,476	4,747	91,691	16,191	-	463,308
Reclassified	-	-	(14,177)	-	-	-	14,177		-
Disposals			(10,104)			(91,678)			(101,782)
At 31 December, 2019		567,508	2,196,477	61,429	260,851	412,404	30,368	<u> </u>	3,529,037
At 1 January, 2020		567,508	2,196,477	61,429	260,851	412,404	30,368	-	3,529,037
Charge for the year	-	46,405	350,121	5,744	15,768	123,132	5,454	-	546,624
Disposals		-	(947)			(105,332)			(106,279)
At 31 December, 2020		613,913	2,545,651	67,173	276,619	430,204	35,822	<u> </u>	3,969,382
Carrying amounts:	224.007	4 000 000	4 005 450	40.000	44.000	202.052	c 202	77 070	2 020 057
At 31 December, 2020	334,667	1,980,893	1,085,456	16,022	44,606	393,058	6,286	77,670	3,938,657
At 31 December, 2019	334,167	1,971,228	1,378,190	16,319	41,853	335,056	11,740	77,023	4,165,576

 a) Included in the depreciation charged for the year was N52,029,545 (December 2019 : N50,035,636) in the administrative expenses, N91,685,461 (December 2019: N68,643,000) in the distribution, sales and marketing and a charge of N413,386,403 (December 2019 N346,646,000) to costs of Sales in the statement of profit or loss and other comprehensive income for the Group.

b) The Group has not pledged any of its items of property plant and equipment as security for liabilities.

c) No impairment of property, plant and equipment during the year.

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#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

#### 12. Property, plant and equipment

#### b. Company

The movement on this account during the year was as follows:

	Freehold		Plant &	Furniture	Computer & office	Trucks & Motor	Factory	Capital work-in-	
	land N'000	Building N'000	Machinery N'000	& fitting N'000	equipment N'000	Vehicles N'000	Equipment N'000	progress N'000	Total N'000
Cost									
At 1 January 2019	183,565	2,108,808	2,964,305	74,295	299,171	540,901	-	470,335	6,641,380
Additions	6,568	76,783	57,021	2,054	11,806	255,297	181	699,206	1,108,916
Reclassified	(20,021)	20,021	(41,927)	-	-	-	41,927	-	-
Transfers	164,055	333,124	603,610	-	(8,273)	-	-	(1,092,518)	(2)
Disposals		-	(10,104)			(92,891)		-	(102,995)
At 31 December 2019	334,167	2,538,736	3,572,905	76,349	302,704	703,307	42,108	77,023	7,647,299
At 1 January 2020	334,167	2,538,736	3,572,905	76,349	302,704	703,307	42,108	77,023	7,647,299
Additions	500	56,070	56,428	5,447	18,521	160,454	-	647	298,066
Disposals	-	-	(1,125)	-	<u> </u>	(95,730)	-	-	(96,855)
At 31 December 2020	334,667	2,594,806	3,628,208	81,796	321,225	768,031	42,108	77,670	7,848,510
Depreciation and									
Amortisation									
At 1 January, 2019	-	496,764	1,944,741	55,119	256,104	389,301	-	-	3,142,029
Charge for the year	-	70,744	274,376	5,305	4,747	87,316	16,191	-	458,679
Reclassified Disposals	-	-	(14,177) (10,104)	-	-	- (91,678)	14,177	-	- (101,782)
Disposais			(10,104)			(91,070)		-	(101,762)
At 31 December 2019		567,508	2,194,836	60,424	260,851	384,939	30,368	-	3,498,926
At 1 January 2020	-	567,508	2,194,836	60,424	260,851	384,939	30,368	-	3,498,926
Charge for the year	-	46,405	349,572	5,648	15,768	110,369	5,454	-	533,216
Disposals	-	-	(947)		-	(91,391)	-	-	(92,338)
At 31 December 2020	<u> </u>	613,913	2,543,461	66,072	276,619	403,917	35,822	-	3,939,804
Carrying amounts: At 31 December 2020	334,667	1,980,893	1,084,747	15,724	44,606	364,114	6,286	77,670	3,908,706
At 31 December 2019	334,167	1,971,228	1,378,069	15,925	41,853	318,368		77,023	4,148,373

(a) Included in the depreciation charged for the year was N51, 703, 546 (December 2019 : N49,781,636) in the administrative expenses, N78,827,461 (December 2019 : N64,268,395) in the distribution, sales and marketing and a charge of N412,837,403 (December 2019 : N346,646,000) to costs of sales in the statement of profit or loss and other comprehensive income for the Company.

(b) The Company has not pledged any of its items of property plant and equipment as security for liabilities.

(c) No impairment of property, plant and equipment during the year

	Gro	oup	Company	
	2020	2019	2020	2019
	N000	N000	N000	N000
13. Intangible assets				
Cost:				
At 31 December	44,865	44,865	44,865	44,865
Accumulated amortisation and impairment loss:				
At 1 January 2019	4,233	-	4,233	-
Amortisation charge in the year	10,158	4,233	10,158	4,233
At 31 December	14,391	4,233	14,391	4,233
Carrying amount	30,474	40,632	30,474	40,632

13.1 Included in the depreciation charged for the year was amotisation of N10,158,083 (December 2019 : 4,233,000) in the administrative expenses.

13.2 No impairment of intangible assets during the year

13.3 All intangible assets owned by the Group comes from the Parent company.

(b) This represents cost of Microsoft Navision accounting software purchased and capitalised in 2019



	Held by		Place of	Group		Compa	ny
	(Units)	% voting	Incorporation	2020	2019	2020	2019
	In thousand	power	of operation	N000	N000	N000	N000
14. Investment in subsidiari	es						
Carrying amount-at costs							
Osworth Nigeria Limited							
(Note 16i)	1,000	100%	Nigeria	-	-	1,000	1,000
Servisure Nigeria Limited							
(Note 16ii)	1,000	100%	Nigeria	-	-	1,000	1,000
Tydipack Nigeria Limited							
(Note 16iii)	1,000	100%	Nigeria	-		1,000	1,000
			-	-	-	3,000	3,000

i) Osworth Nigeria Limited: A Company incorporated in Nigeria in 1st September 2008 and engaged in distribution and sales of healthcare and pharmaceutical products

ii) Servisure Nigeria Limited: A Company incorporated in Nigeria in 17th December, 2009 and engaged in healthcare and industrial packaging.

iii) Tydipack Nigeria Limited: A Company incorporated in Nigeria in 14th December 2009 and engaged in distribution and sales of healthcare and pharmaceutical products

**14.1.** The Company has control over the three subsidiaries and has consolidated them in the current year. The investment is represented by one million ordinary shares of N1 each in Osworth Nigeria Limited, Tydipack Nigeria Limited and Servisure Nigeria Limited. The investment is carried at cost.

#### Condensed results of consolidated entities

31 December 2020							
	Parent - May and Baker Nigeria Plc	Osworth Nigeria Limited	Servisure Nigeria Limited	Tydipacks Nigeria Limited	Total	Elimination	Group
	N'000	N'000	N'000	N'000	N'000	N'000	N'000
14.2.1 Condensed statement of profit or loss and other comprehensive income							
Revenue	8,939,033	597,573	-	-	9,536,606	(146,410)	9,390,196
Cost of sales	(5,414,413)	(337,234)	-	-	(5,751,647)	143,223	(5,608,424)
Gross profit	3,524,620	260,340	-	-	3,784,960	(3,187)	3,781,772
Other operating income	44,881	795	-	-	45,676	-	45,676
Distribution, sales and							
marketing expenses	(1,344,748)	(107,347)	-	-	(1,452,095)		(1,452,095)
Administrative expenses	(901,830)	(62,809)	(1,713)	(1,570)	(967,922)	-	(967,922)
Operating profit	1,322,923	90,979	(1,713)	(1,570)	1,410,619	(3,187)	1,407,431
Net Finance cost	(135,184)	137	-	-	(135,047)	-	(135,047)
Share of loss in joint ventures	<u> </u>	-	-	-	-	(24,058)	(24,058)
			(4 = 4 0)	(4 == 0)		(07.045)	
Profit/loss before tax	1,187,739	91,116	(1,713)	(1,570)	1,275,572	(27,245)	1,248,326
Income tax expenses	(283,762)		-		(283,762)		(283,762)
Profit/loss after tax	903,977	91,116	(1,713)	(1,570)	991,810	(27,245)	964,564



31 December 2020 14.2.2 Condensed statement of financial position	Parent - May and Baker Nigeria Plc N'000	Osworth Nigeria Limited N'000	Servisure Nigeria Limited N'000	Tydipacks Nigeria Limited N'000	Total N'000	Elimination N'000	Group N'000
Assets							
Non-current assets Property, plant and equipment Intangible assets Investment in subsidiaries Investment in Joint Venture	3,908,706 30,474 3,000 1,326,886	29,951 - -			3,938,657 30,474 3,000 1,326,886	- - (3,000) (125,964)	3,938,657 30,474 - 1,200,922
	5,269,066	29,952	-		5,299,017	(128,964)	5,170,053
Current assets Inventories Trade and other receivables Other current assets	2,345,677 1,266,128 1,401,113	97,092 59,115 -	- 15,214 -	-	2,442,769 1,340,457 1,401,113	(3,187) 25,810 3,711	2,439,581 1,366,267 1,404,824
Due from related parties Cash and cash equivalents	213,028 3,825,500	- 144,431	- 44	1,463	213,028 3,971,438	(213,028)	3,971,438
	9,051,446	300,638	15,258	1,463	9,368,805	(186,697)	9,182,110
Total assets	14,320,512	330,590	15,258	1,463	14,667,823	(315,661)	14,352,163
<b>Equity and liabilities</b> Ordinary shares Share premium Retained earnings Asset revaluation reserve	862,617 3,012,065 2,483,243 408,144	1,000 - 120,768 -	1,000 - (2,620) -	1,000 - (7,461) -	865,617 3,012,065 2,593,930 408,144	(3,000) - (134,811) -	862,617 3,012,065 2,459,119 408,144
	6,766,069	121,768	(1,620)	(6,461)	6,879,756	(137,811)	6,741,945
Liabilities Non-current liabilities Loans and borrowings Post employment benefits Deferred tax liabilities Deferred fair value gain on loar	2,507,283 43,944 777,720 460,449 3,789,396	2,133	- - - -	- - - - -	2,507,283 43,944 779,853 460,449 3,791,529		2,507,283 43,944 779,853 460,449 3,791,529
<b>Current liabilities</b> Loans and borrowings Trade and other payables Due to related party Current tax liabilities Deferred fair value gain on loar		206,654	- 16,878 - - -	7,924	1,688,420 1,476,919 222,235 478,593 130,372	(44,253) (133,597) - - - -	1,644,167 1,343,322 222,235 478,593 130,372
	3,765,048	206,689	16,878	7,924	3,996,539	(177,850)	3,818,689
Total liabilities	7,554,444	208,822	16,878	7,924	7,788,068	(177,850)	7,610,218
Total equity and liabilities	14,320,513	330,590	15,258	1,463	14,667,824	(315,661)	14,352,164



31 December 2019							
	Parent -						
	May and		Servisure	Tydipacks			
	Baker	Nigeria	Nigeria	Nigeria			2
	Nigeria Plc N'000	Limited N'000	Limited N'000	Limited N'000	Total N'000	Elimination N'000	Group
14.2.3 Condensed statement of profit or loss and other comprehensive income	N 000	N 000	N 000	N 000	N 000	N 000	N'000
Revenue	7,686,625	393,765	-	-	8,080,390		8,080,390
Cost of sales	(4,975,875)	(198,988)	-	-	(5,174,863)	-	(5,174,863)
Gross profit	2,710,750	194,777	-	-	2,905,527	-	2,905,527
Other operating income Distribution, sales and	78,574	6,278	-	-	84,852	-	84,852
marketing expenses	(1,068,592)	(128,907)	-	-	(1,197,499)	(32)	(1,197,531)
Administrative expenses	(730,734)	(41,155)	(1,165)	(1,430)	(774,484)	(9,807)	(784,291)
Operating profit	989,998	30,993	(1,165)	(1,430)	1,018,396	(9,839)	1,008,557
Net Finance cost	(95,299)	(9,806)	-	( , , ,	(105,105)	9,806	(95,299)
Share of loss in joint ventures	,	-	-	-	-	(12,664)	(12,664)
	·						
Profit/loss before tax	894,699	21,187	(1,165)	(1,430)	913,291	(12,697)	900,594
Income tax expense	(184,466)	(8,844)	(3)	(3)	(193,316)	8,850	(184,466)
Profit/loss after tax	710,233	12,343	(1,168)	(1,433)	719,975	(3,847)	716,128



31 December 20	19

31 December 2019							
	Parent - May and Baker Nigeria Plc	Osworth Nigeria Limited	Servisure Nigeria Limited	Tydipacks Nigeria Limited	Total	Elimination	Group
	N'000	N'000	N'000	N'000	N'000	N'000	N'000
14.2.4 Condensed statement of financial position Assets Non-current assets Property, plant and							
equipment	4,148,373	17,203	-	-	4,165,576	-	4,165,576
Intangible assets	40,632	-	-	-	40,632	-	40,632
Investment in subsidiaries Investment in Joint Venture	3,000	-	-	-	3,000	(3,000)	-
	1,326,886			-	1,326,886	(101,906)	1,224,980
	5,518,891	17,203		-	5,536,094	(104,906)	5,431,188
Current assets							
Inventories	1,443,968	147,096	-	-	1,591,064	-	1,591,064
Trade and other receivables		67,255	15,214	-	1,614,592	(3,659)	1,610,933
Other assets	327,759	-	-	-	327,759	1,922	329,681
Due from related party	190,465	-	-	-	190,465	(190,465)	-
Cash and cash equivalents	460,722	66,610	44	1,463	528,839	1,738	530,577
	3,955,037	280,961	15,258	1,463	4,252,719	(190,464)	4,062,255
Total assets	9,473,928	298,164	15,258	1,463	9,788,813	(295,370)	9,493,443
Equity and liabilities							
Ordinary shares	862,617	1,000	1,000	1,000	865,617	(3,000)	862,617
Share premium	3,012,065	-	, -	-	3,012,065	-	3,012,065
Retained earnings	2,010,576	29,655	(907)	(5,891)	2,033,433	(107,569)	1,925,864
Asset revaluation reserve	408,144				408,144		408,144
	6,293,402	30,655	93	(4,891)	6,319,259	(110,569)	6,208,690
Liabilities							
Non-current liabilities							
Loans and borrowings	-	-	-	-	-	-	-
Post employment benefits	49,192	-	-	-	49,192	155	49,347
Deferred tax liabilities	973,527	2,133			975,660	(1,497)	974,163
	1,022,719	2,133	-	-	1,024,852	(1,342)	1,023,510
Current liebilities							
Current liabilities Loans and borrowings	482,506				482,506		482,506
Trade and other payables	1,308,289	257,966	15,162	6,351	1,587,768	(176,043)	1,411,725
Due to related party	225,965	- 201,000			225,965	(110,010)	225,965
Current tax liabilities	141,047	7,410	3	3	148,463	(7,416)	141,047
Deferred income							
	2,157,807	265,376	15,165	6,354	2,444,702	(183,459)	2,261,243
Total liabilities	3,180,526	267,509	15,165	6,354	3,469,554	(184,801)	3,284,753
Total equity and liabilities	9,473,928	298,164	15,258	1,463	9,788,813	(295,370)	9,493,443



#### **15. Investment in Joint Ventures**

This investment is accounted using equity method in these consolidated financial statements. Details of the Group's material Joint Ventures at the end of the year is as follows:

Nature of Joint Ventures	Principal activities	Place of Incorporation of operation	Held by (Units) In thousand	% voting power
JV Biovaccine Nigeria Ltd	Production, sales and distribution of		in thousand	
	human vaccines	Nigeria	51,000	51%
			2020	2019
			N'000	N'000
<b>15.1 Summarised financial</b> The summarised financial inf Joint Venture's financial state <b>Biovaccine Nigeria Limited</b>	formation below represe			
Current assets			480,075	506,736
Non-current assets			1,584,901	1,588,356
Current liabilities			(20,071)	(3,013)
Non-current liabilities				
The following amounts hav Cash and cash equivalents	e been included in the	amounts above:	254,185	272,661
Current financial liabilities(exe	cluding trade and other I	payables and provisions)	(1,563,793)	(3,013)
Non-current financial liabilities	s(excluding trade and ot	her payables and provisions	)	



	Gro	oup	Company		
	2020 N'000	2019 N'000	2020 N'000	2019 N'000	
	14 000	10000	N 000	10000	
15.2 Revenue	<u> </u>		-		
Loss from continuing operations	(47,172)	(24,832)	(107,836)	(107,836)	
Loss for the year Other comprehensive income for the year	(47,172) -	(24,832) -	(107,836) -	(107,836) -	
Total comprehensive loss for the year	(47,172)	(24,832)	(107,836)	(107,836)	
The following amounts have been included in the amounts above:					
Depreciation Interest income	(8,649)	(8,333)	(14,928)	(14,928)	
Interest expense	- (612)	(267)	- (18)	- (18)	
15.2.1 Reconciliation of the summarised financial information to the carrying amount of the interest in the joint venture recognised in the Group's financial statements					
Net assets of the joint venture Proportion of the Group's ownership	2,044,905	2,092,079	843,516	843,516	
interest in the joint ventures	51%	51%	51%	51%	
Gross amount of the Group's interest in the joint venture Amount payable to Biovaccine Nigeria	1,042,902	1,066,960	430,193	430,193	
Limited Share of accumulated loss from the joint	182,078	170,684	896,693	896,693	
ventures in the year	(24,058)	(12,664)	-	-	
Carrying amount of the Group's interest in the joint venture	1,200,922	1,224,980	1,326,886	1,326,886	

**15.2.2** There are no contingent liabilities or capital commitments related to the Group's investment in associates or the joint venture.



	Group		Comp	bany
	2020	2019	2020	2019
	N'000	N'000	N'000	N'000
16. Inventories				
Raw materials	630,324	207,246	620,928	207,127
Packaging materials	414,234	260,054	408,721	248,833
Work-in-progress	213,750	230,239	192,224	230,239
Finished goods	738,257	694,967	680,788	559,211
Spare parts	245,808	116,192	245,808	116,192
Consumables	197,208	82,366	197,208	82,366
	2,439,581	1,591,064	2,345,677	1,443,968

(a) Inventories value of N2.346 million (2019 : N1,444 million) were carried at net realisable value. There are no inventories pledge as securities for liabilities.

(b) Inventory written down during the year amounted to N27.28 million (2019: Nil).

	Gro	up	Company		
	2020	2019	2020	2019	
	N'000	N'000	N'000	N'000	
17. Trade and other receivables					
<b>Trade receivables</b> Trade receivables (Note 17.1) Less: allowance for doubtful debts	1,759,050	1,970,269	1,644,083	1,894,201	
(Note 17.3)	(471,224)	(424,442)	(454,225)	(409,349)	
	1,287,826	1,545,827	1,189,858	1,484,852	
Other receivables					
Staff loans and advances	336,550	254,399	332,574	234,601	
Withholding tax recoverable	95,696	78,660	80,075	63,197	
Refundable deposits to suppliers	5,999	7,257	5,999	7,257	
VAT asset, ITF & Insurance claim	17,196	4,628	17,196	4,628	
Sundry Debtors		42,350		42,350	
	455,441	387,294	435,844	352,033	
Less: Allowance for doubtful debts					
(Note 17.4)	(377,000)	(322,188)	(359,574)	(304,762)	
Total other receivables	78,441	65,106	76,270	47,271	
Total trade and other receivables	1,366,267	1,610,933	1,266,128	1,532,123	



#### 17.1 Trade receivables

Trade and other receivables disclosed above are carried at cost less allowance for doubtful debts.

The average credit period taken on sales of goods is between 30-45 days. No interest is charged on the overdue receivables. In line with the provisions of IFRS 9 on financial instruments, the Company has developed an impairment matrix on all its trade receivables.

Before accepting any new customer, the company uses an internal credit scoring system to assess the potential customer's credit quality and defines credit limits by customer. The internal credit scoring system are constantly reviewed.

The company does not hold any collateral or other credit enhancements over these balances nor does it have a legal right of offset against any amounts owed by the company to the counterparty.

	Group		Company		
	2020	<b>20</b> 2019 <b>2020</b>		2019	
	N'000	N'000	N'000	N'000	
17.2 Ageing of past due receivables:					
0 - 30 days	585,166	485,580	573,513	457,678	
31 - 60 days	296,163	283,286	276,163	428,006	
61 - 90 days	156,737	352,063	115,080	125,354	
91 - 360 days	225,455	426,246	183,798	401,663	
Over 360 days (Note 20.2a)	495,529	423,094	495,529	481,500	
Total	1,759,050	1,970,269	1,644,083	1,894,201	

In determining the recoverability of a trade receivable the Group considers any change in the credit quality of the trade receivable from the date credit was initially granted up to the reporting date. The concentration of credit risk is limited due to the customer base being large and unrelated.

	Grou	qu	Company	
-	2020	2019	2020	2019
	N'000	N'000	N'000	N'000
17.3 Movement in the allowance for doubtful				
debts-trade receivables				
At 1 January	424,442	399,557	409,349	391,785
Impairment losses recognised	85,031	34,501	83,125	27,180
Bad debt written off in the year	(38,249)	(9,616)	(38,249)	(9,616)
At 31 December	471,224	424,442	454,225	409,349
<b>17.3.1</b> The directors consider that the carrying amount of trade and other receivables is approximately equal to their fair value.				
17.4 Movement in the allowance for doubtful				
debts-other receivables				
At 1 January	322,188	278,302	304,762	260,876
Adjustment on initial application of IFRS 9 (net				
of tax)	-	50	-	50
Reclassified from bank balance	-	42,500	-	42,500
Impairment losses recognised	54,812	1,336	54,812	1,336
At 31 December	377,000	322,188	359,574	304,762



#### 17.5 Receivables from related parties

The group has receivables/payables from related parties. These related parties are not part of the group but they are related in one way or the other. The bulk of these amounts do not arise from trade activities but usually from shared costs and other reimbursable.

			Group		Company	
			2020	2019	2020	2019
			N'000	N'000	N'000	N'000
18. Related Parties						
18.1 Due from related pa						
Receivable from related pa	arties				213,028	190,465
18.2 Due to related party Payable to related party:						
Biovaccines Nig. Ltd.	Shared costs	Joint venture	222,235	225,965	222,235	225,965

**18.3** The aggregate value of transactions and outstanding balances relating to these entities were as follows:

	Nature of					
<b>Related Parties</b>	Transactions	Relationship	Grou	up	Compa	any
			2020	2019	2020	2019
			N'000	N'000	N'000	N'000
Receivable from						
related parties:						
Osworth Trading Co. Ltd.	. Shared costs	Subsidiary	-	-	189,952	170,677
Servisure Nig. Ltd.	Shared costs	Subsidiary	-	-	16,402	14,687
Tydipacks Nig. Ltd.	Shared costs	Subsidiary			6,674	5,101
Total receivable from re	elated parties:		<u> </u>		213,028	190,465
Payable to related party	<b>/</b> :					
Biovaccines Nig. Ltd.	Shared costs	Joint venture	222,235	225,965	222,235	225,965
Net related parties amo	ount		(222,235)	(225,965)	(9,207)	(35,500)
19. Other assets						
Advance payment to sup	pliers (Note 19.1	)	1,130,400	136,082	1,130,400	136,082
Prepayments			259,190	193,599	255,479	191,677
FCMB Security deposit			15,234		15,234	-
			1,404,824	329,681	1,401,113	327,759
<b>19.1</b> This represents am of goods from the Supplic		awaiting supply				
20. Cash and cash equi	ivalent as per st	atement of				
financial position						
Cash in hand			68	11,360	68	9,578
Cash at bank			3,588,976	378,124	3,443,038	310,051
Short term placements (N	Note 20.2)		382,394	141,093	382,394	141,093
			3,971,438	530,577	3,825,500	460,722
20.1 Bank overdraft used	l for cash					
management (Note 24a)			(226)	(3,488)	(226)	(3,488)
Cash and cash equivale	ent as per					
statement of cashflow		:	3,971,212	527,089	3,825,274	457,234

#### {a} Restricted cash

The short term deposits above is in respect of the unclaimed dividend balance that has been invested in a demand deposit account.



At 31 December

#### NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

#### {b} Reconciliation of cash and bank balance to cash and equivalents.

For the purposes of the consolidated statement of cash flows, cash and cash equivalents include cash on hand and in banks, net of outstanding bank overdraft and commercial acceptances. Cash and cash equivalents at the end of the reporting period as shown in the consolidated statement of cash flows can be reconciled to the related items in the consolidated statement of financial position as follows:

	Gro	oup	Company	
	2020	2019	2020	2019
	N'000	N'000	N'000	N'000
21. Share capital Authorised:				
6,000,000,000 ordinary shares of 50kobo each	3,000,000	3,000,000	3,000,000	3,000,000
<b>21.1 Issued and fully paid:</b> 1,725,234,886 (Dec 2019: 980,000,000) ordinary shares of 50 kobo each	862,617	862,617	862,617	862,617
21.1.1 Minimum issued share capital for existing company – Section 124 of CAMA 2020 In line with the company's regulations of 2020 released by the Corporate Affairs Commission in December 2020, a company that has an unissued shares in its capital shall not later than 31st December 2022 fully issue such shares.				
At 1 January Right issue in the year	862,617 -	490,000 372,617	862,617	490,000 372,617
At 31 December	862,617	862,617	862,617	862,617
- 24.2 Share are mirrow				
<b>21.2 Share premium</b> At 1 January	3,012,065	1,572,622	3,012,065	1,572,622
Right issue in the year	5,012,005	1,490,469	5,012,005	1,490,469
Share Issue Expenses (Note 22.2.1)	_	(51,026)	_	(51,026)
At 31 December	3,012,065	3,012,065	3,012,065	3,012,065
<b>21.2.1</b> At the Board meeting held on 27 September 2018, the board unanimously decided to do a rights issue of 980,000,000 shares (1 for 1) at N2.50k to raise N2.45 billion. However the issue was completed at a 76% success rate with 745,234,886 shares taken thus raising N1,863,087,215.				
<b>22. Retained earnings</b> At 1 January Profit for the year Dividend declared and paid	1,925,864 964,564 (431,309)	1,554,783 716,128 (345,047)	2,010,576 903,977 (431,309)	1,645,390 710,233 (345,047)
	0 450 440	4 005 004	0 400 0 40	0.040.570

2,459,119

1,925,864

2,483,243

2,010,576



	Grou	ıp	Comp	any
	2020	2019	2020	2019
	N'000	N'000	N'000	N'000
<b>22.1</b> All the profit of the Group is attributable to Owners of the Parents as there are no non-controlling interests.				
22.2 Asset revaluation reserve				
At 1 January	408,144	-	408,144	-
Arising during the year (Note 23.1.1)	-	80,000	-	80,000
Adjustment on revaluation surplus		373,493		373,493
Amount reinstated	408,144	453,493	408,144	453,493
Deferred tax on revaluation Adjustment of deferred tax effect on	-	(8,000)	-	(8,000)
revaluation		(37,349)		(37,349)
Amount reinstated		(45,349)		(45,349)
At 31 December	408,144	408,144	408,144	408,144
<b>22.2.1</b> This represent valuation gain on investment in Biovaccine Joint Ventures.				
23. Loans and borrowings 23.1 Secured amounts:				
Bank overdrafts (Note 23.3.1)	226	3,488	226	3,488
Current borrowing (Note 23.3)	4 6 4 4 4 6 7	400 500	4 600 400	400 500
Non current borrowing (Note 23.3)	1,644,167 2 507 283	482,506	1,688,420	482,506
	2,507,283	-	2,507,283	-
Total borrowed fund	4,151,450	482,506	4,195,703	482,506
	4,131,430	402,000	4,133,703	402,000



	Gro	up	Comp	bany
	2020	2019	2020	2019
<b>23.2</b> All the borrowings were obtained in naira, the functional currency of the Group. The principal features of the Company's borrowings are described below:	N'000	N'000	N'000	N'000
23.3 Analysis by maturity: Current-due within 1 year as follows:				
Bank overdrafts (Note 23.3.1)	226	3,488	226	3,488
Term loans - CBN Intervention fund (Note 23.3.2)	665	52,926	665	52,926
Short term import facility (Note 23.3.3)	1,258,325	426,092	1,302,578	426,092
Term loans - CBN 1 B Loan 1 (Note 23.3.4)	593	-	593	-
Term loans - CBN 2.5 B Loan 2 (23.3.5)	384,357	-	384,357	_
Total current borrowed fund	1,644,167	482,506	1,688,420	482,506
Non-current-due after 1 year as follows:				
Term loans - CBN 1 B Loan 1 (Note 24.3.4.1)	845,148	-	845,148	-
Term loans - CBN 2.5 B Loan 2 (24.3.5.1)	1,662,135	-	1,662,135	-
Total non-current borrowed fund	2,507,283		2,507,283	
Total borrowed fund	4,151,450	482,506	4,195,703	482,506
23.5 Movement in borrowings other than overdraft				
At 1 January	479,018	1,014,066	479,018	1,014,066
Addition/(repayment) of loans and borrowings	3,672,206	(535,048)	3,716,459	(535,048)
At 31 December	4,151,224	479,018	4,195,477	479,018

#### Summary of borrowing arrangements

#### 23.3.1 Bank Overdrafts

The Bank Overdrafts are secured by a negative pledge on the Company's assets and their interest rate range from 16.5% and 19%. Bank overdrafts are repayable on demand.

#### 23.3.2 CBN intervention fund

A Central Bank of Nigeria (CBN) Intervention fund to Manufacturers in the sum of N920 million was received in October 2010 at 7 percent interest per annum. The CBN facility is in two parts with N700 million repayable in 40 equal quarterly instalments from January 2011 and N220 million working capital renewable half yearly. The facilities are covered by a negative pledge on the assets of the Company.

#### 23.3.3 Short term import facility

This represents Import Finance Facility (IFF) lines obtained from 3 Nigerian banks namely: Fidelity Bank Plc, FCMB and Zenith Bank Plc. The IFF with First Bank Plc is with Naira cover. The IFF is used to finance the establishment of LC's for the importation of raw materials, spares and machineries. The IFF tenor is 365 days with each Letter of Credit having a 180 day cycle at an average interest rate of 6% pre Neg and 8% post Neg per annum.



#### 23.3.4 Central Bank of Nigeria (CBN) Loan 1

This represents N1 billion CBN Intervention Funds, via CBN DCRR, obtained though FCMB. The loan is to support the Company's proposed para plant FIIRO/NIPRD projects. The tenor is 5 years inclusive of 6 months moratorium on the principal repayment interest rate of 9% per annum (subject to review in line with CBN guideline). Facility repayment will be from the proceeds of the sales and borrower other business activities and any other source(s) available to the bank. Interest rate of 5% per annum and to matured on 28 February 2021. Thereafter, interest will revert to 9% per annum from 1 March 2021.

#### 23.3.5 Central Bank of Nigeria (CBN) Loan 2

This represents N2.5 billion CBN Intervention Funds, obtained through Fidelity bank Plc. Utilisation is made up of N2 billion which is to be used to finance/expand Company new and existing project (Code name facility type 1). Tenor is 10 year with (1) year moratorium on principal repayment only, while N500million (codename) facility type 2, is to be used to augment the company working capital requirement. Tenor is one year/365 days with option of roll over for a maximum of 3 years (subject to CBN approval). Repayment is cash inflows from the Company's daily operations and other sources available to the Company and acceptable to the bank via amortisation on a quarterly basis and fund remitted to the CBN. Interest rate of 5% per annum and to matured on 28 February 2021. Thereafter, interest will revert to 9% per annum from 1 March 2021.

#### 24. Post employment benefits

I. The Group operates a contributory pension scheme of 18% where both employer and employee contribute 11% and 7% respectively of the gross emolument. Also management put in place gratuity for staff that have been in the employment of the company for a minimum of five (5) years and a long service grant.

	Group		Com	bany
	2020	2019	2020	2019
	N'000	N'000	N'000	N'000
24.1 Statement of financial position				
Defined benefit obligation schemes (Note 24.2)	43,944	49,347	43,944	49,192
24.2 Movement in benefit obligation scheme:				
At 1 January	49,347	100,018	49,192	98,372
Deducted during the year	13,027	15,813	12,442	15,590
Benefits remitted/ paid	(18,430)	(66,484)	(17,690)	(64,770)
At 31 December	43,944	49,347	43,944	49,192
24.3 The present value of the liabilities of the scheme				
The amount included in the statement of financial position arising from the Group's obligation in respect of its defined benefit				
scheme is as follows: Post employment benefits	43,944	49,347	43,944	49,192
rost employment benefits	43,344	43,347	43,344	43,132

With effect from 1 April 2019, the company introduced a new scheme known as 'sweetener'. The new scheme is to be applied at 4% on basic, housing and transport of the staff. This is payable monthly to FBN Quest, the fund administrators.



	Gro	oup	Company		
	2020	2019	2020	2019	
	N'000	N'000	N'000	N'000	
25. Trade and other payables					
Trade payables (Note 25.1)	343,299	887,501	343,298	820,519	
Other payables (Note 25.2)	1,000,023	524,224	902,163	487,770	
	1,343,322	1,411,725	1,245,461	1,308,289	
25.2 Other payables:					
Accruals	635,464	278,926	547,736	248,423	
National Housing Fund (Note 25.2.1)	2,280	524	2,280	524	
Industrial Training Fund Levy (Note 25.2.1)	315	531	-	-	
Nigeria Social & Industrial Training Fund					
(Note 25.2.1)	4,394	3,989	4,093	3,879	
Unclaimed dividends	163,390	134,411	163,390	134,411	
Co-operative liabilities	5,824	10,866	5,824	10,866	
Credit balances in Trade Receivables	84,346	-	84,346	-	
Distributors Refundable Deposit	241	241	241	241	
Value added tax liabilities (Note 25.2.1)	2,743	745	-	627	
Withholding tax liabilities (Note 25.2.1)	56,796	35,964	55,057	34,603	
Pay-As-You-Earn liabilities (Note 25.2.1)	20,976	49,844	19,224	48,320	
Staff Welfare Liabilities	4,255	1,234	1,993	132	
Union Dues	(668)	1,424	(852)	1,168	
Defined contribution schemes	19,667	5,525	18,831	4,576	
	1,000,023	524,224	902,163	487,770	

**25.1** Trade creditors principally comprise amounts outstanding for trade purchases and ongoing costs. The average credit period taken for trade purchases is 45 days. For most suppliers no interest is charged on the trade payables from the date of the invoice. The company has financial risk management policies in place to ensure that all payables are paid within the pre-agreed credit terms.

**25.1.1** The directors consider that the carrying amount of trade payables approximates to their fair value.

**25.2.1** Statutory liabilities such as VAT, WHT, PAYE, NHF, ITF, NSITF are expected to be settled in line with the relevant laws/regulations setting them up. With the exception of ITF which is payable yearly, the rest are payable monthly.

	Group		Com	bany
	2020	2019	2020	2019
	N'000	N'000	N'000	N'000
<b>26. Deferred fair value gain on Ioan</b> Deferred fair value gain	590,821		590,821	
Analysis of deferred fair value gain on loan into:				
26.1 Current portion	130,372	-	130,372	-
26.2 Non current portion	460,449		460,449	



**26.1** These represent the benefit of CBN intervention loan at a below the market rate of interest measured at the difference between proceeds received and the fair value of the loan based on prevailing market interest rate. The day 1 gain has been recognised as deferred income that will be recognised in the profit or loss on a systematic basis over the tenure of the loan with re-measurement gain embedded in it. In the current year N18 million was released in the income statement to reduce the finance cost of the loan.

#### 27. Guarantees and other financial commitments

#### **Charges on asset**

The bank loans and overdrafts are covered by a negative pledge on the company's assets

#### **Capital expenditure**

Capital expenditure authorised by the Directors but not contracted was Nil (Dec 2019 : Nil). The Directors are of the opinion that all known liabilities and commitments have been taken into account in the preparation of the financial statements.

#### 28. Contingent liabilities

There were no contingent liabilities resulting from litigations at 31 December 2020 (December 2019-Nil).

#### 29. Related party information

#### 29.1 Identify related parties

The related parties to the company include

**Osworth Nigeria Limited** - An wholly owned subsidiary of the Company involved in the distribution of pharmaceutical products.

**Tydipacks Nigeria Limited-** An wholly owned subsidiary of the Company involved in healthcare and industrial packaging.

**Servisure Nigeria Limited-** An wholly owned subsidiary of the Company involved in the distribution of pharmaceutical products.

**Biovaccines Limited** - Biovaccines Nigeria Limited is yet to commence commercial operations. Transactions on its behalf are mainly in respect of expenses incurred in maintaining its assets and personnel at its old site at Harvey Road, Yaba, Lagos. May & Baker Nigeria Plc therefore maintains an inter-company account with it for such transactions, including disbursements also made by Biovaccines Nigeria Limited on behalf of May & Baker Nigeria Plc.

#### Key management personnel

The Key management personnel of the Group include its directors (both executive and non-executive) and other identified key management staff.

Senator Daisy Danjuma
Mr. Nnamdi N Okafor
Mr. Patrick Ajah
Mr. I. Dankaro
Mr.A.Adeleke
Mrs. G. I. Odumodu
Dr. Edugie Abebe
Chief Samuel M. Onyishi
Chukuka S. Chukutem

Non-executive Director Executive Director Executive Director Non-executive Director Non-executive Director Non-executive Director Non-executive Director Executive Director

Appointed December 1, 2020



Ayodeji S. Aboderin Valentine C. Okelu Mrs. Gladys N. Umoh Godwin O. Obiakor Mrs. Yetunde O. Adigun Executive Director Executive Director Head, Human Capital Div. Head, Internal Control, Risk/Compliance Head, Pharma Plant manufacturing Div.

#### 29.2 Related party transactions

Balances and transactions between the company and its subsidiaries which are related parties of the company, have been eliminated on consolidation and are not disclosed in this note.

Sales of goods to related parties were made at the group's usual price list. Purchases were made at the market price discounted to reflect the quantity of goods purchased and the relationships between the parties.

The amounts due from and to related companies arose from sale and purchase of goods and services.

The amounts outstanding are unsecured and will be settled in cash. No guarantees have been given or received. No expense has been recognised in the current or prior years for bad or doubtful debts in respect of the amounts owed by related parties.

There were no significant transactions with other related companies.



#### 29.3 Related party transactions

The Group's related party transactions are with Osworth Trading Co. Ltd, Servisure Nig. Ltd, Tydipacks Nig. Ltd & Biovaccines Nig.Ltd. At **31 December 2020**, the total invoices to and fro the related parties are analysed below:

	Osworth Trading Co. Ltd. N'000	Servisure Nig. Ltd. N'000	Tydipacks Nig. Ltd. N'000	Biovaccines Nig. Ltd. N'000	Total N'000
<b>2020</b> Group to the related parties	<u> </u>			222,235	222,235
Related parties invoices to the Group <b>2019</b>	189,952	16,402	6,674	222,235	435,263
Group to the related parties Related parties invoices to				599,458	599,458
the Group	170,677	14,687	5,101	599,458	789,923

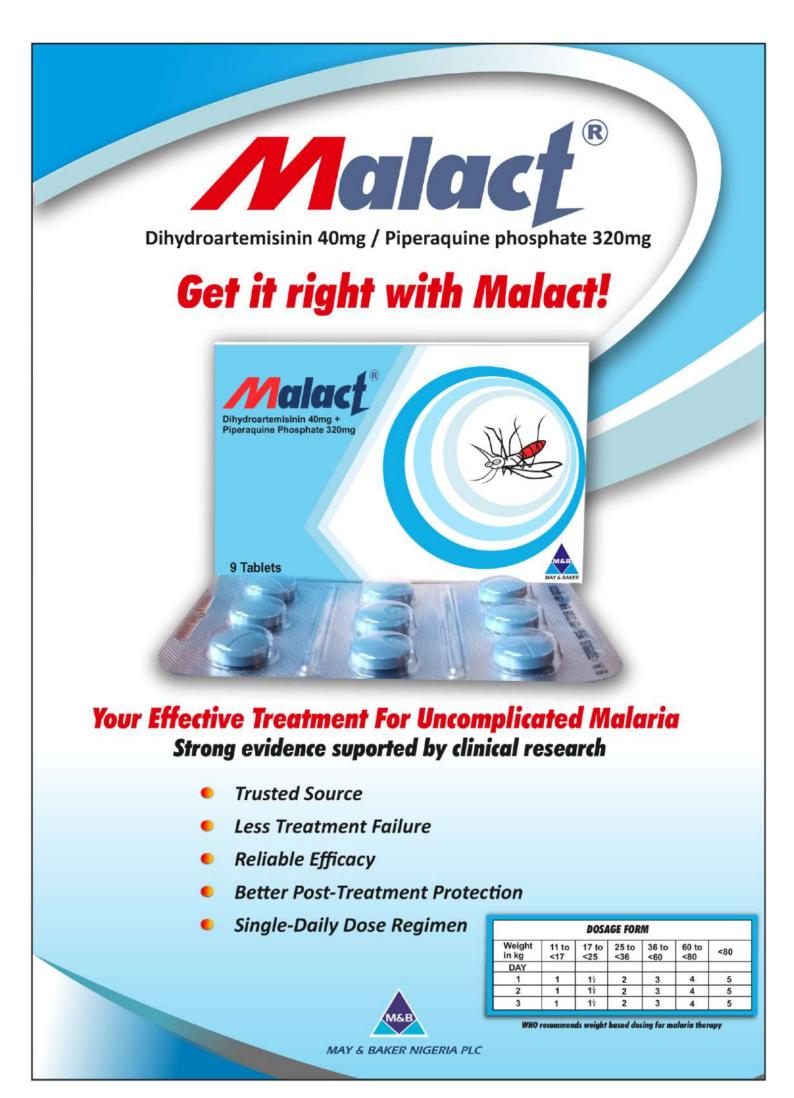
#### 29.4 Loans to related parties

No loan was granted to any related entity or key management personnel or entities controlled by them.

#### 29.5 Remuneration of key management personnel

The remuneration of the directors, who are the key management personnel of the company, is set out below in aggregate for each of the categories specified in IAS 24 Related Party Disclosures.

	Gro	up	Company	
	2020	2019	2020	2019
	N'000	N'000	N'000	N'000
Directors remuneration				
Directors fees	7,750	7,750	7,750	7,750
Salaries and allowances	116,825	83,061	116,825	83,061
	124,575	90,811	124,575	90,811





blurred vision; or, ringing in your ears.

#### NSAID WITH BOTH PERIPHERAL AND CENTRAL ACTIONS

**CONTRA-INDICATIONS:** History of hypersensitivity to aspirin or other NSAIDS including those in whom asthmatic attacks, angioedema, urticaria or rhinitis have been precipitated by aspirin or any other NSAIDS, Children < 14 years; active peptic ulcer; pregnancy; breastfeeding; severe heart failure.

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# The ACE in the management of Cardiovascular Diseases



#### New Patients For Ramitace

- Diabetics with other risk Factors
- CAD patients with HBP
- CAD patients with normal LV Function

#### HOPE N. Eng. J. Med 2000, 342:145-153

#### Risk Reduction/New Indications:

Stroke
 CV Death
 MI

- Beneficial effects seen Independent of other therapy
- 🖌 Benefits seen in first year
- Recommended dosing (Ramitace 10mg)

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## ... preventing cardiovascular events and complications!



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			The			
			The G 2020	2019	The Cor 2020	2019
			2020 N'000	2019 N'000	2020 N'000	2019 N'000
29.6a Staff co	nete		N 000	N 000	N 000	N 000
		nployee remuneration is a	2			
follows:		ipioyee remuneration is a	5			
Salaries and v	vanes		704,670	673,162	670,392	640,908
Staff pension	0		78,860	72,416	74,912	68,981
			783,530	745,578	745,304	709,889
			100,000	140,010	143,304	100,000
29.6b Employ	ees l	remunerated at a higher rat	es			
The number o	f emp	ployees excluding Directors in	า			
respect of em	olum	ents excluding provident fun	d			
contributions a	and a	llowances:				
Ν		N				
250,001	-	300,000	19	44	19	44
300,001	-	350,000	17	15	17	15
350,001	-	400,000	18	-	18	-
400,001	-	450,000	12	4	12	4
450,001	-	500,000	18	29	17	29
500,001	-	550,000	14	17	14	17
550,001	-	600,000	10	14	10	14
600,001	-	650,000	11	33	11	25
650,001	-	600,000	12	31	12	31
700,001	and	labove	206	138_	190	131
			337	325	320	310
The average		mber of persons in the	<u> </u>			
•		e Company in the financia				
year are as fo			**			
Managerial			16	16	15	15
Senior staff			166	165	151	151
Junior staff			155	144	154	144
			337	325	320	310
				<u> </u>	520	510

#### **30 Financial Instruments**

#### 30.1 Capital risk management

The Group manages its capital to ensure that entities in the Group will be able to continue as going concerns while maximising the return to stakeholders through the optimisation of its capital structure.

The capital structure of the Group is made up of debts (bank overdrafts, commercial papers and term loans) and equity comprising issued capital, retained earnings and share premium.

The Group is not subject to any externally imposed capital requirements.



The Group's risk management team reviews the capital structure periodically. As part of this review, the committee considers the cost of capital and the risks associated with each class of capital.

The risk management team monitors the gearing ratio to ensure its within the Group's targeted level. The current gearing ratio of the Group and Company is as below:

	Grou	Group		
	2020	2019		
	N'000	N'000		
Gearing ratio				
The gearing ratio is as follows:				
Net debt				
Debt	3,766,273	479,018		
Cash and cash equivalents	(3,971,438)	(530,577)		
Net debt	(205,165)	(51,559)		
Equity				
Ordinary shares	862,617	862,617		
Share premium	3,012,065	3,012,065		
Retained earnings	2,459,119	1,925,864		
	6,333,801	5,800,546		
Net debt to equity ratio	-3%	-1%		

Debt is defined as current and non-current borrowings (as described in Note 25).

Equity includes all capital and reserves of the Group that are managed as capital.

#### 30.2a Categories of financial instruments-Group

The groups financial assets and financial liabilities as at the reporting date is tabulated below:

	Carrying amount				
	Amortised			Non-	
	Cost	FVTPL	FVTOCI	financial	Total
	N'000	N'000	N'000	N'000	N'000
31 December 2020					
Asset					
Property, plant and equipment	-	-	-	3,938,657	3,938,657
Intangible assets	-	-	-	30,474	30,474
Investment in Joint Venture	-	-	-	1,200,922	1,200,922
Inventories	-	-	-	2,439,581	2,439,581
Trade and other receivables	1,287,826	-	-	78,441	1,366,267
Other assets	-	-	-	1,404,824	1,404,824
Cash and cash equivalents	3,971,438	-	-	-	3,971,438
	5,259,264	-	-	9,092,899	14,352,163



		Carrying amount				
	Amortised		Non-			
	cost	FVTPL	financial	Total		
	N'000	N'000	N'000	N'000		
Liabilities						
Loans and borrowings	4,151,450	-	-	4,151,450		
Deferred tax liabilities	-	-	779,853	779,853		
Trade and other payables	-	-	1,343,322	1,343,322		
Current tax liabilities	•	-	478,593	478,593		
	4,151,450	=	2,732,140	6,883,590		

The Group's financial assets and financial liabilities at the reporting date is tabulated below:

	Amortised			Non-	
	Cost	FVTPL	FVTOCI	financial	Total
	N'000	N'000	N'000	N'000	N'000
31 December 2019					
Asset					
Property, plant and equipmen	t -	-	-	4,165,575	4,165,575
Intangible assets	-	-	-	40,632	40,632
Investment in Joint Venture				1,225,292	1,225,292
Inventories	-	-	-	1,591,064	1,591,064
Trade and other receivables	1,545,827	-	-	65,105	1,610,932
Other assets	-	-	-	329,681	329,681
Cash and cash equivalents	530,577	-	-	-	530,577
	2,076,404			7,417,349	9,493,753

		Carrying amount					
	Amortised		Non-				
	cost	FVTPL	financial	Total			
	N'000	N'000	N'000	N'000			
Liabilities							
Loans and borrowings	482,506	-	-	482,506			
Deferred tax liabilities	-	-	936,814	936,814			
Trade and other payables	-	-	2,011,180	2,011,180			
Current tax liabilities	-	-	141,047	141,047			
Deferred income		-		-			
	482,506		3,089,041	3,571,547			



#### 30.2b Categories of financial instruments-the Company

The company's financial assets and financial liabilities as at the reporting date is tabulated below:

31 December 2020	Carrying amount						
	Amortised Cost N'000	FVTPL N'000	FVTOCI N'000	Non- financial N'000	Total N'000		
Asset							
Property, plant and equipment	-	-	-	3,908,706	3,908,706		
Intangible assets	-	-	-	30,474	30,474		
Investment in subsidiaries	-	-	-	3,000	3,000		
Investment in Joint Venture	-	-	-	1,326,886	1,326,886		
Inventories	-	-	-	2,345,677	2,345,677		
Trade and other receivables	1,189,858	-	-	76,270	1,266,128		
Other assets	-	-	-	1,401,113	1,401,113		
Cash and cash equivalents	3,825,500		-		3,825,500		
	5,015,358	<u> </u>	<u> </u>	9,092,126	14,107,484		

	Carrying amount					
	Amortised Non-					
	cost	FVTPL financial				
	N'000	N'000	N'000	N'000		
Liabilities						
Loans and borrowings	4,195,703	-	-	4,195,703		
Deferred tax liabilities	-	-	777,720	777,720		
Trade and other payables	-	-	1,245,462	1,245,462		
Current tax liabilities		-	478,558	478,558		
	4,195,703	-	2,632,112	6,827,815		

The Company's financial assets and financial liabilities at the reporting date is tabulated below:

31 December 2019	Carrying amount					
	Amortised			Non-		
	Cost N'000	FVTPL N'000	FVTOCI N'000	financial N'000	Total N'000	
Asset						
Property, plant and equipment	-	-	-	4,148,374	4,148,374	
Intangible assets	-	-	-	40,632	40,632	
Investment in subsidiaries	-	-	-	3,000	3,000	
Investment in Joint Venture	-	-	-	1,326,886	1,326,886	
Inventories	-	-	-	1,443,968	1,443,968	
Trade and other receivables	1,484,852	-	-	237,735	1,722,587	
Other assets	-	-	-	327,759	327,759	
Cash and cash equivalents	460,722				460,722	
	1,945,574	-		7,528,354	9,473,928	

		Carrying amount				
	Amortised		Non-			
	cost	FVTPL	financial	Total		
	N'000	N'000	N'000	N'000		
Liabilities						
Loans and borrowings	482,506	-	-	482,506		
Deferred tax liabilities	-	-	936,178	936,178		
Trade and other payables	-	-	1,907,747	1,907,747		
Current tax liabilities	-	-	141,047	141,047		
Deferred income				-		
	482,506		2,984,972	3,467,478		



#### 30.3. Financial risk management objectives

The company's Corporate Treasury function provides services to the business, co-ordinates foreign exchange transactions, monitors and manages the financial risks relating to the operations of the company through internal risk reports which analyses exposures by degree and magnitude of risks. These risks include market risk (including currency risk and interest rate risk), credit risk and liquidity risk.

#### Market risk

The Company's exposure to variations in foreign exchange rate and interest rates are minimal and the Company is not expected to be exposed to these risks at a higher than minimal level.

#### 30.4. Foreign currency risk management

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rates is minimal as the Group's borrowing activities are in local currency and trade customers are billed in Naira. Exposure to foreign exchange risk only relates to purchase of operating materials (e.g. raw materials and specialised products) abroad, this is minimised by restricting imports to circumstance where no local alternative exist. The Group makes use of letter of credit facilities to transact with foreign suppliers.

	Group and Company		
	2020	2019	
Exposure to foreign currency			
Bank account:			
- in US Dollars	141,429	1,046	
- in Euros	6,913	1	
- in GBP	28	9,234	

The Group is not materially exposed to foreign currency changes as most of trading transactions and borrowing activities are denominated in Naira.

#### 30.5. Credit risk management

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss.

The Group is exposed to credit risk from its operating activities (primarily for trade receivables) and from its financing activities, including deposits with banks and financial institutions.

	Gro	up	Comp	oany
	2020	2019	2020	2019
	N'000	N'000	N'000	N'000
Exposure to credit risk				
Trade receivables	1,759,050	1,970,269	1,644,083	1,894,201
Other receivables	455,441	387,294	435,844	352,033
Bank balances	3,971,438	530,577	3,825,500	460,722
	6,185,929	2,888,140	5,905,427	2,706,956



#### **30.5.1** Trade receivables

Customer credit risk is managed by each business unit subject to the Group's established policy, procedures and control relating to customer credit risk management. Credit quality of the customer is assessed based on an extensive credit rating scorecard and individual credit limits are defined in accordance with this assessment. A sales representative is attached to each customer and outstanding customer receivables are regularly monitored by the representative. The requirement for an impairment is analysed at each reporting date on an individual basis for major customers, additionally, a large number of minor receivables are grouped into homogenous groups and assessed for impairment collectively. The calculation is based on actual incurred historical data. The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets.

#### Collateral and other credit enhancements

The Group does not hold any collateral or other credit enhancements from customers. On a case by case basis the group creates a legal right of offset against any amount owed by the group to the counter party.

#### **Concentration risk**

The Group evaluates the concentration of risk with respect to trade receivables as low, as its customers are located in several jurisdictions and industries and operate in largely independent markets.

There are no customers during the current reporting period that represents more than 5% of the total trade receivables.

#### 30.5.2 Other receivables

This is mainly from due from related companies, staff loans, withholding tax recoverable, Sundry debtors and others. The Group's financial controller continuously monitors and reviews the receivables.

#### 30.5.3 Deposits with banks and other financial institutions

Credit risk from balances with banks and financial institutions is managed by the Group's treasury department in accordance with the Group's policy. Surplus funds are spread amongst reputable commercial banks and funds must be within credit limits assigned to each counter party.

Counter party credit limits are reviewed by the Group's financial controller periodically and may be updated throughout the year subject to approval of the Group's Chief Executive Officer. The limits are set to minimise the concentration of risks and therefore mitigate financial loss through potential counter party's failure. The Group's maximum exposure to credit risk for the components of the statement of financial position is its carrying amount.

#### 31 Liquidity risk management

The Group monitors its risk to a shortage of funds by maintaining a balance between continuity of funding and flexibility through the use of bank overdrafts, bank loans and by continuously monitoring forecast and actual cash flows and by matching the maturity profiles of financial assets and liabilities. It also ensures that short term funds are used strictly for working capital purposes while capital projects are funded from long tenured-borrowings. Access to sources of funding is sufficiently available.

#### 32. Maturity analysis of financial instruments

The maturity profile of the Group's recognized financial instruments is detailed below:



	0-6 months N'000	6 months to 1 year N'000	1 year and above N'000	Total N'000
Group				
2020				
Financial assets	4 000 007	005 455	405 500	4 750 050
Trade receivables	1,038,067	225,455	495,529	1,759,050
Other receivables	1,404,824	-	-	1,404,824
Cash and cash equivalent	3,971,438		-	3,971,438
	6,414,329	225,455	495,529	7,135,312
Financial liabilities				
Trade payables	343,299	-	-	343,299
Other payables	116,508	-	768,854	885,362
Term loans	1,643,941	-	2,507,283	4,151,224
Bank overdrafts	226	-	-	226
	2,103,974	-	3,276,137	5,380,111
2019				
Financial assets				
Trade receivables	1,120,929	426,246	423,094	1,970,269
Other receivables	329,681	-	-	329,681
Cash and cash equivalent	530,577	-	-	530,577
	1,981,187	426,246	423,094	2,830,527
Financial liabilities				
Trade payables	887,501	-	-	887,501
Other payables	110,358	-	768,854	879,212
Term loans	479,018	-	-	479,018
Bank overdrafts	3,488	-		3,488
	1,480,365		768,854	2,249,219



#### 32.1 Maturity analysis of financial instruments

The maturity profile of the Group's recognized financial instruments is detailed below:

	0-6 months N'000	6 months to 1 year N'000	1 year and above N'000	Total N'000
Company				
2020				
Financial assets				
Trade receivables	964,757	183,798	495,529	1,644,083
Other receivables	1,401,113	-	-	1,401,113
Cash and cash equivalent	3,825,500			3,825,500
	6,191,370	183,798	495,529	6,870,696
Financial liabilities				
Trade payables	343,299	-	-	343,299
Other payables	106,691	-	608,798	715,489
Term loans	1,688,194	-	2,507,283	4,195,477
Bank overdrafts	226			226
	2,138,410		3,116,081	5,254,491
2019				
Financial assets				
Trade receivables	1,011,038	401,663	481,500	1,894,201
Other receivables	327,759	-	-	327,759
Cash and cash equivalent	460,722			460,722
	1,799,519	401,663	481,500	2,682,682
Financial liabilities				
Trade payables	820,519	-	-	820,519
Other payables	104,936	-	608,798	713,734
Term loans	479,018	-	-	479,018
Bank overdrafts	3,488			3,488
	1,407,961		608,798	2,016,759

#### 33. Impact of Covid-19 on business operation

The new year opened with subdued economies and recession in most countries. There are reports of new variants of Covid-19 and second wave in most countries. Nigeria however received its first batch of Covid-19 vaccines in February 2021 and slowly but gradually the economy is picking up with NBS reporting GDP growth of 0.11% for Q4 2020.

As a leading pharmaceutical company we are a strong player in the healthcare industry and classified as an essential services entity and as expected we are still fully operating our factory to bring out the products needed at this time to battle diseases including our immunity boosters, pain relievers and hand sanitizers.

#### Business Continuity and assessment Of Covid-19 Impact On Our Business

We have since activated our business continuity process and have put measures in place to ensure the safety of staffs. These include adoption of NCDC guidelines and social distancing work measures to ensure the safety of staffs. We have also invested in technology platforms to support remote work and virtual meetings. Furthermore, management has made an assessment of the pandemic on the Group and company's ability to continue as a going concern as follows:



#### a. Revenue Assurance and Supply Chain:

Our business is healthcare and pharmaceutical manufacturing which puts us in a position of opportunity to bring out relevant quality products that people can use to manage the disease. We accessed the CBN healthcare intervention support facility (N2.5 billion at 5% interest up till February 2022) and we are currently in the process of expanding our capacity with additional investments to bring out new products to help in the battle against Covid-19.We have also included in our plans fresh investment towards vertical integration to secure direct production of needed packaging materials and strengthening our distribution capacity. We continuously monitor our supply chain and price increases and take measures to respond proactively to defend our product margins.

#### b. Profitability

In the past 3 years, the business has maintained good profitability indices and we believe that we have the opportunity to maintain the trend. We are working at reducing cost of products through investments in backward integration along our supply chain. We are also taking advantage of all opportunities presented at this time including reduced cost of financing through the CBN Intervention funds while managing our overheads and administrative costs. We believe all these will help us to still pull through in delivering profitability for our shareholders as expected.

In light of the above, Management is confident that our going concern status remains strong at this time and beyond.

#### 34. Events after the reporting date

The Directors are of the opinion that no event or transaction has occurred since the reporting date, which could have had a material effect on these consolidated financial statements that date or which needs to be mentioned in the consolidated financial statement in the interests of fair presentation of the Group's financial position as at the reporting date or its results for the year then ended.

#### 35. Major suppliers

The Company's suppliers are both local and foreign. Some of the Companies major suppliers include:

#### Local

Providence Ass. Ind. Limited Bentos Pharmaceutical Products Ltd Dangote Sug**ar** Refinery Plc Prima Corporation Limited Sankil Pharmaceutical Ltd Geokev Company Nigeria Ltd

#### Foreign

IPCA Laboratories Limited (India) Aurobindo Pharm. Limited (India) Surya Engineers (India) Caffy Sanders International Limited (UK) Belco Pharma(India)

The company is not related to any of its suppliers.

#### 36. Comparative figures

Where necessary comparative figures have been restated to ensure proper disclosure and uniformity in the current year's presentation. This reclassification have no net impact on these financial statements.

#### 37. Restatement

The statement of financial position and statement of profit or loss and other comprehensive income for year ended 31 December 2019 has been restated. The restatement was as a result of correction of some figures in Biovaccines balance observed during the year under review. This necessitated restatement of the 2019 audited figures. This



restatement will give us comfort as to understanding the basis for the comparative figures for year ended 31 December 2019 audit to reflect the true position.

#### 37.1 Impact of restatement on statement of financial position - 2019

		The Group			The Company			
	Note	As Previously reported N'000	Restatement adjustment N'000	As Restated N'000	As Previously reported N'000	Restatement adjustment N'000	As Restated N'000	
Assets								
Non-current assets								
Property, plant and equipment		4,165,576	-	4,165,576	4,148,373	-	4,148,373	
Intangible assets		40,632	-	40,632	40,632	-	40,632	
Investment in subsidiaries		-	-	-	3,000	-	3,000	
Investment in Joint Venture	а	1,225,292	(312)	1,224,980	1,326,886		1,326,886	
		5,431,500	(312)	5,431,188	5,518,891		5,518,891	
Current assets								
Inventories		1,591,064	-	1,591,064	1,443,968	-	1,443,968	
Trade and other receivables		1,610,933	-	1,610,933	1,532,123	-	1,532,123	
Other assets		329,681	-	329,681	327,759	-	327,759	
Due from related party		-	-	-	190,465	-	190,465	
Cash and cash equivalents		530,577	-	530,577	460,722	-	460,722	
		4,062,255		4,062,255	3,955,037		3,955,037	
Total assets		9,493,755	(312)	9,493,443	9,473,928		9,473,928	
Equity and liabilities								
Ordinary shares		862,617		862,617	862,617		862,617	
Share premium		3,012,065		3,012,065	3,012,065		3,012,065	
Retained earnings	а	1,926,176	(312)	1,925,864	2,010,576		2,010,576	
Asset revaluation reserve	b	72,000	336,144	408,144	72,000	336,144	408,144	
		5,872,858	335,832	6,208,690	5,957,258	336,144	6,293,402	
Liabilities								
Non-current liabilities		40.047		40.047	40,400		40,400	
Post employment benefits Deferred tax liabilities	-	49,347	-	49,347	49,192	-	49,192	
Delerred tax liabilities	С	936,814	37,349	974,163	936,178	37,349	973,527	
		986,161	37,349	1,023,510	985,370	37,349	1,022,719	
Current liabilities								
Loans and borrowings		482,506	-	482,506	482,506	-	482,506	
Trade and other payables		1,411,725	-	1,411,725	1,308,289	-	1,308,289	
Due to related party	d	599,458	(373,493)	225,965	599,458	(373,493)	225,965	
Current tax liabilities		141,047		141,047	141,047		141,047	
		2,634,736	(373,493)	2,261,243	2,531,300	(373,493)	2,157,807	
Total liabilities		3,620,897	(336,144)	3,284,753	3,516,670	(336,144)	3,180,526	
Total equity and liabilities		9,493,755	(312)	9,493,443	9,473,928		9,473,928	

37.2 Impact of restatement on statement of profit or loss and other comprehensive income - 2019



		The Group			The Company			
No	As Previously reported te N'000	Restatement adjustment N'000	Restated N'000	As Previously reported N'000	Restatement adjustment N'000	Restated N'000		
Revenue Direct cost	8,080,390 (5,174,862)	-	8,080,390 (5,174,862)	7,686,625 (4,975,875)	-	7,686,625 (4,975,875)		
<b>Gross profit</b> Other income Marketing expenses Administrative expenses	2,905,528 108,695 (1,197,534) (784,290)	- - -	2,905,528 108,695 (1,197,534) (784,290)	2,710,750 102,417 (1,068,594) (730,733)	-	2,710,750 102,417 (1,068,594) (730,733)		
Operating profit Net finance costs Share of loss in joint ventures	1,032,399 (119,141) (12,352)	- - -	1,032,399 (119,141) (12,352)	1,013,840 (119,141) -		1,013,840 (119,141) -		
Profit before tax Income tax expense	900,906 (184,466)	-	900,906 (184,466)	894,699 (184,466)	-	894,699 (184,466)		
Profit after tax	716,440		716,440	710,233		710,233		
Other comprehensive (loss)/income Items that will not be reclassified subsequently to profit or loss: Items that may be reclassified subsequently to profit or loss:	-	-	-	-	-	-		
Asset revaluation gain net of tax b	72,000	336,144	408,144	72,000	336,144	408,144		
Total other comprehensive income	72,000	336,144	408,144	72,000	336,144	408,144		
Total comprehensive loss	788,440	336,144	1,124,584	782,233	336,144	1,118,377		

#### Notes to reconciliation

a. Investment in Joint Venture

Investment in joint venture which was previously overstated as a result of reclassification of account balances has now been adjusted in this restated balance

#### **b.** Asset revaluation reserve

Asset revaluation reserve which was previously understated due to omission of total amount of revaluation surplus has now been adjusted in this restated balance.

#### c. Deferred tax liabilities

Deferred tax liabilities which was previously understated as a result of omission of total amount of revaluation surplus net of deferred tax has now been adjusted in this restated balance.

#### d. Due to related party

Due to related party which was previously overstated as a result of omission of an account balance has now been adjusted in this restated balance.





CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2020

**Other National Disclosures** 



# FIVE YEAR FINANCIAL SUMMARY - GROUP 31 DECEMBER

	2020 N'000	2019 N'000 <b>Restated</b>	2018 N'000	2017 N'000 <b>Restated</b>	2016 N'000
Assets/liabilities Property, plant and equipment Intangible assets Investment in Joint Venture Deposit for investment Net current assets Non current liabilities	3,938,657 30,474 1,200,922 - 5,363,421 (3,791,529)	4,165,576 40,632 1,224,980 - 1,801,013 (1,023,510)	3,504,599 - 1,237,645 - (102,208) (1,022,630)	3,651,101 33,648 970,944 - 439,531 (1,805,717)	3,987,172 67,296 - 245,325 1,183,765 (2,471,872)
Net assets	6,741,945	6,208,690	3,617,405	3,289,506	3,011,686
Capital and reserves Share capital Share premium Retained earnings Asset revaluation reserve Shareholders fund	862,617 3,012,065 2,459,119 408,144 6,741,945	862,617 3,012,065 1,925,864 408,144 6,208,690	490,000 1,572,622 1,554,783 	490,000 1,626,094 1,173,412 - 3,289,506	490,000 1,626,094 895,592 - 3,011,686
Statement of profit or loss and other comprehensive					
Turnover	9,390,196	8,080,390	8,552,163	8,056,961	8,469,359
Profit before taxation Taxation	1,248,326 (283,762)	900,594 (184,466)	817,913 (475,226)	861,145 (234,757)	345,939 (387,033)
Profit/(loss) after taxation	964,564	716,128	342,687	626,388	(41,094)
<b>Per share data (kobo)</b> Earnings/(loss) - basic Net assets	55.91 390.78	41.51 359.88	24.75 372.62	(29.57) 335.66	(4.19) 307.31

#### Notes:

Earnings/(loss) per share are based on the profit/(loss) after taxation and the number of issued and fully paid ordinary shares at the end of each financial year.

Net assets per share are based on the net assets and the number of issued and fully paid ordinary shares at the end of each financial year.



# FIVE YEAR FINANCIAL SUMMARY - COMPANY 31 DECEMBER

Assets/liabilities	2020 N'000	2019 N'000 Restated	2018 N'000	2017 N'000 Restated	2016 N'000
Property, plant and equipment Intangible assets Investment in subsidiaries Investment in Joint Venture Deposit for investment Net current assets	3,908,706 30,474 3,000 1,326,886 - 5,286,399	4,148,373 40,632 3,000 1,326,886 - 1,797,230	3,499,352 3,000 1,326,886 - (101,480)	3,647,403 33,648 3,000 1,005,189 - 463,369	3,977,987 67,296 3,000 - 245,325 1,227,770
Non current liabilities Net assets	<u>(3,789,396)</u> <u>6,766,069</u>	(1,022,719) 6,293,402	(1,019,746) 3,708,012	(1,803,656) 3,348,953	(2,470,807) 3,050,571
Capital and reserves Share capital Share premium Retained earnings Asset revaluation reserve Shareholders' fund	862,617 3,012,065 2,483,243 408,144 6,766,069	862,617 3,012,065 2,010,576 408,144 6,293,402	490,000 1,572,622 1,645,390 	490,000 1,626,094 1,232,859 - 3,348,953	490,000 1,626,094 934,477 - 3,050,571
Statement of profit or loss and other comprehensive Turnover	8,939,033	7,686,625	8,249,947	7,844,348	8,304,215
Profit before taxation Taxation	1,187,739 (283,762)	894,699 (184,466)	849,786 (475,226)	875,977 (229,027)	337,670 (386,382)
Profit/(loss) after taxation	903,977	710,233	374,560	646,950	(48,712)
<b>Per share data (kobo)</b> Earnings/(loss) - basic Net assets per share	52.40 392.18	41.17 364.79	24.75 378.37	(29.57) 341.73	(4.97) 311.28

Notes:

Earnings/(loss) per share are based on the profit/(loss) after taxation and the number of issued and fully paid ordinary shares at the end of each financial year.

Net assets per share are based on the net assets and the number of issued and fully paid ordinary shares at the end of each financial year.



#### STATEMENT OF VALUE ADDED FOR THE YEAR ENDED 31 DECEMBER 2020

The Group				The Company			
2020 N'000	%	2019 N'000	%	2020 N'000	%	2019 N'000	%
9,390,196 38,721 6,955		8,080,390 102,268 6,427		8,939,033 38,721 6,160		7,686,625 95,990 6,427	
9,435,872		8,189,085		8,983,914		7,789,042	
(5,159,350) (1,563,611)		(4,029,367) (1,930,783)		(4,819,476) (1,563,611)		(3,682,981) (1,923,652)	
2,712,911	100	2,228,935	100	2,600,827	100	2,182,409	100
783,530	29	745,578	33	745,304	29	709,888	33
478,953	18	124,648	6	478,953	18	124,648	6
135,047	5	119,142	5	135,184	5	119,142	5
,-		,		,		,	21
		,		•		,	3 33
2,712,911	100	2,228,935	100	2,600,827	100	2,182,409	100
	N'000 9,390,196 38,721 6,955 9,435,872 (5,159,350) (1,563,611) 2,712,911 783,530 478,953 135,047 546,624 (195,807) 964,564	2020         %           N'000         %           9,390,196         38,721           6,955         9,435,872           (5,159,350)         (1,563,611)           2,712,911         100           783,530         29           478,953         18           135,047         5           546,624         20           (195,807)         (7)           964,564         36	N'000         %         N'000           9,390,196         8,080,390           38,721         102,268           6,955         6,427           9,435,872         8,189,085           (5,159,350)         (4,029,367)           (1,563,611)         (1,930,783)           2,712,911         100         2,228,935           783,530         29         745,578           478,953         18         124,648           135,047         5         119,142           546,624         20         463,309           (195,807)         (7)         59,818           964,564         36         716,440	2020         2019           N'000         %         N'000         %           9,390,196         8,080,390         102,268         6,955         6,427           9,435,872         8,189,085	2020         2019         2020           N'000         %         N'000         %         N'000           9,390,196         8,080,390         8,939,033         38,721         102,268         38,721           6,955         6,427         6,160         38,721         6,160         9,435,872         8,189,085         8,983,914           (5,159,350)         (4,029,367)         (4,819,476)         (1,563,611)         (1,563,611)           2,712,911         100         2,228,935         100         2,600,827           783,530         29         745,578         33         745,304           478,953         18         124,648         6         478,953           135,047         5         119,142         5         135,184           546,624         20         463,309         21         533,216           (195,807)         (7)         59,818         3         (195,807)           964,564         36         716,440         32         903,977	2020         2019         2020           N'000         %         N'000         %           9,390,196         8,080,390         8,939,033           38,721         102,268         38,721           6,955         6,427         6,160           9,435,872         8,189,085         8,983,914           (5,159,350)         (4,029,367)         (4,819,476)           (1,563,611)         (1,930,783)         (1,563,611)           2,712,911         100         2,228,935         100         2,600,827         100           478,953         18         124,648         6         478,953         18           135,047         5         119,142         5         135,184         5           546,624         20         463,309         21         533,216         21           (195,807)         (7)         59,818         3         (195,807)         (8)           964,564         36         716,440         32         903,977         35	2020         2019         2020         2019           N'000         %

Value added represents the additional wealth which the Company has been able to create by its own and its employees' efforts. The statement shows the allocation of that wealth to employees, government, providers of finance and shareholders, and that retained for future creation of more wealth.



#### MANAGEMENT INFORMATION:

#### Detailed profit or loss and other comprehensive income account

	Group		Company	
	2020	2019	2020	2019
	N'000	N'000	N'000	N'000
Costs of sales				
Direct material costs:				
Direct materials	5,368,628	4,713,099	5,174,617	4,514,111
Over direct material absorptions	(921,931)	(461,752)	(921,931)	(461,752)
Total Divert metavial conta	4 446 607	4 051 047	4 252 696	4 052 250
Total Direct material costs	4,446,697	4,251,347	4,252,686	4,052,359
Direct labour costs:				
Salaries and allowances	192,069	181,262	192,069	181,262
Contributions to pension fund scheme	18,388	15,561	18,388	15,561
Staff gratuity expenses	3,298	5,392	3,298	5,392
Medical expenses	6,703	6,906	6,703	6,906
Contract manpower	94,330	82,260	94,330	82,260
Factory canteen and other staff expenses	80,729	92,048	80,729	92,048
Total direct labour costs	205 517	202 420	205 517	383,429
Total direct labour costs	395,517	383,429	395,517	303,429
Direct expenses:				
Depreciation expenses	412,837	346,646	412,837	346,646
Repairs and maintenance	133,236	120,024	133,236	120,024
Fuel, diesel and utility expenses	410,501	387,891	410,501	387,891
Other production direct expenses	(312,583)	(460,988)	(312,583)	(460,988)
Total direct expenses	642 001	202 572	642 001	202 572
Total direct expenses	643,991	393,573	643,991	393,573
Factory overhead expenses:				
Registrations and licenses expenses	15,074	7,006	15,074	7,006
Research and Development expenses	(55)	13,860	(55)	13,860
Insurance expenses	14,039	18,965	14,039	18,965
Travelling expenses	47,871	56,521	47,871	56,521
Subscription, business registration	1,091	4,931	1,091	4,931
and dues	1,031			
Stationeries expenses	320	665	320	665
Laboratory and other factory expenses	43,879	44,565	43,879	44,565
Total factory overhead expenses	122,219	146,513	122,219	146,513
Total costs of sales	5,608,424	5,174,862	5,414,413	4,975,874
	-,,			.,,



## MANAGEMENT INFORMATION:

#### Detailed profit or loss and other comprehensive income account

	Group		Company	
	2020	2019	2020	2019
	N'000	N'000	N'000	N'000
Administrative expenses				
Salaries and allowances	180,234	170,438	170,485	162,766
Contributions to pension fund scheme	28,006	21,115	26,309	19,827
Staff employee benefit	4,939	4,195	4,354	3,972
Training, recruitment and canteen expenses	20,959	23,913	20,435	22,458
Medical expenses	8,045	6,705	7,471	6,159
Contract staff and other welfare expenses	53,211	56,510	50,281	52,815
Depreciation expenses	52,316	50,036	51,704	49,782
Repairs and maintenances	21,664	31,484	21,664	28,827
Local and Foreign transport expenses	80,170	93,282	74,897	86,787
Fuel expenses	7,508	4,540	7,508	4,540
Insurance expenses	34,151	22,450	34,151	22,450
Licensing/registration	9,412	7,221	6,758	3,215
Director's emolument and expenses	116,825	83,061	116,825	83,061
Director's fees	7,750	7,750	7,750	7,750
Advert and publicity	1,500	1,123	1,500	1,123
Public relation and social responsibilities	2,762	980	2,762	980
Subscription and dues	11,561	7,587	6,106	7,587
Audit fees	13,326	12,000	11,600	10,500
Legal and professional charges	13,968	21,449	13,968	17,795
Printing and stationery	10,846	12,910	10,321	11,745
Security expenses	20,594	19,509	20,594	19,509
Telephone and postages expenses	7,128	7,379	5,538	5,894
Obsolete stock written off	13,828	-	-	-
Company Secretary and AGM expenses	14,875	10,149	14,875	10,149
Administrative and management expense	11,718	15,357	11,718	15,357
Bank charges and commissions	27,638	29,577	21,161	19,770
Electricity and generator expenses	4,878	1,930	4,878	1,930
Exchange loss	132,169	-	126,284	-
IT Expenses	25,020	29,828	25,020	29,828
Office and quarters expenses	30,921	31,812	24,913	24,158
	967,922	784,291	901,830	730,734

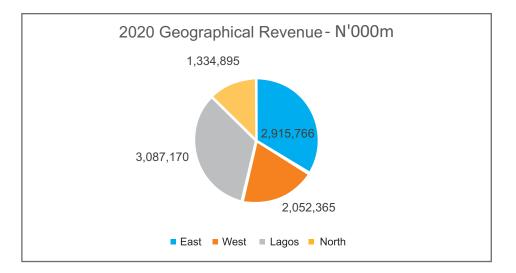


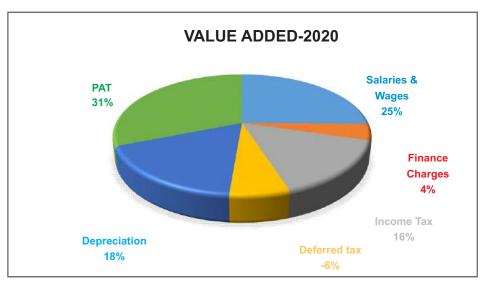
#### MANAGEMENT INFORMATION:

#### Detailed profit or loss and other comprehensive income account

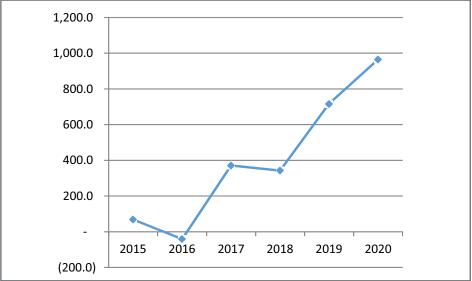
	Group		Comp	bany
	2020	2019	2020	2019
	N'000	N'000	N'000	N'000
Distribution, Sales and marketing expenses				
Salaries and allowances	202,438	202,455	182,812	183,961
Contributions to pension fund scheme	19,439	19,927	17,773	18,003
Employee benefits	4,790	6,226	4,790	6,226
Training, recruitment and canteen expenses	12,161	8,922	11,771	8,922
Medical expenses	3,994	2,404	3,723	2,304
Rent and other expenses	31,559	22,984	31,345	22,691
Depreciation expenses	91,621	68,643	78,827	64,268
Repairs and maintenances	53,895	55,803	52,803	54,978
Fuel, transport and traveling expenses	159,943	157,579	159,943	155,899
Advert and publicity	259,751	107,716	259,751	107,716
Research and Development expenses	7,824	40,172	7,824	13,769
Incentives	197,752	246,707	175,029	246,707
Impairment on trade and other receivable	139,842	35,838	137,936	28,516
Marketing expenses	63,891	77,170	63,891	10,223
Depot expenses	50,261	40,658	50,261	40,658
Sampling expenses/free issues	18,458	16,199	18,458	16,199
Telephone and postages	7,164	6,128	7,164	6,128
Sales Reps fixed expenses	28,364	30,851	28,364	30,851
Outsourcing and other staff expenses	98,948	51,152	52,283	50,575
	1,452,095	1,197,534	1,344,748	1,068,594







## Profit after Tax - (in N'm)





#### INCORPORATION AND SHARE CAPITAL HISTORY

The company was incorporated on 4<sup>th</sup> September, 1994 as a private company under the name, "May & Baker (West Africa) Limited" and the company became a public company on 13<sup>th</sup> May, 1994.

As at 31<sup>st</sup> December 2014, the company had Authorised share capital of N1,900,000,000 and a paid up capital of N490,000,000. The initial share capital on incorporation and subsequent changes therein are as follows:-

Date	Authorised (N) Increase	Cumulative	Issued & Fuly/Paid-Up (N)	Cumulative	Cash/Bonus
1944	-	50,000	-	10,000	Cash
1971	450,000	500,000		10,000	
1972	-	500,000	340,000	350,000	Bonus(1 for 4) + cash
1973	-	585,000	150,000	500,000	Cash
1974	-	585,000	84,000	584,000	Cash
1976	1,115,000	1,700,000	584,000	1,168,000	Bonus (1 for 1)
1977	1,000,000	2,700,000	584,000	1,752,000	Bonus (1 for 2)
1981	-	2,700,000	873,000	2,625,000	Cash
1984	-	3,500,000	656,250	3,281,250	Bonus (1 for 4)
1985	1,500,000	5,000,000	1,640,625	4,921,875	Bonus (1 for 2)
1989	5,000,000	10,000,000	2,460,937.5	7,382,813	Bonus (1 for 2)
1990	10,000,000	20,000,000	6,328,125	13,710,938	Bonus (1 for 7)
1992	30,000,000	50,000,000	1,371,093.5	15,082,031	Bonus (1 for 10)
1993	-	50,000,000	7,540,234.5	22,622,266	Cash
1994	-	50,000,000	22,623,047	45,245,313	Cash
1996	50,000,000	100,000,000	22,622,891	67,868,204	Cash
2001	-	100,000,000	18,098,312	90,491,560	Bonus (1 for 3)
2004	100,000,000	200,000,000	10,858,988	108,589,875	Bonus (1 for 5)
2005	150,000,000	350,000,000	230,551,137	350,000,000	Bonus (1 for 10)
2006	-	350,000,000	-	350,000,000	Cash
2007	150,000,000	500,000,000	-	350,000,000	
2008	-	500,000,000	-	350,000,000	
2009	-	500,000,000	140,000,000	490,000,000	
2010	500,000,000	1,000,000,000	-	490,000,000	Bonus (2 for 5)
2011	-	1,000,000,000	-	490,000,000	
2012	-	1,000,000,000	-	490,000,000	
2013	-	1,000,000,000	-	490,000,000	
2014	900,000,000	1,900,000,000	-	490,000,000	
2015	-	1,900,000,000	-	490,000,000	
2016	-	1,900,000,000	-	490,000,000	
2017	-	1,900,000,000	-	490,000,000	
2018	1,100,000,000	3,000,000,000	-	490,000,000	
2019	-	3,000,000,000	-	862,617,443	
2020	-	3,000,000,000	-	862,617,443	



2020



# **Unclaimed Dividend**

Shareholders who have not received dividend for previous years are advised to check with Veritas Registrars Limited.

A comprehensive list has been uploaded on our website and is accessible at www.may-baker.com and will also be available at the AGM venue

Plot 89A, Ajose Adeogun Street, Victoria Island Extension, Lagos.P. O. Box 75315, Victoria Island, Lagos. Tel: 2708930-4, 2793873, 2716116.

E-mail: enquiry@veritasregistrars.com Website: veritasregistrars.com



## **E-DIVIDEND FORM**

MAY & BAKER NIGERIA PLC

2020

Dear Shareholder,

M&E

We are pleased to advise you of e-dividend payment service which enables direct credit of dividend to your bank account.

To:

Veritas Registrars Ltd. Plot 89A, Ajose Adeogun Street, Victoria Island Extension, Lagos. P. O. Box 75315, Victoria Island, Lagos.

I/We hereby request that from now on, all my/our dividend warrant(s) due to me(us) from my/our holding(s) in May & Baker Nigeria Plc to be paid directly to my/our Bank named below

Surname/Company Name	
First Name:	
Middle Name:	
Address:	
Mobile No:	
E-mail Address:	
Vertas Registrars Shareholders	Account No:
Bank Name:	
Bank Branch:	
Account No:	
Account Type:	
Date:20	If Company:
Single Shareholder's	Authorised Signatories: 1
Signature	2
Shareholder's 1	Company Seal:
2	Authorised Signatures & Stamp of Bankers:
Kindly note that all fields should	be completed

#### PLEASE TEAR OFF THE FORM AND RETURN TO OUR REGISTRARS AFTER COMPLETION



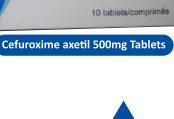






- 🔶 Pleasant tasting
- 🔺 Same trusted efficacy
- A Tested and trusted source
- 🔺 Child-lock to improve safety
- **A** Excellent Compliance
- 🔺 Sugar Free

...the right choice

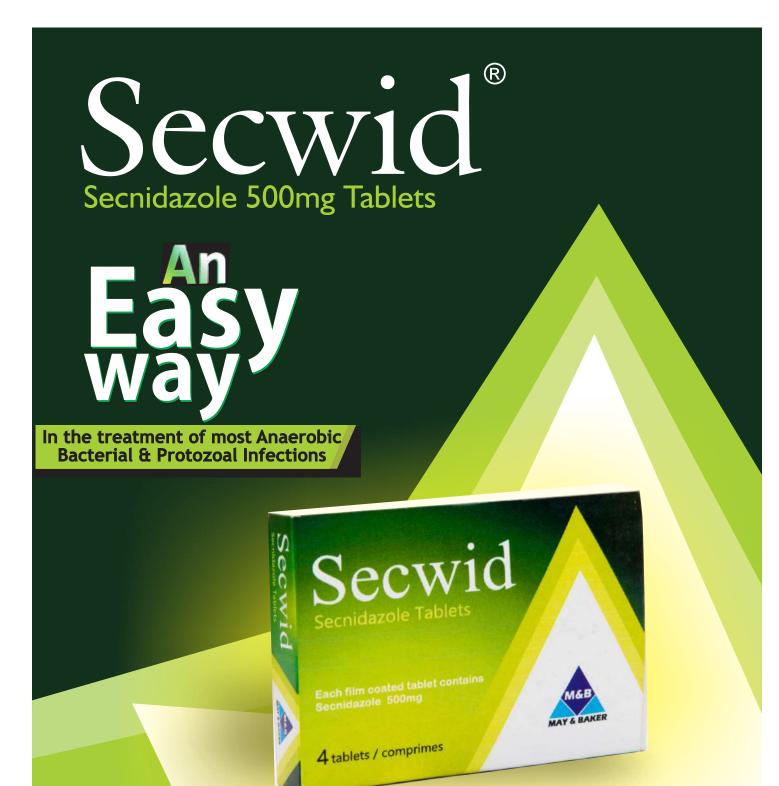


FUROXETIL 500 Tablets

USP 500 mg



MAY & BAKER NIGERIA PLC 1 May & Baker Avenue, Off Idiroko Road, (Opposite Covenant University) Ota, Ogun State, Nigeria. Tel: +234 (1) 2121290 - 1; +234 (1) 4533446; +234-8037220436 info@may-baker.com



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   Giardiasis
   Bacterial Vaginosis
   Diarrhoea
- Trichomoniasis
   Therapy & preventi on of Anaerobic Infections

first Dose is Last dose

## Manufactured by: MAY & BAKER



1, May & Baker Avenue, Off Idiroko Rd. Ota, Ogun State, Nigeria. http://www.may-baker.com Toll free: 0800 6292 632 2537

CONTRA-INDICATIONS: Hypersensitivity to imidazole derivatives; first three months of pregnancy; breast feeding. Side effects include nausea, vomitting, anorexia, metallic taste. Read product insert for more information





## **Proxy Card**

## ANNUAL GENERAL MEETING

will vote or abstain from voting at his/her discretion.

To be held at the Muson Centre, Onikan, Lagos on Thursday 3rd June, 2021 at 11.00 a.m.

I/We	Number of shares held		
of	RESOLUTIONS	FOR	AGAINST
being a member/members of MAY & BAKER NIGERIA PLC hereby appoint	To declare a dividend.		
	To elect Patrick Ajah		
	To relect Mr. Ishaya Dankaro		
or failing him, the Chairman of the meeting as my/our proxy to act and vote for me/us and on my /our behalf at the Annual General Meeting of the Company to be held on Thursday,	To re-elect Chief S. M. Onyishi		
	To authorise the Directors to fix the remuneration of the Auditors.		
3 <sup>rd</sup> June, 2021. Dated day of 2021	To elect members of the Audit Committee		
Shareholder's Signature	To approve the amended Memorandum and Articles of Association		
	Please indicate with an "X" in the how you wish your vote to be ca set out above. Unless otherwise	st on the	resolutions

#### NOTES

A shareholder who is unable to attend the Annual General Meeting is entitled by law to vote, on a poll by proxy. To be valid for the purpose of the meeting, this form of proxy must be completed, signed and deposited at the office of the Registrars, Veritas Registrars Limited, Plot 89 Ajose Adeogun Street Victoria Island Extension Lagos not later than 48 hours before the time of the meeting. A proxy need not be a member of the Company.

If executed by a corporation the proxy card should be sealed with its common seal.

Before posting the above form, please tear off this part and retain it for admission to the meeting.

#### ADMISSION FORM MAY & BAKER NIGERIA PLC

#### ANNUAL GENERAL MEETING

PLEASE ADMIT THE SHAREHOLDER NAMED ON THIS FORM OR HIS DULY APPOINTED PROXY TO THE ANNUAL GENERAL MEETING TO BE HELD AT THE MUSON CENTRE, ONIKAN, LAGOS ON THURSDAY, 3<sup>RD</sup> JUNE, 2021 AT 11.00 A.M.

Name of Shareholder: \_\_\_\_\_

Number of Shares: \_\_\_\_\_\_Signature of person attending \_\_\_\_\_\_

*Note:* You are requested to sign this form at the entrance in the presence of the Registrars or their nominees on the day of the Annual General Meeting.







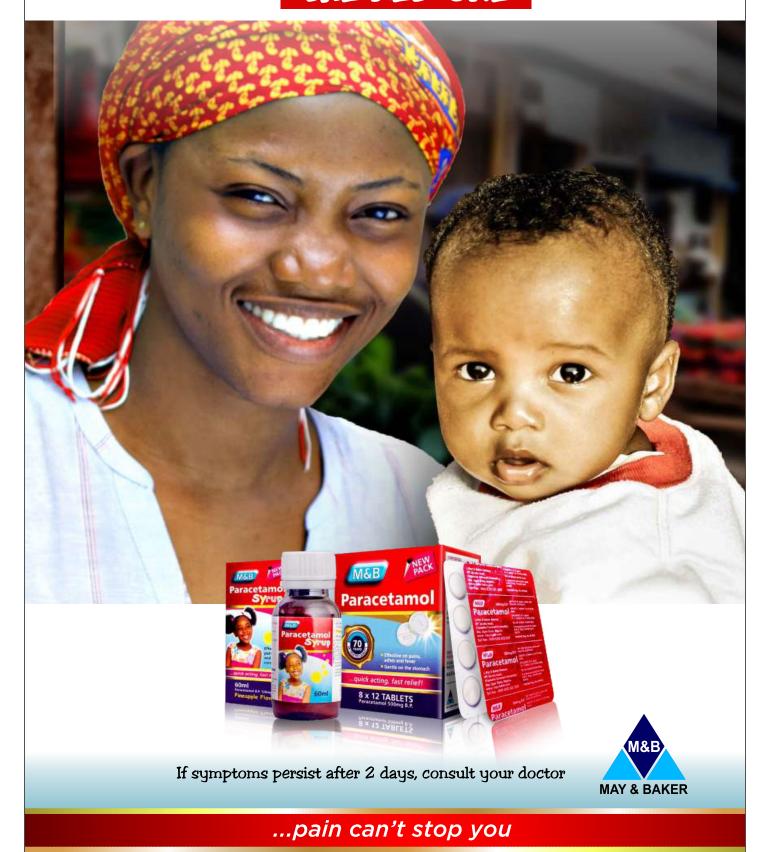








# MOTHERS SEND ACHES & PAIN AWAY WITH M&B Paracetamol "THE RED ONE"



# Back Cover